

Human Cloning Raises a Question: Is It Right to Do It?

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By Gina Kolata New York Times Service

NEW YORK - A university researcher in Washington has, as an experiment, cloned buman embryos, splitting single embryos into jentical twins or triplets. This appears to be the first report of such a feat.

The scientist, Dr. Jerry L. Hall of George Washington University Medical Center, reported his work at a recent meeting of the American Fertility Society,

The experiment was not a technical hreak-through, since he used methods that are commonly used to clone animal embryos, but it opens a range of practical and ethical questions.

For example, since buman embryos can be frozen and used at a later date, it could be possible for parents to bave a child and then. years later, use a cloned, frozen embryo to give birth to an identical twin.

Dr. Hall is in the in vitro fertilization pro-gram at George Washington University, in which doctors help women have babies by mixing sperm and eggs in a laboratory and then implanting the embryos in the women.

He was trying to devise a method to create more embryos to implant when couples do not roduce enough for fertilization. The embryos used in the experiment were at the stage of just n few cells. They were not usable for technical reasons and were discarded, not implanted in a woman's womb.

Dr. Hall and Dr. Robert Stillman, the direc-tor of the in vitro fertilization program, declined to be interviewed. But in a summary of a scientific paper that Dr. Hall presented on Oct. 13 at a meeting in Montreal of the American Fertility Society, he wrote that by splitting the embryos into twins or triplets or quadruplets. doctors could try to implant more embryos. making it more probable that the woman would become pregnant with at least one of them.

Dr. Hall reported his findings at an open meeting, but his results were not publicized. A description of them is to appear this week in cience magazine.

With PLO Help, **Truce Declared** In Harrods Feud

By Youssef M. Ibrahim New York Tunes Service

The well-publicized and expensive legal hattle over control of Harrods, the famous London department store, was ended only by chance, after a meeting that involved a senior Palestine Liberation Official official and the Saudi financier Adnan Khashoggi, according to a business-man who played a key role in its resolution.

The fight over ownership of Harrods ended

Cloning, the creation of organisms with an identical set of genes, occurs naturally in humans in the case of identical twins.

A technique has been developed for making identical twins in animals such as cattle by dividing the embryo one or more times and letting the new clusters of cells develop into genetically identical organisms.

Scientists who routinely clone animal embryos said that cloning human embryos should be just as easy.

"I see no reason on earth why it could not be

done," said Dr. Robert McKinnell, a professor of genetics and cell biology at the University of Minnesota

Dr. McKunnell explained that it is much

harder to take a cell from an adult and use it to make embryos or even clones, since the cells of adult organisms are committed to specific functions and have switched off their capacity for full development.

Biologists do not know bow to reverse these switches. In the laboratory, plans can he cloned from a single cell of an adult, hut no way of doing this with mammals has been discov-

But ethicists said that the very fact that plant cloning is easy makes the question of human

clones so intriguing. "It's not scientifically rich, but that's what makes it morally and legally of concern," said Dr. Arthur Caplan, director of the Center for Bioethics at the University of Minnesota. "It

doesn't take a Nobel Prize team with a milliondollar lab. It's fairly simple." Despite the scruples of most scientists, he said, there is no way to control or contain the

technology. The ethical implications are perplexing, experts said. One "Brave New World" scenarin

made possible by embryo cloning is that par-ents might he able to save identical copies of embryos so that, if their child ever needed an organ transplant, the mother could give birth to the child's identical twin, a perfect match for orean donation.

Or parents could keep a frozen embryo as a backup in case their child died, so they could create an identical replacement. Now that the cloning of human embryos is

clearly a possibility, some are asking why it has started with a whisper and not a shout.

The answer seems to be that the cloning of ment has decided to forsake.

With no federal money to pay for the re-search, studies of in vitro fertilization have been carried out by scientist-entrepreneurs, many of whom left government laboratories to work on their own, the only way they could study human embryos.

Although they have made spectacular ad-vances in the 15 years since the first child was born from in vitro fertilization, no national board has discussed the ethical issues surrounding this research.

France Yields In Airline humans is part of the nether world of in vitro fertilization, a research area that the govern-series devided to forward to for the the govern-**'Social Peace'**

Air France Head Quits As Government Rejects His Plan to Save Carrier

By William Drozdiak

Washington Past Servic PARIS - Fearing the threat of spreading social unrest, France's conservative govern-ment of Prime Minister Edouard Balladur accepted the resignation of Air France's president on Sunday after abandoning his austerity plan for the debt-ridden state airline.

After a week of chaos at Paris airports that cost Air France at least 70 million francs (\$12 million) a day, the airline's chairman, Bernard Attali, quit when his program calling for wage reductions and the elimination of 4,000 jobs

was disavowed by the government. Transport Minister Bernard Bosson, in an interview on French television, demanded the "return of social peace" through a new plan that would not involve the firing of any employ-ees. Air France expects to lose about 5.5 billion francs this year and risks being overwhelmed by such rivals as American Airlines and British Airways, which have already carried out major restructuring plans. But strike leaders said they remained wary

about the government's intendons and refused to call off disruptions that have involved occupation of the runways. Pilots from Air France and the domestic airline Air-Inter have threat-ened to join the strike Tuesday, along with railroad and subway workers.

The labor crisis poses a serious political confrontation between President François Mitterrand, a Socialist who is a friend of Mr. Attali and appointed him to his post, and the Gaullist government headed by Mr. Balladur. The Gaullists, who took power in March, are urying to curtail France's bloated state sector.

Until now, Mr. Balladur has thrived by sustaining a comfortable and courteous relation-ship with the Socialist president. Mr. Mitter-rand has insisted he would spend his remaining 18 months in office defending his prerogatives in guiding French defense and foreign policy and protecting the network of social benefits built up in previous years of Socialist rule.

Mr. Balladur is committed to a program of shifting control of many state-owned companies to the private sector, which risks raising unemployment that is already near 12 percent

But Mr. Balladur's economic strategy is held hostage to a political calendar that calls for presidential elections in the spring of 1995. Opinion polls show he is the most favored candidate among likely voters.

In announcing his resignation on Sunday, Mr. Attali, 49, said, "The government has dem to financial equilibrium that I consider indispensable to the survival of the company." Mr. Attali's brother, Jacques, was forced to resign as president of the European Bank for Reconstruction and Development earlier this year amid a spending scandal. News agencies reported from Paris: An Air France union leader signaled Sunday that the strike would continue through Tuesday. Michel Bousquet, of the Communist-led General Labor Confederation, said that "even if the government has backtracked on what in the government the action, it is likely that our industrial action will go ahead." "Doubtless we will not return to work before Wednesday," he added, "but the unions must now he quickly tovited to negotiations." Mr. Bosson said a new plan for Air France would be worked out "through dialogue" over the next three months. "We must create a new climate of trust," he said. At Paris's airports on Sunday, foreign carri-ers maintained their schedules as the strike continued for a sixth day. But Air France continued diverting most of its flights to Brussels and French provincial cities. The carrier said just four flights were planned from Orly International Airport, south of Paris, on Monday and none at all from Charles De Gaulle International Airport south of the capi-(AFP. AP. Reuters)

Jubilant Over Jays, Canada Is Blue Over Vote

The Political Order Is Likely to Strike Out

By Anne Swardson Fushington Post Service

TORONTO - For the second year in a row, Canada is taking an incongruous Saturday-to-Monday journey from

exhilaration to exosperation. Exhilaration: The Toronto Blue Jays won their second consecutive World Series Saturday night, with an 8-6 victory in Game 6, sending the people of this city into the streets for a screaming, chanting, flag-waving demonstration of national pride that lasted into the small hours. Exasperation: On Monday, Canadians head to the polls for

their second national election in as many years. Indications are that they will do the same thing they did last October: resoundingly reject the nation's established political order.

Last year. Canadians were virtually awed at having beaten the United States in baseball. The novelty of the first World Series won by a non-American team had pundits and politicians, even those outside Toronto, raving about the glory of the nation. And last year, the ontcome of the election two days later,

when Canadians rejected a set of constitutional reforms designed to keep Quebec within the confederation, was a With one swing of the bat, the Toronto Blue Jays repeat as World Series champions. Articles and box score, Page 17.

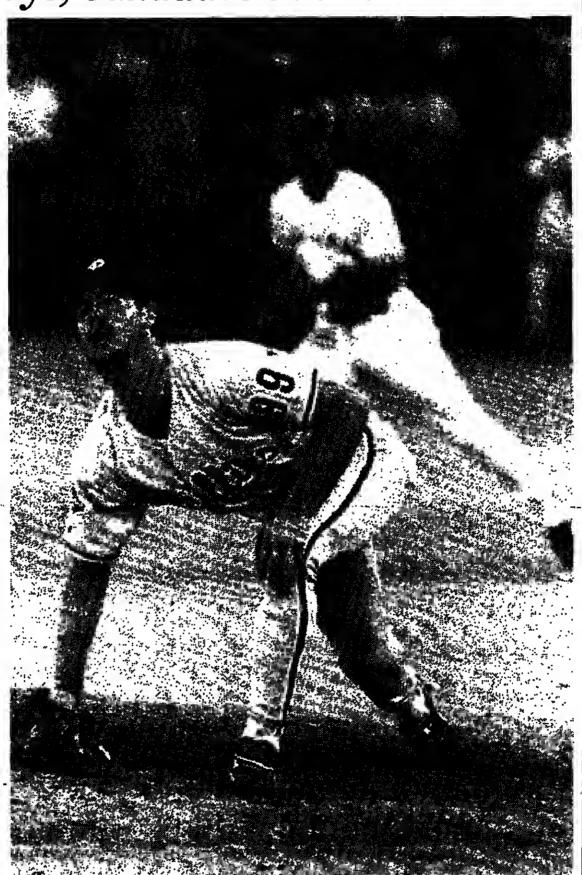
surprise. Few had guessed until a few days before that citizens were so completely fed up with politicians and politics that they would reject a measure supported by every major party and political leader.

This time, the mood was source on both baseball and politics.

Torontonians are proud of their Jays, but the victory had an air of inevitability. The victory parade was scheduled before the series even ended or its outcome was known. "Next Stop Yonge St." read a banner in the stadium, in a reference in the

site of the ensuing celebration. And the corporate nature of the team has been underscored in recent days as Jays officials have let it be known that some of the costly roster would turn over again next spring.

Politically, cynicism has become the watchword. It has been clear for weeks that Canadians are going to toss out the incumbent prime minister. Kim Campbell of the Progressive Conservative Party, and give a grudging victory to Jean Chretien, the Liberal Party leader. Two splinter parties have aroused the most passionate feelings - mostly over the issue of Quebec - while increasing divisiveness in the nation. And the economy, at least in the perceptions of voters, has only worsened.



over the weekend after costing at least \$88 million in lawyers' fees over eight years and holding the attention of Britain's media and business establishment for much of that time.

The antagonists, the German-born Roland (Tiny) Rowland, the tycoon whose vast African interests are grouped in the conglomerate Lonrho PLC, and Mohammed Fayed an Egyp-tian billionaire and owner of such properties as the Ritz Hotel in Paris as well as Hartods. shook hand at the store's renowned food hall Friday, ending a feud that has had internation-al political and financial ramifications.

The two men had been brought together through the efforts of Mr. Khashoggi and Bassam Abu Sharif, a senior adviser to Yasser Arafat, chairman of the PLO. They met to draw up proposals for business ventures in the Israe-li-occupied Gaza Strip by Lonrho, which Mr. Rowland founded and had dominated until the recent emergence of Dieter Bock as the company's main shareholder. "The idea was to talk about Loarbo starting

business ventures in Gaza and the West Bank of the Jordan to help launch the peace process with Arab and international funding." said Hassan Yassin, a businessman and former information director in Washington for the Saudi Arabian government, who had an important role in setting up the meeting.

"But the first lunch we had on that subject, at my house on Wednesday with Tiny Rowland and Bassam Abu Sharif, quickly turned into convincing Tiny it is time to end that feud with the Fayeds," Mr. Yassin suid in a telephone interview from his house in London on Sunday.

"I told Tiny that if Yasser Arafat and Yitzhak Rabin can shake hands, he and Mohammed Fayed can do so, too. It was very easy. He was ready for it. So I called the Fayeds, and I actually drafted the first agreement on a piece of paper here with my maid, Phyllis, helping out, Two days later, they shook hands at Harrods. The only hig losers are the lawyers, which milked both of them clean."

"The whole thing took a few seconds," Mr. Rowland said in a telephone interview from his weekend house near London. "When Ali Fayed came into Hassan's house, we just looked at

each other, laughed and hugged." Mr. Rowland said that he had dropped all lawsuits relating to Harrods and that the matter was closed. He described the reconciliation as natural, "as I have known the Faveds for 20 years," and he said possible deals with Palestinian officials had not been part of the settlement. "It's just a coincidence that we were there to

discuss investments in Gaza," he said. Mr. Rowland said over the weekend that

Lonrbo had spent £50 million (\$73.6 million) on a series of lawsuits he had launebed to contest the right of the Fayeds to own House of

See LONRHO, Page 13

"We're still in a major recession." said David Bereskin as he and his wife, Bonnie, left the SkyDome stadium on Saturday. "Baseball is just a little fun and fantasy." He and other fans said this Series was more meaningful

than last year's in one way: It was won on Canadian soil. The 1992 clincher was in Atlanta. This victory sent hundreds of thousands of mostly well-dressed, mostly young and mostly white Canadians into the streets of Toronto to wreak Canadian-style havoc. That means waving Canadian flags, honking horns and stepping back on the sidewalk when asked by a policeman.

"Hey, let's turn over a cop car," said one fan as be walked by a parked cruiser. His friends chuckled at the joke as they all moved on.

A number of fans expressed cynicism about the election. "This still doesn't give anyone a job or more money, hut it

makes them feel better," said Dave McKinnell, 40. "f'll take the World Series over the election anyday," said Larry Hart, 52. "Now we have nothing to look forward to but a government no better than the one we're going to throw

"Maybe we can do it three times," said Harley Clark. 53, Mitch Williams, the Philadelpia Phillies' relief pitcher, watching Joe Carter's game-winning three-run homer in the See CANADA, Page 6

As Cambodia Peacekeepers, an 'Unimpressive' Performance Cambodia, and whether the Japanese are pre-

A New World Role for Japan at Issue

By Philip Shenon Now York Times Service TAKEO, Cambodia — In the dun-colored,

desert-like plains of southeastern Cambodia, Captain Kohji Maeda of the Japanese Self Defense Forces offered a farewell tour of the military camp that wide-eyed neighbors had taken to calling "mang" - a palace.

Captain Maeda pointed out the air-condi-tioned barracks with satellite television, the filtration plant able to purify 70 tons of water a day, the row of vending machines that accepted War II. 100-yen coins for ice-cold cans of Japanese beer, the cafeteria that served only Japanese fare and the Japanese-style bath bouses with communal tubs and computerized controls. "We have tried to make it like home," Cap-

tain Maeda said.

In that, the Japanese succeeded, so well that many United Nations peacekeepers are left wondering whether the image of the fierce, selfreliant Japanese warrior has been shattered forever by the experiences of the Japanese in

pared for the sacrifices of peacekeeping. When 600 members of a Japanese engineering battalion and 75 civilian police officers were sent to Cambodia last year after a grueling national debate over the role of Japan's mili-

tary. Tokyo hoped to prove that it could support the concept of peacekeeping with some-thing other than a checkbook.

It was the first time that Japanese ground forces had been posted abroad since World

As the UN operation here winds down and with the last of the Japanese forces already home, there is the sense among many UN officials that the Japanese are not yet ready for the expanded role they seek.

The Japanese ambassador to Cambodia, Yukio Imagawa, said that although "there was some criticism" of the Japanese force, "this was Japan's first experience with UN peacekeeping. and it was a very good experience."

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"The next time, we will do even better," he The Japanese Army engineers were compli-

mented for their performance in repairing roads and bridges that were destroyed during a generation of civil war in Cambodia. Soll, senior UN officials in Cambodia say

ninth that gave the Toronto Blue Jays an 8-6 victory in Game 6 and their second World Series championship in a row.

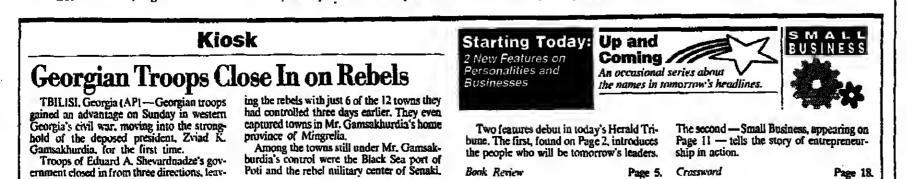
they were bitter over the privileges that the Japanese forces asked for — and usually re-ceived — in exchange for their participation in the 22,000-member peacekeeping operation. They were angrier over the fact, largely un-

publicized until now, that many Japanese abandoned their posts during the peacekeeping op-eration, apparently out of fear for their safety and with the tacit approval of the Japanese

ROVETTIME "This has not been an impressive performance hy the Japanese," a Western diplomat

said. Japan was not alone in making special de-

See HOME, Page 6



Now, Kennedy Nephew **Faces Bar-Brawl Charge**

Smith, who was acquitted nearly two years ago in a Florida case that focused national attention on the issue of date rape, has been

charged by the police in Arlington, Virginia, with assaulong a bar bouncer. Mr. Smith, 33, thought the bouncer, Hen-ry Cochran, was a friend of a man Mr. Smith had agreed to light outside the Bardo Rodeo pub, authorities and Smith family members said. Mr. Smith is a nepbew of Senator Edward M. Kennedy of Massachusetts,

"Our doorman opened the door for Smith, and he just got popped," said Lisa

Lima, general manager of the Bardn Rodeo. Witnesses and Mr. Smith's attorney. Gregory B. Craig, said Saturday that Mr. Smith had argued with an unidentified man who had taunted him and a woman companion, referring among other things to the rape

"My friends and I were hassled, baited and insulted hy people who wanted to pick a light with me," Mr. Smith said in a statement Saturday. He appeared before a magistrate early Saturday and was released without bail after agreeing to appear in court on Dec. 3.

Mr. Craig said Mr. Smith had gone to the bar about midnight with the woman and met three of her friends there. "It was a difficult situation, and I wanted

to defend myself," Mr. Smith said. "I regret what happened."

Misdemeanor assault and battery carries a maximum penalty of a year in prison and a \$2,500 fine.

Mr. Smith, a Georgetown Medical School graduate who recently began a three-year residency at the Rehabilitation Institute of Chicago, was acquitted in December 1991 on charges that he had raped Patricia Bowman of Jupiter, Florida, while at the Kenne-dy estate in Palm Beach during the Easter weekend that year.

Besides fueling a national debate on date rape, the televised trial raised questions about media identification of alleged rape

Senator Kennedy, who was at the Palm Beach estate the night Ms. Bowman said she was attacked and steadfastly supported his nephew throughout the trial, said in a statement Saturday: "I have spoken with Will, and as I understand it, it was a fight he never wanted and abviously regrets. It was an unfortunate incident.

Mr. Smith, whose mother. Jean Kennedy Smith, was appointed U.S. ambassador to a charity event for the disabled.

Police reports indicate that Mr. Smith argued with a man inside the pub before allegedly assaulting Mr. Cochran near the

See SMITH, Page 3

By Spencer S. Hsu and Charles W. Hall Washington Post Service WASHINGTON - William Kennedy



An Outspoken Young German Who Has His Country's Ear

By Brandon Mitchener International Herold Tribune

BONN - His name translates as hlack, but for many Germans fed up with politics and politicians as usual, Stefan Schwarz is a rare white knight in a gray-

on-gray world. One of the youngest members of Ger-many's lower house of parliament, Mr. Schwarz, 34, entered the limelight in December with a passionate 10-minute speech that compared the West's indifference to Serbian atrocities in Bosnia to its tragic appeasement of Nazism in the 1930s. The speech, his first, ended on the words, "I say we should intervene, I'm tired of keeping quiet," to thunderous applause.

Ever since, the down-to-earth Christian Democrat from Rhineland-Palati-

Up and Coming /// An occasional series about the names in tomorrow's headlines.

nate has been speaking his mind freely and to the overwhelming approval of Germans infuriated by the West's do-nothing role in the Bosnian conflict.

"Everywhere the clock seems to be turning backward," be said, expressing a

"This is about principles, not just na-tional interests," he went on, adding that he wished Europe were quicker to distin-guish between right and wrong, "like the United States."

Although still little known outside political circles and dismissed by some critics as a single-subject sensation. Mr. Schwarz is heralded by admirers of all ages as a young John F. Kennedy, a young Bill Clinton or a young Helmut Kohl, all of whom be looks up to. Mr. Kohl, the German chancellor, is a native of the same state and began his political

career around the same age. Charismatic, intelligent, eloquent and good-looking, Mr. Schwarz has a shot at the chancellor's chair someday, even conservative observers concede.

"He's very young, and envied by many people who have been here 20 years and not received as much attention as he has

party, the Christian Democratic Union, "But he is bonest and open and immensely important as one of very few politi-

cians who appeal to young people." The headlines in German newspaper profiles are also adoring. One called him the "Good Man of Bonn," a play on the name of a moral drama by Bertolt Brecht, while another praised his "courage and commitment." The Frankfurter Alleemeine Zeitung, not usually one to go out on a limb, titled its sketch simply "Told the Truth."

The man behind the headlines, son of a cominent politician, is self-confident but modest. Asked how he touched the nation's nerve, he answered, smiling and without hesitation, "I'm normal."

Indeed, though he is prone to stoke controversy on sensitive issues, aften opposing his party's decisions, political commentators declare that he is in touch with reality, while most of Bonn is not. Asked what would become of the new building that houses Germany's lower house of parliament when the government moves to Berlin, for example, Mr. Schwarz said flatly: "We're not going anywhere. Most people know it, but few have the courage to say it." Mr. Schwarz criticized the recent cabi-

net decision to move the parliament and several other significant federal institu-tions to Berlin by 2000 as false nostalgia. Bonn is culturally and politically closer to the center of Europe, be said, calling himself a "postwar German European" who is comfortable with the concept of a United States of Europe. He is a lea what pundits describe as a free-thinking "young group" in the Christian Demo-cratic Union.

Dressed as usual in blue jeans, tennis shoes and a shirt unbuttoned at the collar to expose a plain white T-shirt, Mr. Schwarz looks more like a student than a conservative politician. His office is chuttered with compact discs of concerts by Eric Clapton and Elton John, and although he married his sweetheart of 17 years in September, a poster on his office door proudly plugs a party for a Roman Catholic bachelors club in Leubsdorf, his hometown.

He may be young but he has gray hair, in part because of repeated death threats from Serbian nationalists. He is the



Asked how be touched the nation's nerve, Mr. Schwarz said, "I'm normal."

shadowed by a security detail. "They're my iron collar," he said jokingly, but winced at the memory of a recent Bruce Springsteen concert to which be was accompanied by bodyguards.

His passion on matters Yugoslav is such that a brunch meeting intended to last an hour lasts three and a half, as, over honey buns and a double espresso, he blasts British power politics and Serbian aggression. The Bosnians are paying the price for

Britain's balance-of-power politics," be said, accusing the British and to a lesser extent France, of rewarding Serbia for its support of the Allies during World War II. The idea might sound outlandish were it not also advanced elsewhere - for in half a year," said a spokesman for his youngest political figure in Bonn who is instance, in a recent front-page editorial to him by a colleague. The colleague,

in the Neue Zürcher Zeitung, a conservative Swiss daily.

> His answer to the Bosnian conflict, which relies heavily on U.S.-German ini-, tiative, is "isolate the Brits and keep the French neutral" while striking Serbian military targets and aiding civilians.

The Christian Democrats are considered conservative, but Mr. Schwarz describes himself as mainstream. He rejects characterizations that be is politically left of center,

His obsession with the Yugoslav con-lict, which adds to a full schedule of legislative responsibilities, began when a Croatian woman bearing photographs of victims of Serbian atrocities was referred

whom he declined to identify, "told her I took interest in such things."

At first he did not believe the pictures, but a trip to the region, a friendship with a young Bosmian translator who supplied him with information, and discussions with war correspondents convinced him that atrocities were being committed. He gave office space and financial support to Bosnians in Bonn and mapped out a straicgy.

He supported lifting the arms embargo against Bosnia and lanching surgical strikes against Serbia long before the ideas were considered acceptable in Germany, which for historical reasons is reluctant to project military force abroad.

As a postwar German, he is undaunted by that history. "It's because we experienced it before that we have to do something about it now," he said in his Bun-destag speech, referring to Nazi Germany's slanghter of 6 million Jews. He expressed sympathy for Steffen Heitmann, Mr. Kohl's nominee for the ceremonial post of president of Germa-ny, who has been widely criticized for saying Germany should not be saddled

with its past "until the end of time." Said Mr. Schwarz, who once worked with Mr. Heitmann in Berlin: "He was a victim of dictatorship himself, and now he's being punished because be grew up somewhere where it was impossible to become a professional politician," Mr. Heitmann is an East German.

Although his unconventional approach often focuses as much attention on himself as on the issues he discusses, he insists he is presenting "themes, not nvself

One of six children reared in a Catholic family, be learned responsibility early, be said. He has been head of his state's Christian Democratic youth group since 1986, when he was 27. Trained as a banker, he began studying law before becom-ing involved in politics.

Unapologetically idealistic, he said he would continue to speak his mind even if it jeopardized his chances of climbing the political ladder. "My personal integrity is more important than my Bundestagjob." If be fails to get re-elected to parliament next year, dark-humored friends say be can always run for president of Bosnia, if there is anything left of it.

with political leaders and represen-

tatives of trade unions and farmers,

highlighting the national scope of

reflecting an extraordinary de-

"It was an extraordinary event,

the debate

WORLD BRIEFS

Kazakhstan Makes Pledge on Arms

ALMA-ATA, Kazakhstan (Combined Dispatches) - Kazakhstan, one of four former Soviet republics with atomic weapons, pledged on Sunday to ratify by the end of the year an accord on dismantling its nuclear weapons.

President Norsultan A. Nazarbayev said after talks with the U.S. secretary of state, Warren M. Christopher, that an agreement between the two countries on Kazakhstan's dismantling of its nuclear weapons would be ratified by parliament. A total of 104 SS-18 intercontinental missiles

with more than 1,000 warheads are deployed in Kazakhstan. In a statement, the two men said the United States would give Kazakhstan up to \$80 million for the dismantling program. Washingtoo is also to provide \$140 million in economic aid by the end of the year, and technical and financial help in cleaning up the environment in the former Sector entrol Acies and the (Renters, AFP Soviet central Asian republic.

Bosnian Army Attacks Croat Enclave

SARAJEVO, Bosnia-Herzegovina (Reuters) - The Muslim-led Bossian Army has launched a major assault on the important Croatian enclare of Vares in central Bosnia, a United Nations spokesman said Sunday. The spokesman, Lieutenant-Colonel Bill Aikman, said the attack on

Vares, until now virtually untouched in the 19-month civil war, began Saturday after Bosnian troops seized the outlying settlement of Kopjari to link up with comrades trapped within the pocket.

Kohl's Choice Fares Poorly in Poll

FRANKFURT (IHT) - If Germans could elect their president directly, Steffen Heitmann, Chancellor Helmut Kohl's choice for the job., would not stand a chance of success, according to a public opinion survey-

to be published Monday. Only 21 percent of respondents in a survey for the magazine Der-Spiegel said they would like to see Mr. Heitmann play an important political role in the future. Twenty-three percent said they had not heard of Mr. Heitmann, who has been widely criticized for his conservative

views on women, foreigners, homosexuals and German history. Johannes Ran, the presidential candidate of the opposition Social Democratic Party, led the poll, with 70 percent support, followed by Wolfgang Schauble, a close political supporter of Mr. Kohl's, with 65-percent and Rita Süssmuth, president of the lower house of parliament. with 64 percent,

Burundi Soldiers Flee Irate Peasants

BUJUMBURA, Burundi (Reuters) - Soldiers fied Burundi on Sunday, fearing attacks in a popular backlash against the military coup last week, foreign diplomats said.

Diplomats said that no foreigners were hurt in the coup on Thursday in which Burundi's first democratically elected president, Melchior Ndadaye, was killed. Diplomats said peasants in some areas, angered by the overthrow of

Mr. Ndadaye, had felled trees to block roads and impede the soldiers. They said there were unconfirmed reports that peasants from the major-ity Hutn tribe had massacred minority Tutsis — the country's former feudal rulers who dominate the army — at Kakuzi and Gitega, east of Buiumbura.

U.S.-North Korea Talks Move Ahead

SEOUL (AP) - The United States may grant North Korea diplomatic recognition in exchange for permission to inspect possible nuclear wears, ons facilities and efforts to improve relations with South Korea, reports said Sunday.

According to reports of the agreement in principle, which made the front pages of most South Korean newspapers, if the deal goes through the United States will allow high-level bilateral talks in exchange for a North Korean follow-through on promises to allow full international inspections of its secretive nuclear plants.

Damage Slight as Quake Jars Mexico

MEXICO CITY (AFP) - An earthquake measuring 6.8 on the Richter scale rocked Mexico on Sunday, causing minor damage, some power outages and panic among some residents, officials said. No casualties were reported.

The National Seismological Institute said the quake's epicenter was 320 kilometers (190 miles) southeast of Mexico City in the Pacific coast state of Guerrero. The quake struck at 1:55 A.M. and lasted two minutes. Tourists in Acapulco were panicked, but no casualties were reported.

In France, Proponents of a Trade Accord Start to Speak Up

PARIS — Loog io hiding, French supporters of a world free trade agreement have been emergling into the open to confront oppoments in a pressing national debate. A string of senior statesmen and centrist political leaders, worried that critics of a GATT agreement were whipping the country into a dangerous protectionist frenzy, have appealed for a more levelheaded appraisal of a trade deal.

"I want us to get out of this emotional atmosphere and, in some (cases, frenzy," said Raymond Barre, a former prime minister and

flushed out moderates who for months had held their tongues as colleagues in the center-right ma-jority denounced the negotiations. News organizations have begun listening to the proponents. They even uncovered a crack in the farm lobby, the central pillar in the anti-Valery Giscard d'Estaing, a for-GATT camp, when they spotlightmer president and head of the cen-trist Union for French Democracy, said opponents of a trade pact had raised the stakes too high by saying that it would destroy French agried a plea for an agreement from

wine and spirits exporters. The exporters, whose foreign sales often exceed those of grain producers, fear retaliation in the

Q & A: Selling GATT and the Uruguay Round to Europe

"I think it's been overdrama-event of a trade war.

a widely respected centrist, last week. His statement, made against a backdrop of doom and gloom painted by opponents of a deal, flushed out moderates who for

Oppooents of a pact being nego-tiated under the General Agreement on Tariffs and Trade may no tonger have the upper hand.

A SOFRES poll showed that 46

ing with Prime Minister Edouard Balladur. The meeting was part of a two-day series that Mr. Balladur held

Chirac, has also adjusted his rhetoric. During the campaign that end-ed with the center-right's victory in

a general election last spring, Mr. A SOFKES poil showed that to a general election last spring, Mr. reflecting an extraordinary de-percent of the electorate thought Chirac had repeatedly said that France should sign an accord even France should veto a U.S.-Enrope-if it was oot wholly satisfactory, to prevent the country from being iso-lated. Thirty-eight percent said the government should reject a deal. Last week Mr. Chirac made no Japan may soon partially lift its

overnment should reject a deal. Last week Mr. Chirac made no Japan may soon partially lift its Voters from one major political mention of a veto as he left a meet- ban on rice imports. Page 11.

A New York Times article in some Thursday editions reported that a

Page 2

· - 3.

The Australian trade minister, Peter Cook, urged Europe last France's refusal to accept o Euweek to meet the Dec. 15 deadline for completing the GATT States ogreement to curb subsitrade round. Mr. Cook is presi- dized farm exports. Mr. Cook dent of the 14-nation Coirns spoke with Barry James of the Group pursuing common aims in International Herald Tribune.

the talks, which could fail over Q. What did you tell the French government? ropeon Community-United

package, and agriculture has to fig-ure in the outcome. On behalf of A. We put across our view that Dec. 15 is an unalterable deadline, that the Uruguay Round must be completed by then and that it can't be done partially and piecemeal. It must be done as part of a global

DUTY FREE ADVISORY



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the more than 90 million people who depend on agricultural industries in the Cairns Group we wanted to register that if the Blair House accord between the European

get an extended mandate. Q. How did you respond to the argument that the French do not

agriculture? Community and the United States

is watered down the Uruguay Round will be lost Q. Did French officials show any sympathy for this view?

A. They argued their position. I told them on behalf of the Cairns Group that, regrettably, if that re-mains the position of France, it will be isolated in Europe and in the world and will bear the blame for the loss of the round.

Q. Did you meet Prime Minister Edonard Balladur or President François Mitterrand?

A. With the Thai deputy prime minister and the Argentine agricul-ture minister, I sought to go right to globally. the top in France and in Germany by meeting Mr. Balladur and Chancellor Helmut Kohl. Unfortunately, they were oot available to see us. GATT?

Q. Why is Dec. 15 so important to you, since the French are saying it's an artificial deadline that does

not necessarily have to be met? A. The Uruguay Round started in 1986 and was meant to run four years. It is three years overdue and the negotiating approval from the United States expires on Dec. 15. That date was consulted widely nong the GATT contracting par-

Q. If the Dec. 15 is not met, then want to see the destruction of their what? A. I said that France will be among the biggest beneficiaries of a good outcome to the Uruguay

A. I accept that point

Mr. Balladur's tone in the inter-

seat on the UN Security Council.

Until now France has been reticent

on the issue, fearing a dilotion of its

own status as one of the five veto-

Mr. Balladur appeared to align

Agence France-Presse

ROME - Federico Fellini's

condition was described as "oor-

mal" Sunday after he underwent a

tracheotomy Saturday to facilitate

breathing. The 73-year-old film di-

rector has been in a coma and on a

respirator for a week in a clinic

bearing permanent members.

Fellini Has Tracheotomy

over trade policy.

real deadline. No one believes that

beyond then it will be possible to

A. If the Uruguay Round fails, the scenario will range from the very gloomy to the desperate. The world will have lost the opportuni-Round. It will mean \$25 billion a ty to establish a multilateral trad-ing system. Instead of global inter-national trade, we will by inference year in extra income to the French economy and half a million extra jobs. The agricultural sector in have opted for the rise of trade France represents 4 percent of the blocs, the growth of protectionism, economy and 6 percent of the labor the inability to resolve trade conforce. This is a very tiny tail wag-ging a very big dog. To dicker about agriculture is a miscuing of priorities. If the French obstruct flict, the pursuit of managed trade and a general increase in trade ten-

Q. Jacques Delors, the president of the EC Commission, accused the the Uruguay Round on that basis they will be seen as saboteurs of the French government of becoming process and will be totally isolated hysterical over the GATT issue. Do you find him an ally?

Blair House accord.

Q. Is it true to say that most French agricultural exports go to other countries in the EC and A. We have many allies. There are a number of them in France courageous people who have spo-ken up for rational economics. I therefore do not come under also understand that a poll in France indicates that more than 47 percent of the population wants a GATT agreement. Certainly De-Q. What did you tell the Gerlors's comments, coming from a A. We pointed out the huge ad-French national and a potential vantages to the German economy, presidential hopeful, are imporwhich is in recession, that the Uru-

himself with Germany's view that a

planned European Community

currency union, strongly supported

by France in the past, could be achieved only when Europe's econ-

Coalition Shifts

In Liechtenstein

VADUZ, Liechtenstein - Pro

visional returns in parliamentary

elections Sunday showed that the

senior partner in Liechtenstein's

coalition government no longer

The rightist Progressive Citizens' Party saw its number of seats re-

duced to II from 12 out of the total

of 25, the results showed. Its coali-

tion partner, the centrist Father-

land Union, regained the majority

increasing its number of seats to 13

holds the most seats.

from 11.

omies met strict conditio

guay Round will bring. guay Round will bring. Q. And what was your message to the European Community? A. That the issues on agriculture that are being raised in Europe. It is have to be solved in Europe. It is Chile, Uruguay, Colombia and Canhave to be solved in Europe. It is ties before it was settled and it is a not a global problem. It is not our ada

problem, nor is it America's. We been used by Serbian forces as a weapon of terror in the war in Bosnia-Herzegovina. The article should have said that the interim report con-cluded that the existence of "a systematic rape policy" by the Serbs said that we back the United States t00 percent in not reopening the remains to be proved."

TRAVEL UPDATE

A subway conductor and ticket agent in the Paris Métro were attacked Sunday on the eve of partial strikes aimed at protesting rising violence in the rail system. The incidents occurred on Lines 4 and 9, the two where partial strikes were planned to protest a lack of security in a system that transports 4 million passengers a day.

Casino gambling has arrived in Quebec. A casino opened this month in Montreal in the Palais de la Civilisation, built for Expo '67 on Ile Ste-Helene in the St. Lawrence River. It has now been refurbished as a casino la civilization of the state of the designed to accommodate 5,000 people, including 1,500 players. Unlike casinos in Las Vegas and Atlantic City, the one in Montreal is not operating around the clock, a spokesman said, but is open daily from 1t A.M. to 3 A.M. (NYT)

This Week's Holidays

Banking and government offices will be closed or services curtailed in the following countries and their dependencies this week because of national and religious bolidays:

MONDAY: Ireland, New Zealand, Taiwan, Thailand.

TUESDAY: Austria, Rwanda

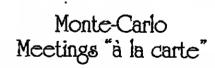
WEDNESDAY: Turkmenistan, Zeire.

THURSDAY: Czech Republic, Cuba. Cyprus, Greece, Turkmenistan. FRIDAY: Turkey.

SATURDAY: Bunna, Sri Lanka

Sources: J.P. Morgan, Reuters.

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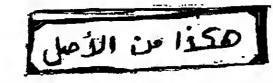
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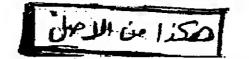
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STATESIDE / CRIME IN THE CAPITAL Dearson in Confusion

D.C. Mayor's Call for Troops Bogs Down in Confusion

By Keith A. Harriston and Yolanda Woodlee Washington Post Service

-40

WASHINGTON - Mayor Sharon Pratt Kelly's plan to summon the District of Columbia National Guard to join the battle against violent criminals has created controversy in ber administration and confu-sion about what the Guard would do. And it has also. revived images of a crime-plagued city that has lost control of its streets.

Mayor Kelly has sought anthority to call up the National Guard with the idea that bringing in the troops, restricted exclusively to administrative and Support roles, would most quickly free more police deficers for street parrols, according to a senior official in the Kelly administration in the Kelly administration. There have been 378 homicides in the capital this

year, most involving young men dealing in drugs and

The mayor's intention to use the Guard as a means to direct relief to the poor neighborhoods where the

AMERICAN

TOPICS

Statue of Freedom

from private donations.

20 00.

Short Takes

in laispid

and the District's image took what the mayor herself called a "hit."

For the mayor, turning to the Guard, the senior official said, was a better solution than trying to quickly hire and train more officers for a department that is almost 300 officers short of the number the D.C. Council has appropriated money to pay.

Rushed hiring and training was tried three years ago. One result, police officials said, is that 113 offi-cers — a record oumber — have been indicted on criminal charges or have departmental charges pending for misconduct.

Mayor Kelly considered the consequences of asking President Bill Clinton for authority to summon the National Gnard, the senior official said. She understood there would be embarrassing publicity, that police morale might sag and that it could mean less trade for local busines

"It came up," said the official, who agreed to

most people are being killed was widely reported. But reports from her office were sometimes contradictory. In the confusion, the mayor's message was muddled, and the Diministry is a field day with this. The mayor said, 'People are already calling us the murder capital."

Mr. Clinton said that he was "very sympathetic" to Mayor Kelly's concern about crime in the city and that be had already been pondering the implications of sending in the Guard.

He said that he had asked administration lawyers to "look into the legality of it and what the legal hurdles are, and also what the practical problems are."

About two dozen guardsmen have assisted the D.C. police force since 1989. The Guard helps at roadblocks and in administrative and technical jobs. Mayor Kelly said her vision was that additional guardsmen would provide more of that kind of assistance. She said she had no plans for gnardsman armed with M-16 rifles or .45-caliber handguns to patrol city neighbochoods.

On Friday, she sent the president a letter asking for the same authority that governors have to directly call up guardsmen. Under current procedures, the mayor must go through layers of federal bureaucracy. Mayor

Kelly also sent letters to congressional leaders, asking them to change the federal law governing the use of the National Guard in the District.

Her moves comforted frightened residents who have been pleading for help. And for some advocates of D.C. statehood, the need to seek federal approval to get the Guard was proof again that the city's residents ave lesser rights than U.S. citizens ontside the capital.

But other elected officials and religious and business leaders expressed skepticism and criticism.

The Hotel Association of Washington asked Mayor Kelly to fill the vacancies on the police department before calling on the National Guard.

Bill Edwards, association president and general manager at the Washington Hilton and Towers, said past press coverage of violent crime in the city had not ssened hotel reservations and convention bookings.

But talk of calling on the guardsmen raises image problems to another level, he said. "Once you bring in federal or military troops," he added, "you're really saying the police force can't handle it."

Clinton

Sees Pickup

In Economy

By Steven Greenhouse

zling for months over why lower interest rates had not produced faster growth, Clinton administra-tion officials now say they are con-

fident that the economy has turned

the corner and is finally on a path

of steady recovery. Economic news this month that

showed housing construction final-

ly picking up, along with strong business investment and consumer

spending, has convinced Mr. Clin-

ton's economic team that they can

shelve new proposals for stimulat-

"The anticipated pickup io growth is occurring," said Laura D'Andrea Tyson, chairwoman of

the president's Council of Econom-

Another White House econo-mist, Alan Blinder, said, "It looks as if we're getting on a path for sustained and steady growth."

Reaching that conclusion which is contested by some skepo-

cal economists - has important

consequences for the administra-

tion, both in terms of economic

policy and in planning for the 1996

campaign. But this is one piece of good news that the president is be-

ing very cautions about spreading. Even though Mr. Clinton and his

advisers are convinced that the

economy is on a respectable 3 per-

cent growth path, aides say the president is reluctant, to boast

about it for fear that he will sound

ont of touch with millions of Amer-

icans who are unemployed or fear

they could be soon. Ucemploy-

ic Advisers.

New York Times Service WASHINGTON - After puz-

★ POLITICAL NOTES★

'Don't Be Victim,' Rifle Lobby Urges Women

Page 3

NEW YORK --- The National Rifle Association has come a long way, baby. For its latest advertising campaign, it has updated the kind of feminist slogans used to sell cigarettes. Now the gun lobby is

telling women "how to choose to refuse to be a victim." The ads, in magazines like Family Circle and Redbook, cite scary crime statistics and invite women to call an 800 oumber (answered by women) for information about an NRA "refuse to be a victim"

But the campaign itself is drawing fire. Women's groups say that its message actually increases the risk of violence against women and cynically appropriates feminist language. And law-enforcement officials say the statistics women really

ought to see suggest that buying a gun for protection is usually a spectacularly had idea. A study published this month in The New England Journal of Medicine showed that keeping a handgun in the home almost tripled the chance that someone would be killed there -even when such added risks as domestic violence and drug use are taken into account.

"The industry is desperate," said Osha Gray Davidson, author of "Under Fire: The NRA and the Battle for Gun Control." "They've saturated the male market and seen the handwriting on the wall" with growing public support for gun control. (NYT)

Packwood Savs Diaries Will Drag in Others

WASHINGTON --- lo a last-minute attempt to stave off a subpoena, Senator Bob Packwood, Republican of Oregon, has said that personal diaries sought by the Senate Ethics Committee in its inquiry of sexual misconduct charges against him included entries about the sex lives of other members of Congress.

Packwood's attorney, James F. Fitzpatrick, mentioned the entries to bolster his argument that the committee is seeking material that the senator regards as purely private.

He said that among the entries included in the diaries sought by the ethics staff were these items: . "A conversation with a senator about that senator's extended

A description of an affair by a Senate staff member with a staff member and the problems of his divorce.
 "A description of an affair by a Senate staff member with a member of the Democratic congressional leadership.
 "Private consensual personal relationships with nonstaff per-

sons having absolutely oothing to do with the allegations of sexual misconduct by Senator Packwood, with no apparent regard for the women involved."

The committee issued a subpoena for the diaries Wednesday, after failing to reach agreement with Mr. Packwood on what portions of them he would turn over, and Mr. Packwood refused to comply Thursday. The committee then voted unanimously to ask the Senate for authority to go to court to force compliance, putting the request to the Senate shortly before its adjournment Thursday night. No date was set for a vote by the Senate, hut sources indicated the committee is pressing for a vote as soon as possible. (WP)

Quote/Unquote

President Bill Clinton, pushing his crime bill in a radio address: This explosion of crime and violence is changing the way our people live, making too many of us hesitant, often paralyzed with fear at a time when we oeed to be bold." (AP)

Away From Politics

· Yale University is extending full health benefits to the partners of gay and lesbian faculty members, administrators and managers, joining such institutions as Stanford, Harvard, the Massachusetts Institute of Technology and the University of Chicago. Yale's decision followed two years of discussion and reports.

• Girl Scouts will be allowed to piedge service to "God," "Allah," "The Creator," or any other deity they please, under a measure adopted at the organization's national convention in Minneapolis. The measure keeps the wording of the Girl Scout promise but allows individuals to substitute for God another word or words reflecting their spiritual beliefs. It was adopted by a 1,560-10-375 vote.

• As 21 Kn Klax Klan members raffed on the steps of the Ohio Statehouse in Columbus, hundreds of spectators chanted and shouted obscenities. The police used a chen to stop about 2

the Klan members from the crowd. Six people were arrested.

• The space shuttle Columbia's astronants have taken more blood

samples from their rodent passengers as part of a two-week medical

research mission. Researchers are seeking to learn why the count of

Restored to Capitol windows, stuck out their arms The 130-year-old Statue of and received injections from Freedom has been restored to the nurses. top of the U.S. Capitol dome after Corrosion. On a crisp automn day, 52,000 spectators including Presi-Handcuffed and locked in the back of their bijacked truck, two

ont in Kanses City, Kansas, when

the University of Kansas Medical Center offered free influenza vac-

cinations. After filling out forms

at one station along the way and

at our station along the way and answering health questions at an-other, drivers and passengers sim-ply rolled up their sleeves at the. final station, rolled down their

Cross-country skiers know that poles give power and balance to their stride. Now ski-type poles are available for walkers. To re-duce jarring as the poles hit the ground, they are spring-loaded, with thick rubberized tips. Experts say the poles step up the acrobic benefits of walking and increase the oumber of calories

Barbank, California, changed its name 24 years ago to the Walt Disney Elementary School. The animated filmmaker's headquarters were in Burbank. But oow the school is dropping the name, the Los Angeles Times reports. A Parent-Teacher Association official said the school badly needed money for its library and cafeteria, but was constantly turned down for grants because every-body thinks it has a special financial relationship with the studio. It does: Walt Disney Co. allows the pupils to sell Mickey Mouse

delivery men managed to dial 911 on their cellular phone and, look-ing out a window of the truck, dent Bill Clinton watched a helicopter lower the 19-foot-6-inch (ocarly 6-meter), seven-ton were able to whisper where the truck was going. New York City bronze statue onto its perch. Six. workmen bolted it down. The statue's return was part of policemen rescued them a few minutes later. Two hijacking susthe 200th anniversary celebration pects fled, but a third was arrestcommemorating the laying of the Capitol's cornerstone. Cannons boomed. Rita Dove, the U.S. poet laureate, wrote a poem for the occasioo. Liza Minnelli sang "America the Beautiful." Repairs

to the statue came to \$780,000, all Mr. Chinton noted that Abraham Lincoln said during the Civil War that the work on the Capitol

burned by 20 to 25 percent. Central Elementary School in-



and its crowning status would continue because "if people see the Capitol going on, it is a sym-bol that we intend the Union to A black worker who was the

only employee at his factory required to punch a time clock has been awarded \$100,000 in a ruling by the Massachusetts anti-discrimination commission. Its director, Georgia Parks, said Clifton Patrickson of Springfield was subjected to "extreme emotional trauma, embarrassment and humiliation" by Westvaco Co. The company said it would appeal the

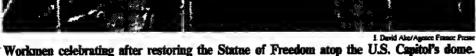
Drive-through service, already available for fast food, banking, and even body-viewing at funeral homes, has oow been extended to flu shots.

More than 2,000 people turned

T-shirts - but only if purchased through the studio at a higher price than if they were ordered from a wholesaler.



Arthur Higbee



Haiti Government and Military Move Toward Pact

Compiled by Our Staff From Dispatches

PORT-AU-PRINCE, Haiti --Haiti's government and military inched toward a possible agreement Sunday to reinstate the deposed presideot, the Reverend Jean-Bertrand Aristide.

A proposed deal, put forward by anti-Aristide legislators, came amid fresh United Nations threats to isolate Haiti by expanding an oil and arms embargo to cover virtually all commercial goods and airline traffic.

"It is important, very positive," Dante Caputo, the chief UN oegotiator in Haiti, said, referring to the

day in a television interview that reports of diplomatic movement were "a very encouraging sign of progress." Mr. Gore also reaffirmed U.S. support for Father Aristide in the face of Republican charges that he was mentally unbalanced and undemocratic. unstable.

"We have dealt with him for nine months now," Mr. Gore said. "He has been very thoughtful. He has been persistent in his efforts on behalf of the Haitian people."

We believe that he should be restored," the vice president said.

proposal. "I hope it will become a "He was elected president by the would resign, according to a cabi-breakthrough." oet minister who attended the Vice President AJ Gore said Sun-Earlier Sunday, the Senate Re-meeting.

optimistic.

poblican leader, Bob Dole of Kansas, said a recent Central Intelligence Agency briefing on Father Aristide was "very disturbing." Mr. Dole declined to go into details of the briefing, which reportedly characterized the Haitian as mentally Father Aristide's prime minister. Robert Malval, and the army chief.

Lieutenant General Raoul Cedras, met Saturday for the first time in two weeks. The two foes were to meet again Monday.

The latest crisis flared Oct. 15 when General Cédras refused to hand over power, as called for in a UN peace plan. That plan aims to have Father Aristide, who is in exile in Washington, running the country again on Oct. 30. His return appears unlikely to occur by that date, although Father Aristide and his supporters say they remain Aristide.

In theory, General Cedras could Sunday as Haitians stayed home to neet again Monday. resign as early as Wednesday, ac-General Cedras promised that he cording to UN sources. Parliament fuel. (Renters. AFP)

must first meet Tuesday and adopt legislation as part of the deal. One proposed law would formal-

ly separate Haiti's 7,000 army soldiers and police officers into two forces, a step considered crucial by. supporters of Father Aristide in lessening the military's power over the country. A second law would accommodate General Cédras, who has insisted on broad military ampesty for political crimes since the 1991 coup that ousted Father

The roads were empty of cars

Rise in Somali Factional Tension Troubles UN

By John Lancaster

CALLING ONE FOREIGN COUNTRY

ANOTHER IS

H THESE SIMPLE ACCESS

Washington Post Service MOGADISHU, Somalia - As weapons and sporadic gunfire re-turned to the streets here, United Nations military commanders braced for renewed factional violence on Monday in connection with a planned "peace march" of up to 30,000 demonstrators.

Though UN military officials continued to express hope that fighting could be averted, they are preparing for the worst, making plans to protect ground positions using an attack helicopter and an AC-130 gunship, military spokesmen said.

ROM

The planned march by support-ers of Mohammed Ali Mahdi, who controls the northern half of the that has prevailed here for the last several weeks.

UN and American officials see the march as a potential provocation that could jeopardize their efforts to open a dialogue between Mr. Mahdi and General Mobam-med Farah Aidid, who controis the southern half of Mogadishu, and perhaps expose American and multinational troops to renewed attacks.

cal organization again warned that city, has emerged as the most seri-ous threat yet to the fragile calm plans to cross the "green line" that separates Mr. Aidid's territory from the north.

A group of Somalis in favor of the march, meanwhile, made their point by pulling up in a white truck in froot of the main journalists' hotel here, the heart of Aidid territory, brandishing automatic rifles. a pistol and a heavy machine gun. As a loudspeaker lashed to the

truck blared support for the march,

At a boisterous rally on Sunday, Aidid loyalists pulled their own lia, Jonathan Howe, a retired U.S. members of General Aidid's politi-weapons from vehicles and sur-admiral, met Saturday with Mr. cal organization again warned that rounded the truck in a frenzied Mahdi and Sunday with clan elders mob before the truck sped away in in north Mogadishu in an apparently unsuccessful effort to per-

suade them to call off the march. At Both episodes may herald noththe regular UN press briefing, Mr. Howe declined to offer details of ing more serious than continued osturing by followers of the two his talks, except to say that "we've leaders. Mr. Aidid has declared a discussed this whole issue and the unilateral cease-fire, but has so far sensitivity of the march at this parresisted UN and U.S. efforts to ticular time.

coax him back to the bargain Mr. Howe confirmed that UN table. On the other hand, UN officials worry that one or both sides officials had met with Aidid repremay be looking for an excuse to resume the civil war. sentatives to urge restraint, saying, "We're appealing to everyone asso-

The senior UN envoy to Soma- ciated with this rally."

ment ren nns feianveiv IL AL O. / demonstrators who tried to push down a chain-link fence separating percent

President George Bush made the mistake of sounding out of touch during last year's campaign, Mr. Clinton's advisers remember, and they do not want their man to re-

"There's a real dilemma here," said Gene Sperling, an assistant to the president for economic policy. The economy is starting to move in the right direction. We think it's good to tell people that, because it belps increase coofidence, but when so many people and commumities are still hurting, you also don't want to sound out of touch

with their plight." The stream of good economic news is causing the administration front door. The Arlingtoo police to rethink some policies. It has qui- said in a brief statement that the cily shelved proposals to embrace a man with whom Mr. Smith had originally argued left the scene benew stimulus program that would not have required additional spending. One idea under discussion was to speed up military drunk one beer during the previous spending that had already been au- 90 minutes and was not drunk. thorized

With the economy on surer footing in recent weeks, some administration officials even see clear ecooomic sailing through 1996, which in theory would give the president lyst from New York and a friend of strong momentum in that year's "It looks like we're on the road to seconds.

growth of 2.5 to 3 percent a year," said a senior administration economist. "Inflation should remain low. Unemployment is coming down. We're reducing the deficit. That should give us a good record to run on."

Some within the administration are already thinking of ways to translate statistics about the recovery into campaign slogans for 1996. Ms. Tyson is quick to boast that more private-sector lobs have been created in Mr. Clintou's first nine months in office than in Mr. Bush's four years.

But many outside economists say it is far too early to for the George Washington University ministration to declare victory. Hospital on Sunday evening,

• A former New York state police officer convicted in a series of bombings has been arrested in Oxnard, California, after 13 years on the run. Joseph Hamilton Harper, 45, pleaded guilty in 1979 to felony criminal mischief charges in explosions at a utilities substation, railroad tracks and an abandoned sewage treatment plant while he was on doty in Woodbury, New York. Damage was estimated at AP

SMITH: Kennedy Kin Charged

Continued from Page 1

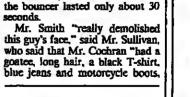
\$200,000.

red blood cells dwindles in space.

and Smith was like, in a blazer. It was like the preppie guy beating up the Harley Davidson guy." The police said that Mr. Cochran suffered facial cuts but refused

fore authorities arrived. treatment. Mr. Craig said Mr. Smith had Lou DiCenzo, the bar's night

TIME IS NOT manager, agreed that Mr. Smith had not seemed intoxicated. **ALWAYS MONEY** Richard Sullivan, 24, who de-scribed himself as a financial ana-Mr. Smith's, said the scuffle with



Gore's Mother Has a Stroke The Associated Press

WASHINGTON - Paulice Gore, mother of Vice President Al Gore, was hospitalized Suoday BEAU-RIVAGE PALACE morning for a mild stroke that im-1006 Lausanne - Secitzerland paired her peripheral vision, a pokeswoman said. Mrs. Gore, 81. Tel. 1121/013 13:33 Fax 1121/013 33 34 was reported in good condidon in

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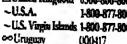
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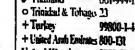


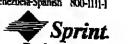


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MONDAY, OCTOBER 25, 1993

O P I N I O N



Real Partners for NATO

With the wreck of Yngoslavia still smoldering on its doorstep, you might think that NATO, which let it happen, was a declining, discredited organization. But Poles, Hungarians, Czechs and Slovaks are clamoring to get in, and others are joining the queue. With everything, they see membership in an American-led club of 16 democracies as the ultimate security guarantee and as assurance of integration in the West. Their appeals have forced the pace of one of those recurrent "Whither NATO?" debates. This one started when the Soviet Union, whose containment was the alliance's reason for being, disappeared.

. . . .

Page 4

To respond to the demise of the Soviet threat and to satisfy insistent voices at home, the Clinton administration and its predecessor have cut forces in Europe sharply. But that still leaves open the threshold question of why the United States should stay militarily en-gaged there at all. Leave aside for the moment Russia, which just the other week had to face down an insurrection. Even the stoutest of the states of the old Eastern Europe remain painfully vulnerable to cruei political and economic stresses that could undermine, if not reverse, their progress. To steady the transition of the new European democracies, to relieve them of security anxieties, to ease their frictions with each other, to strengthen their Western fellow feeling and anchor them in the West --- all this adds up to the principal new

purpose of NATO. It is what the American proposal for limited NATO "partnership" with other European nations is about.

True, the notion has the ring of an oldfashioned ladies' auxiliary. New "partners" would not get NATO's patented antomatic security guarantee or even a guarantee of eventual membership. They would get crisis consultation plus "operational" links such as training exercises. Whether these are promistog antocedents or precuptive bars to full membership, evidence of Western confidence or of careless unconcern, will be the stuff of continuing debate.

In fact, an offer of early NATO membership, even for the Poles and the other readiest Central Europeans, is not in the cards. There is far from an American consensus, let alone a NATO consensus, on taking on new formal security treaty obligations. It is prudent, not meek, to ask how a Russia still in a state of political convulsion would react to extension of a Western military alliance to its very borders - an alliance that it could not expect to join for some years at best. If the new democracies of Europe are

smart, they will take "partnership" as a real opportunity and make the most out of it. If the Atlantic countries are smart, they will make this status a constantly richer station on the way to a united democratic Europe. - THE WASHINGTON POST.



What's the Purpose of This Week's Euro-Summit?

By Giles Merritt

B "special" summit of European unity leaders on Friday. There will be all the usual theatrical touches, from motorcades with sirens wail-ing and lights flashing to milling throngs of cameramen and reporters, but will there be any tangible result?

ly convened meeting of EC beads of crament is going to do more harm han good

It has been called to rally the forces of European union, but it risks com-gounding the crisis that has seized the community. If it turns out the flop that some fear, it will raise serious questions about the usefulness of these

occupies the Community's revolving six-month presidency. It has been an on-off affair, for until a few days ago it was still only penciled into the EC leaders' diaries. It began life as an "emergency" summit, called for in early August when the Community's exchange-rate mechanism virtually collapsed, along with any realistic hope of European monetary union in the foreseeable future,

cials now say that this week's meeting is a "celebratory" summit that will mark the entry into force of the Maastricht treaty. Now that Maastricht has overcome its last major burdle by securing clearance from Germany's constitutional court, it takes effect on Nov. I.

It's a nice idea, but unlikely to fool anyone. The Maastricht treaty de-

scribes the destination the Communi-ty wants to reach but is definitely not a road map. It offers little or no help to a Community that has lost its way. That is probably wby the Belgians have been lukewarm about this week's summit, which they are indeed hosting but which in truth is being held at the insistence of Bonn. Chancellor Helmut Kohl apparently believes that the coup de theatre of a special summit

The Maastricht treaty has provoked intense scrutiny and reappraisal of the

advance toward union.

will help the Community to recover its momentum. But his view is not widely shared. Most member countries, together with the Commission, are pinning their hopes for a relaunching of the European integration process on the normal year-end summit sched-uled in Brussels on Dec. 10.

The twin themes of the December meeting are to be employment and competitiveness, and a milestone EC White Paper is being bammered out. The aim is to start tackling Europe's two most fundamental economic pro-blems, and then rebuild the edifice of European union on a firmer base.

The agenda for this week's summit is much less clear. Senior officials still seem unsure about the contents of its closing communique. Yet just as the golden rule for trial lawyers is never

to put a question to a witness without already knowing the answer, for poli-ticians and diplomats it is never to leave negotiations to the summi itself. They know how mwise it can be to go into a summit without having 'precooked" the agenda and agreed on much of the outcome in advance. Summits involving the Community's 12 leaders are unpredictable events. Prime ministers are often im-patient with detail, even though EC issues tend to be complex and tech-nocratic. Unless the summitteers sherpas have already boiled these is-

sues down to a set of clear-cut choices, the summit can go awry. Items to be discussed on Friday range from the fairly uncontroversialto the potentially explosive. The enlargement of the Community to in-clude Austria and three Nordic comtries will provide a safe topic. although scarcely a justification for a special summit. More of a mine field will be the complicated bargaining over the siting of 13 EC agencies ranging from the European Monetary Institute, the Community's central bank, to environmental, patent and other regulatory authorities. Fierce competition between European countries over the location of these bodies has long delayed any

decision, and may continue to do so. No really urgent crisis will be placed on the table for Europe's leaders to defuse. Nor has there been enough behind-the-scenes activity for the summit to produce a convincing" response to the pressures that now crowd in on the Community and

threaten to ando much of its progress toward European union. Last October, the British govern-

ment also organized an "emergency" summit, in Birmingham. If this week's Brussels meeting is the same sort of damp squib or, even worse, is a politi-cal disaster, that might serve the pur-pose of concentrating minds on the value of these European councils. The point of summits is that they should enable the leaders to make decisions, but at present they look like an alternative to decision making. Perhaps far too much emphasis is

laid on summits as a means of moving forward the Community's complex decision-making process. Dur-ing the 1980s, when the single market drive was in high gear, summits were useful for cutting through many of the technical disputes and national turf battles that harmonization threw up. The result was a stream of summits that each yielded an impressive list of achievements.

Today the Community faces very different challenges. The Maastricht treaty has moved Europe so much closer to economic, monetary and political union that it has provoked intense scrutiny and reappraisal of those goals. That, coupled with the end of the Cold War, German unification and an economic recession so deep that it challenges many assump-tions about European industrial soci-ety, means that EC summits can no longer deliver political quick fixes. Far better that the Community should reduce the number of its European councils and bold them only when they are sure to be successful. Intern tional Herald Tribune

Rates Down, Bonds Up, And Then?

By Hobart Roven

WASHINGTON - One of the truly stunning and unexpected economic events of the past year in America has been the precipitate decline in interest rates, especially longterm interest rates. For the first time since records have been kept, the interest rate on government 30-year bonds has plunged to record lows of around 5.8 percent.

Last year the 30-year Treasur bond had paid as much as 7.75 per-cent. Six years ago, when the stock market boomed before the October 1987 crash, 30-year bonds paid al-

most 10 percent. The Clinton administration, which had no expectation that this would happen, claims credit, nevertheless, for the recent slide, asserting that it coincided with the successful effort to drive a \$500 billion deficit reduc-

tion package through Congress. Bond dealers, say the Cintonites, correctly concluded that with the deficit coming down, inflation would not be a problem. Therefore, inves-tors who put their money into bonds and other securities with long maturi-ties could be denied the "inflation premium" that they had been getting in the good old days - a sort of in the good old days — a solt of bonus to compensate against the sup-posed inevitability of inflation. There is a certain amount of trut." to this analysis. When interest rates

to this analysis. When interest rates on bonds go down, the price of the bonds goes up. The sharper the drop in interest rates, the higher the prices for existing bonds. The reverse, of course, is also true. Right now, those who have invest-

ed in bonds are sitting pretty - 50 long as interest rates stay low, or go lower than they were when they bought the bonds. "My business has been selling bonds," crows a big New York investment adviser, "so I

couldn't be happier." That is the noncontroversial part of the declining interest-rate, higher bond market story: Interest rates are way down, the bond market is way up. Bnt what does that portend for e economy?

Many analysts do not go along with the administration's assumption that lower interest rates will encourage business and consumers to run out and spend money, thereby providing a major stimulus to the econo-

my that in turn will generate jobs. Another way to read what is hap-pening is that the bond market's dgment that the price of bonds will continue to go np is in reality a highly pessir nistic assessment about prospects for economic recovery. The bond market may be assuming that the economic slump will continue, assuring the absence of inflation. That is great for bondholders. But it also may mean that the bond market anticipates a major deflation, tantamount to a depression.

Another element to consider when dealing with rates is that a considerable part of the public, especially the elderly, has become dereceive from conservative, fixed-rate investments such as Treasury bills or bank certificates of deposit On the average, one-year CDs to-day pay barely over 3 percent. Many investors or savers find that such a low return does not keep pace with rising costs, and therefore have been driven to make riskier investments in stocks or mutual funds. This problem of zero or even negative "real" interest rates bas been almost totally ignored by the Clin-ton administration, Robert Hormats of Goldman, Sachs & Co. pointed out in an interview that for "bousehold borrowers, rates have not come down that much," especially on credit cards. They may earn only 2 or 3 percent on CDs but pay double digits on credit card or department store balances. And even where low rates have tipped down for the benefit of the sumer, as in mortgages and big ticket items, the incentive to buy is frequently offset by concerns about the jobs picture. The outlook is oot totally negative -just complicated. In all probabili-ty, without the steep decline in long-term interest rates, for whatever rea-son, the economy at the moment would probably be in even worse shape than it is now, the economist Henry Kaufman believes. To some degree, lower long-term interest rates can be credited with a share of the recovery in housing, and for the mortgage refinancing boom, which has reduced monthly expendi-tures for thousands of home owners, and provided at least the potential for increased spending on other goods, if and when confidence is ever restored. The Washington Post.

Standing Down in Somalia

President Bill Clinton was right to order last week's withdrawal of 750 Army Rangers from Somalia, calling off their no-win hunt for a hostile local warlord. This by no means ends U.S. involvement in a United Nations operation, since 6,300 U.S. troops remain in Somalia, and 3,600 U.S. marines are deployed offshore. But Mr. Clinton seems finally to realize that commando raids and the civilian deaths that result from them cannot cure what is ailing Somalia. The changed approach suggests that he has heeded an aroused Congress and widespread bafflement over a humanitarian mission that by degrees turned into a bloody vendetta.

Washington's new course does not mean that Americans reject UN peacekeeping, but rather its muddled misapplication. Granted, past decisions were taken collectively by the Security Council, on which five permanent members, including the United States, have veto power. It is bard to judge whether the escalating goals in Somalia were due to a flawed command structure, an activist secretary-general or the mishaps of transition in Washington. Whatever went wrong, Mr. Clinton is stuck with the results.

As the major contributors of arms and troops, Americans have earned the right to rethink a failed strategy. It is unclear whether Washington's preferred solution — a peace conference that would draw all factions into a decentralized state - is within reach before the president's March deadline for full disengagement from Somalia. But armed confrontation with Mohammed Farrah Aidid has not worked, and no settlement is possible without his participation. This is the reality that impelled Mr. Clinton toward what be

correctly described as a "stand-down position." The first fruit of the changed approach was the release of Chief Warrant Officer Michael Durant, the American captured by General Aidid on Oct. 3. This was followed by a ceasefire in Mogadishu, achieved, according to Washington, withoot concessions. Instead of disarming General Aidid's forces, UN offi-cials now talk only about banning heavy

weapons and the open display of arms. One hopes that Secretary-General Butros Butros Ghali was influenced by this new realism about limiting goals during his visit to Soma-lia on Friday - an otherwise ill-advised mission whose secrecy and elaborate security of-

fered a commentary on his standing there. After the killing in Somalia of Pakistani peacekeepers, and after the grisly pictures of dead Americans being dragged through the streets like trophies, dealing with the perpe-trators is profoundly distasteful. Somalis are every bit as horrified by the Oct. 3 carnage, in which bundreds of civilians also died. Yet compared with Cambodia's mass-murdering Khmer Rouge, General Aidid is merely a street fighter, and the United Nations nevertheless negotiated with the Khmer Rouge. Realism led President Clinton to cease demanding General Aidid's arrest, and to talk instead of working with African leaders on ways of bolding the guilty accountable.

Course correction is never easy, especially for an untested new president. But the hard lesson of Somalia is that UN peacekeepers cannot be arbiters of civil wars and U.S. Rangers should not be used as a posse to bring foreign adversaries before nonexistent courts. Mr. Clinton has evidently absorbed that lesson. -THE NEW YORK TIMES.

call "Coca-Colonization," the fact, irritating

beyond measure to European governments, that American movies and television pro-

grams enjoy buge and continuing internation-

al popularity. The French, in particular, like

to point out that the American products are so

successful not just because of whatever appeal

they may hold for viewers - surely not that!

Englisb-speaking home market that elimi-nates any need for the huge national subsidies

that most European countries give cultural

products. The U.S. contingent does not con-

test those subsidies, only the subsequent pro-

tection of the not occessarily popular pro-ducts produced with their help, Filmmaker

Scorsese is quoted in lobbying materials not-

ing that "closing the borders would not guar-

antee a rise in creativity in the local countries

or even a rise of interest on the part of local

audiences." Galling as that may be to certain

Other Comment

America has scaled back its commitment to

European security, as its refusal to get involved in Yugoslavia has shown. Its main security

interest in Europe is merely to prevent the emergence of an unstable and potentially ag-

pressive Germany. That suits Britain and

France, but alone they are not strong enough to achieve it. It is, therefore in their interests to

maintain a strong American presence in Eu-

rope, and they would be well advised not to

antagonize their trans-Atlantic parmers by in-

- Neue Zürcher Zeitung (Zurich).

igence in the GATT negotiations.

If Europeans Want America

- THE WASHINGTON POST.

Europeans, he is right.

- but because of the benefits of a giant,

Not on present showing. The signs are that Friday's burried-

stage-managed, set piece occasions. The summit is being hosted by the Belgian government, which currently

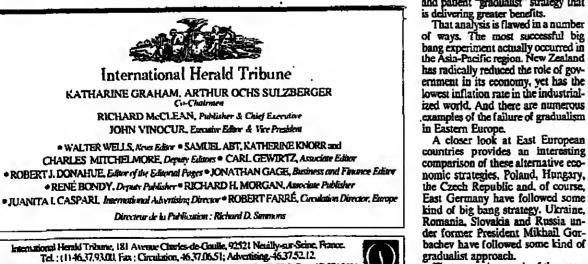
Of late, that tag has changed. Offi-

Just Make Good Movies

One of the more colorful sub-fights to the the old issue that French intellectuals like to huge GATT trade negotiation is the one being waged between American movie and television producers and their European counterparts, mainly in France, on whether "cultural products" such as movies should be exempted from the promised lifting of most trade barriers under the treaty. The combination of strong European emotions on the cultural-patrimony front, especially from the French, and a serious financial irritant to American television and film producers has fueled a debate being conducted at full rhetorical force and with such supporting characters as Martin Scorsese, a French coal-mining epic and the dinosaurs from Steven Spielberg's "Jurassic Park." Some French commentators have gone so far as to criticize the un-Frenchness of those who flocked to the opening weekend of the hugely popular dinosaur movie, not to mention local media outlets that gave it a tidal wave of hype.

Despite the cultural hoopla, the driving issue here is financial. If the current "cultural exemption" to GATT is refused - the result that the U.S. entertainment industry is pushing hard for, with the Clinton administration's support - European Community countries would have to lift a variety of cultural protection mechanisms that they have created for their own products against the much larger and stubbornly successfol American ones. In all likelihood, for instance, they would have to drop the year-old EC rule that 40 percent of all material broadcast on a country's television channels be produced in that country, a direct hit at the cheap, plentiful and easy-todub American series that those channels are known to buy up when given the choice. Not coincidentally, foreign resale rights have become a larger proportion of American television companies' profits in the past few years as the U.S. television market gets tighter.

Running alongside the money question is



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WASHINGTON -Once again, major companies in the United States, Europe and Japan are belping a Third World dictatorship acquire technology that can be used to develop weapons of mass destruction. The equipment and materials they are selling are not leaking out inadvertently. but going out with the approval of the exportcontrol authorities of their governments.

This time the dictatorship is not lraq but the Islamic Republic of Iran, whose leaders continue to assail America, Iran tops the U.S. State Department's list of terrorist countries.

An investigation completed last month by the House Foreign Affairs Subcommittee on International Security, International Organizations and Human Rights has documented the extent of the hemorrhage of technology to Iran and to other states that sponsor international terrorism.

The subcommittee found that more than 230 companies bad supplied Iran with technology and equipment that can be used for the manufacture of chemical, nuclear or biological weapons and the means to deliver them. More than 50 of the companies are American. In October 1992, Congress passed, as part of the

National Defense Authorization Act, additional trade restrictions prohibiting U.S. high-technology sales to Iran. Since then, such exports have actually increased. The subcommittee investigation has un-

S INGAPORE - lo assessing on this page the relative merits of

economic reform policies in Asia and

Europe, Pradumna B. Rana and I.

Malcolm Dowling Jr, economists at

the Asian Development Bank, serve

up a variety of geographic generaliza-tions that are selective and mislead-

By Kenneth R. Timmerman

Look Who's Sending High-Tech Dynamite to Iran

covered dozens of cases where U.S. technology with potential military applications was shipped to Iran. This appears to have occurred with the full approval of the Commerce Department, which is responsible for restricting U.S. trade with coun-

tries on the State Department's list. In 1992, fully 60 percent of the \$750 million worth of U.S. goods and equipment shipped to Iran was subject to Commerce Department licens-ing because of the sophistication of the technology involved. Since the National Defense Anthonization Acl was signed into law, the percentage of licensed goods has dropped to 2.5 percent of total exports, but there was no apparent decline in the

sophistication of the equipment exported. Among the products shipped since the law was passed have been toxins and micro-organisms, centrifuges, machine tools, gas separation devices, gas chromatographs and mass spectrometers. Also sold were high-powered computers worth close to \$1 millioo each. All of this equipment has signifi-cant military as well as civilian uses. Despite this, the Commerce Department has continued to allow these products to be sold to Iran.

Commerce Department officials insist that they are enforcing existing export regulations in full.

Give the Bangs Time to Work in Eastern Europe

By Christopher Lingle and Kurt Wickman

They say that there is an internal investigation of 76 "potentially suspect" shipments, but that so far

they have found no illegal exports. Yet one of the high-technology exports in ques-tion was shipped directly to the Atomic Energy Organization of Iran. Two went to a suspected chemical weapons plant. Toxins, which can be used in medical research or for biological weapons, were shipped to a Tehran bank. All of these shipments occurred between January and June of this year.

The United States is not the only country selling high-technology goods to Iran. Last year Germany racked up a record \$5 billion in sales to Iran. Japanese sales to Iran reached nearly \$3 billion. Italy and Britain both topped \$1 billion, with France oot far behind. The United States ranked sixth at \$746.6 million.

Greed and willful blindness are once again at work. As with Iraq, Western companies and gov-ernments are united in a silent pact to shovel out the donr as much advanced technology as possible. In Iraq, the West was lucky that Saddam Hussein blundered into Kuwait before be acquired nuclear weapons. With Iran, it may not be so lucky.

The writer is on the staff of the House Foreign Affairs Subcommittee on International Security. Author of "The Death Lobby: How the West Armed Iraq," he contributed this comment to The New York Times.

the whole approach,

versity of Singapore. They contribut-ed this comment to the International Herald Tribune.

ance by citizens. As long as this pro-

cess continues to provide positive results, a bit of "Asian patience" might be in order before writing off

The writers are senior fellows in

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1893: Silver Repeal

NEW YORK - The bottom seems to have dropped out of the silver light. The Southern Democrats, who, with the Republicans of the silver States, have been making a bitter fight against repeal, have decided that that they can no longer stand out. When the conference to-day [Oct. 24] adjourned, they announced openly that they will not filibuster any longer, but will allow the question of unconditional repeal to come to a vote. The more pronounced of the silverites tried to strengthen the weaker ones, but did not seem to meet with much success.

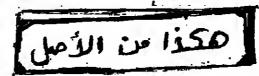
1918: Defensive Floods

WITH THE AMERICAN ARMIES - Fearful lest the flood of divisions they have been pouring into the American sector between the Ar-gonne and the Meuse will be anable to stop the Yanks, the Germans are preparing to back np the men by

floods of water. They are creating huge lakes back of the lines by damming small and large streams. Two such reservoirs were reported yester-day. Aviators could not find the large areas of water on the map of the district over which they were flying, so they investigated and discovered that the Huns have been working like beavers to finish the job.

1943: Roads to Rome

AN ALLIED COMMAND POST IN ITALY - [From our New York edition:] Although the Allied invasion of Italy was "a good, bold plan with excellent prospects, we're not moving as quickly as one would like," General Sir Harold R. L. G. Alexander, second in command to General Dwight D. Eisenhower, said today [Oct. 24] in an assessment of the campoign. "They say all roads lead to Rome." he told newspaper corre-spondents, "but unfortunately the roads are mined. Slogging across the country will be very costly and slow."



ably short time they have built up capacity to export agricultural and industrial products to Western Euespecially dismal record of recent economic performance, with a near collapse of production and raging prices that verge on hyperinflation. Both approaches to economic rerope. Their economies are attracting Western capital and technology. It is reasonable to expect that by the end

ing. ("East Europeans Could Learn of the decade Eastern Europe will From Asian Patience," Oct. 22.) They argue that many East Europebecome an even more attractive destination for capital from the United States and the European Community. an economies are faring poorty because of a "big bang" approach to economic transformation. And they paint an Asian image of methodical and patient "gradualist" strategy that Poland's economy grew by 5 per-cent in 1992, the highest growth rate in any European country, East or West, last year. Structural reform in Poland bas resulted in development That analysis is flawed in a number of a new sector of small and mediumsized enterprises within two or three years. That type of business is miss-ing to the socialist economic structure because of ideological fixation with promoting large enterprises to exploit economies of scale. However, in the post-Communist period, most of the internal growth in Eastern Europe

must come from new or modernized small and medium enterprises. The results of East European gradualist policy are less encouraging. The economic consequences of policies pursued by Mr. Gorbachev, an East Germany have followed some arch gradualist, are an example, Duskind of big bang strategy. Ukraine, ing the years of his rule between 1985 and 1991, the basis was laid for the present deep problems of the Russian economy. His was an economy adrift, without determined reforms, guided The economic records of those two by halfhearted reformers. When Boris East European groups provide con-vincing evidence of the superiority of Yeltsin took over after the unsuccess-ful coup in August 1991, his team had the big bang strategy. The countries in the latter category

to start from scratch, opposed by a parliament committed to gradualism. are leading the transformation process in Eastern Europe. In a remarkform, big bang and gradualist, in-volve social costs. This is shown European studies at the National Uniclearly by the experience of East Ger-

ing. They must be paid, whichever reform strategy is chosen. In the Rana and Dowling article, there is a surprising materialist bias and a disturbing political natvetc in interpreting the success of gradualist reform in Asia. Their regional exam-ples — China, Vietnam and Laos — have had almost no firsthand exposure to liberal democratic institutions. Those countries remain in the tight grip of an entrenched Communist Party opposed to rapid change.

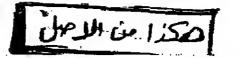
All three countries have repressive governments with dubious records on human and civil rights. It is short-sighted to ignore those qualitative aspects of the polity while recommending

their economic approach. Citizens of those countries undoubtedly envy the ability of Poles to express dissatisfac-

tion with their own reformers. The transformation of East European economies is an ongoing pro-cess which reflects a remarkable Ukraine also suffers from the ef-fects of gradualist policies, It has an ers as well as bravery and forbear-

many. Despite massive backing by the highly efficient West German economy, including transfers of about 5 percent of West Germany's GDP each year, unemployment in East Germany is high and rising. The

costs hidden in the seams of the old Communist system are now surfac-



O P I N I O N

Brude Foreign Policy Is About the National Interest

N EW YORK - Presideot Bill Clin-ton deserves support for his effort to disengage from Somalia, where the United States had no national interest and should never have become involved militarily. But his deeper challenge is to define a rationale for continued American engagement in regions where the 215 national interest does compel it. The president has called attention to this need, but his administration's statements are so muddled as to compound perplexities.

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The basic problem is that administration spokesmen, including the president, seem to shrink from any geopolitical or security context for the use of American force, or from any implication that the national interest may sometimes require the application of power.

In its quest for general causes and multilateral action, the administration reflects the attitudes of a generation whose defining experience was the Vict-nam War. Convinced that the Vietnam disaster was caused by an excessive concern with national security, they are now trying to submerge the national interest in multilateral ventures. This point of view minunderstands the

past as much as it misjudges the present. America entered Indochina as it did all wars in the 20th century -on behalf of universal principle, as expressed for example in Wilson's dictum "to make the world safe for democracy." In Viet-nam it was on behalf of the doctrine of collective security, to oppose what was judged to be a global Chinese-Soviet military offensive, and to safeguard democracy against what was perceived as a global strategy of guerrilla warfare. The error of Indochina was not that

By Henry Kissinger America was too nationalistic, but that its goals were too universal; not that it was too self-centered, but that it was too undiscriminating

The fear of having a national foreign policy explains the administration's neglect of such traditional instruments of policy as existing alliances, and the scarcity of references in its statements

In designing foreign policy, no president since Truman has faced

such an empty sheet. It took him four years to

install a new doctrine for U.S. foreign policy.

to common interests with other comtries -- except to carry out an American agenda for such universal causes as human rights, nonproliferation and

numan rights, nonpromeration and collective security. Thus the president's appeal that America must find the "right course" for staying engaged in the world lacks any criteria for what this "right course" is. In their absence, we cannot judge the "un-acceptable costs" that the president urges Americans to avoid.

The doctrine of collective security assumes that all nations perceive international problems in the same way and are prepared to run the same risks for vindi-

that democracy in Haio is not worth the risk of a single American life.

Strange to say, Americans seem to

accept as a matter of course --- indeed,

as practically a constitutional right -

that thousands of their fellow civilians

sbould be shot dead at home every

year. But if an American soldier, a volunteer who is paid expressly to kill and risk being killed, dies abroad while doing his job, both public opinion and

politicians now seem to find this here-

tofore accepted aspect of soldiering to-

JOHN V. WHITBECK.

Paris.

cating their view. The essence of the new world order is its fragmentation on a national and even ethnic basis. Univer-

sal causes, however, are hard to come by. Even during the Cold War, when there existed a global threat, it was rarely possible to obtain an international consensus except for defending the center of Europe, and that task was policed by NATO, a traditional alliance, rather than by the United Nations. The oftinvoked Gulf War was less a multilateral action than an American action muluilaterally supported by other states to gain an influence over U.S. decisions. In situations like Somalia, meaningful "collective security" is to all practical purposes out of reach. Witness the ex-

tent to which many of the military forces sent there by other nations assiduously avoided combat. Nor is the repeated distinction between "political" and "military" solutions very helpful.

The mistake in Somalia was not that a political police mission was abandoned for a military one, but that the Bush nistration sent military forces without defining a goal permitting extrica-tion. The American military is not designed for humanitarian missions, and its difficulties were magnified when the Clinton administration's United Nations ambassador. Madeleine Albright. added "nation building" to its agenda. The misery in Somalia was man-made; it was the product of exactly the kind of cian warfare in which the president has

said that America should not meddle. I agree, but there was never a way of ending the homanitarian mission without ci-ther returning to the conditions which

had produced the need for it or eaging in nation building. And nation liding required the very warfare that Arricans

are oow being told to abjure. Once a military conflict ets, the situation on the ground will termine the "political" outcome. If invitalia a "political" solotion implieanything different from the status quate, it can be achieved only by militar ressure or at least the threat of it. In her words, debacle was inherent in thaitial intervention, which was doe'd from the start to end in Somali mestic chaos

start to end in Somah mestic chaos and starvation, or in Artican involve-ment in a Somali civil^{27.} Administration stiments contin-ually cite Cambodia an example of a successful United Nions-led 'politi-cal" solution. In far-ambodia proves the opposite poin⁴00 other country has been so exhapd by military con-flict. After 20 ye of warfare, all the parties had conto the end of their ropes. The "polal solution" reflect-ed the military utation; it was not a substitute for The United Nations provided the um in which the ex-

provided the um in which the ex-hausted particould talk. It is ironicat an administration so determined distinguish itself from the past seeso in danger of repeating America's ditional error of invoking general casi for all situations and all regions der the labels of enlarge-ment of nocracy and multilateral initiative If it is c, as President Clinton has

said, that is oot our job to rebuild Somalia- a society or its political structur why does it follow in the same pi conference that the United States uld send military personnel to Haito retrain the army, to rehuild the nen"? Is Washington embar-

rassed say that it is because Haiti, being se, is a security concern, and Soma being far, is not? And security is the principal U.S. worri Haiti, can it be defined and are

In developing a national strategy, the administration would do well in keep in thereber ways of achieving it than by mind that convencional wisdom has enusinorce to restore a leader who is univally described as extraordinarily thusiasocally endorsed all America's naoonal debacles, from Indochina to Sounsie and reckless? Is are the administratioo's state-

done it nature and the limits of future Acrica military intervention. At t: Anrican public can understand. If the exists no American purpose

aby the American political process.

Warren Christopher Ought to Resign

WASHINGTON — As a loyal Democrat and supporter of Bill Clinton, I helieve, with regret, that Secretary of State Warren Christopher should resign. He has severely dam-aged the national interest through failed leadership in difficult situations that have required a firm hand,

These crises, in the former Yugosla-via, Somalia, Russia and Haiti, are

likely to worsen because of the admin-istration's flawed policies. Bosnia policy has been an utter fail-ure. Mr. Christopher has vacillated and obfuscated the issue of Serbian malia out of thin air.

In early February, he defined our strong strategic interests in the region and stated that our response to the war would serve as a test case of how we handled ethnic and minority concerns throughout the world. By June he was saying that America had no vital interests at stake and that our primary goal was to stop the killing.

The State Department has pressured all of its faith and aid to Russia in his the Bosnian parliament to accept a par-otion agreement that would ratify Sersurvival. I gravely doubt whether be is a true democrat. His erratic behavior bian aggression, dismember Bosnia and and the crackdown on his opponents lead to officially sanctioned "ethnic eleansing" and more fighting. Mr. Christopher steadfastly refused and the free press are perplexing.

ing violent ultranationalists and secesto describe atrocities by Bosman Serbs as genocide. Why? More than 200,000 Bosnians have been killed, and half of sionists throughout the former Soviet Union, by failing to address Serbian aggression in the Balkans. all the remaining Bosnians have been In Haiti, we allowed peacekeepers driven into exile. More than 380,000 people are in the 18th month of the to be turned hack by a theatrical display by a few hundred thugs. Mr. Christopher has defined the return of Sarajevo siege, but Mr. Christopher will not describe this situation as terrorism. President Jean-Bertrand Aristide as a

strategic interest. But as his elastic views on what is in America's interest By Frank McCloskey The writer is a Democratic member of the House Foreign Affairs Committee.

only refer to President Clinton's shortterm domestic political joterests. So, while it may have been fair in As for Somalia, America has no clear idea what Mr. Christopher be-February for the administration to lieves that our interests are and how he suggest that is inherited the crisis in believes we should achieve our objec-

Bosnia, repeating this claim now and adding Somalia and Haiti suggest an tives. I still have no idea why he signed expedient denial of responsibility, America's allies do not see Mr. Chrison to Secretary-General Butros Butros Ghali's plans to capture General Motopher as effective internationally or as hammed Farrah Aidid and to construct democratle insolutions in So-

an adequate protector of U.S. interests. Largely because of his tacu acceptance of Serbian genocide, they do not see In a remarkable reversal prompted him as a spokesman of American val-ues. Our allies are right, and this lack of by public and congressional pressure. administration has embraced the respect can be seen in our own Con-Bush policy toward Somalia: We will withdraw our forces and turn nationgress - on both sides of the aisle,

show, the use of "strategic" can really

Page 5

building over to the United Nations. Why did 18 Americans have to die? In Russia, the administration identi-In a recent editorial, The Economist called Mr. Christopher "the weakest link in Mr. Clinton's trio of foreign fies Boris Yeltsin as the embodiment policy advisers." It said: "It is not too late in bring in a genuine enthusiast for foreign policy and one who under-stands, in the most hardheaded way. of democratic reform and is investing how the world works. The ideal candidate would be prepared to work out and articulate, oot occasionally but regular-ly and forcefully, how America's princi-More importantly, we are encouragples apply to a given problem, where its interests in the maner lie, and how far h will go to defend them."

Mr. Christopher has distinguished himself in other spheres, but if he continues on his present course he will do further damage to the security and na-tional interests of the United States. The New York Times.

What it must not do is permit its objec-tives and missions to be defined by invo-cations of an international consensus. United parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers without the supreme court and banned political parties and newspapers with any pretense of legality? Is it really wise or is his victory not much more likely the to extol as democrate a process that can result of support by the Russian army? easily turn into autocracy and then, Do U.S. statements not raise the risk of easily turn into autocracy and then, finding Americans disillusioned, tempt them into unnecessary confrontations? dissociation by Mr. Yeltsin to prove his

nationalistic commitment? The administration has been very sen-The organization of the territory that sitive to genuinely global problems: ouused to be the Soviet Union will affect clear proliferation, economic developthe future peace of Europe. The succesment, the environment and the fostering sor republics include Ukraine (with a of free institutions. But so far it has population equal to that of France) and neglected the need to rebuild the Atlanseveral other states comparable in size tic Alliance, to relate the former Soviet satellite orbit to Europe and the Atlantic Alliance, to engage io a mature dialogue with China (although it is making pro-gress), or to establish a serious dialogue with former Soviet republics other than stantially neglected through two administrations. The insistent requests by Poland, Hungary, Slovakia and the Czech Republic in be permitted to join NATO testify to their perception of the Russia. For these goals, it needs to elaborate a concept of the national interest.

Nonetheless. the administration's If Russia restores its empire by force or pressure, some of the patterns of the Cold mistakes have been largely of omission. In designing foreign policy, no president War will reappear, as Russian actions in since Harry Truman has faced such an empty sheet. It took President Truman Moldova, Georgia, Azerbaijan and Tajikistan, and toward Ukraine and the Baltic four years to install a new doctrine for States, foreshadow. The Clioton adminis-American foreign policy. It is therefore tration, in its overemphasis on Moscow far too early to demand conclusive anpolitics, has given no indication to Mosswers. But it is not too early to expect Do not the repeated claims of the great appropriate questions.

C Los Angeles Times Syndicate.

LETTERS TO THE EDITOR

Overmanaging the News

In response to "A Guide to 'Deliberative Democracy'" (Oct. 6) by Jim Hoagland: Can it be that the bloody mess in Somalia is really being kicked around the White House as a mere failure of news management?

In fact it has been the success of the news managers, who demonized Mohammed Farrah Aidid all too well, which has helped to sink America so deeply in Somalia. Their "defining" of General Aidid makes it seem a major policy failure to negotiate with him, which is what must be done. JOHN HABERSTROH.

In response to "Dole Challenges Clin-

After the recent deaths of 18 Ameri-

can soldiers in Somalia, Senator Bob

Dole contends -- presumably because

he thinks that most Americans agree -

.

ton Power to Send Troops" (Oct. 18) by

Thomas L. Friedman;

Jakarta. A Clinton Doctrine **Keeping the Troops Safe**

tally unacceptable

The world is too small, tou dangerous and too interdependent to allow sovereignty to dominate sanity. Hence this rough draft of a proposed Clinton Doctrine: When a nation-state, large or small, becomes unable to manage its own affairs without being a danger to itself or others, then its affairs both internal and external will be assumed by

BOOKS

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Let-ters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

JOHN H. PFLAUM.

Milwaukee.

standards of conduct.

an appropriate international organization until such time as the people of said national state again become again capahle of self-government. Since incompetence accompanied by

where, anytime, mechanisms must be in place to assume guardianship of nationfonat matter, Russia?

required to enforce generally accepted

ther in to fulfill an international coninsuland if one cannot explain to ire ring their lives to enhance Ameria's writy or well-being, it will oot be poss to stay the course until "success" is arved. This national interest must actable within a time period sustain-

ther nations have views compatible whe above, America should welcome cracy, parliamentary elections for a record relation, as in the Gulf War. country without electoral law or consti-

malia, only to do a flip-turn at the first sign of trouble. me on Somalia to be reconciled with itsotude toward China and Peru or, mali has come early enough in the acinistation's term to enable it to

rump parliament. The reason was not that he is a democrat, on which point the jury is still out, but that he is less likely to pursue policy dangerous to U.S. interests

than his most recent rivals. And that is a national security, not a moral, judgment. Does America not run a huge risk in endorsing, under the banner of demo-

At this moment, conventional wisdom applauds America's Russia policy, which is being presented as defending the cause of democracy against dictatorship, and of several other states comparable in size peace against militarists, all of this on the and significance in medium-sized Eurobasis of support for one leader. But does pean countries. These have been sub-the United States really know enough stantially peglected through two adminske nst be an American interest that about the workings of democracy in dis-

tant societies and cultures? Clearly, in the last Moscow upheaval Boris Yeltsin was far preferable to the rabble of fascists, ex-Communists and fanatical nationalists who supported the

mern families that their loved ones be islatable into a military mission

dangerous behavior can occur anystates both large and small. All nations must make financial guarantees, subject to confiscation if and when they become incapable of managing their own affairs. An international police force will be

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Reviewed by Margo Jefferson

F ASHION photography isn't just about styles in dress, it's about styles in manuers, art, attitudes and social canses. Richard Avedon has been a great fashion photographer, and be remains an influential one.

To call these pictures an autobi-AN AUTOBIOGRAPHY ography is to make fashion a form By Richard Avedon. Unpaged. confession and self-examination. Our taste in anything is a form \$100. Random House. of confession if not necessarily selfexamination. Could this be what Oscar Wilde meant when he wrote: "It is only the superficial qualities

that last. Man's deeper nature is soon found out." In a brief introduction (there is no other text), Avedon describes his grand themes as the illusion of langhter, the illusion of power and the loss of all illusions.

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WHAT THEY BE READING

• William Kennedy. author of the Pulitzer Prize-winning povel "lronweed" and most recently of "Very Old Bones," is reading Her-man Melville's "Moby Dick." I just decided it was time to read 'Moby Dick' again. There's a new edition with great illustrations by Barry Moser out of the University of California. It's like a little work of art in read the book." (Amy Hollowell, IHT)



Now he has selected and put to-gether pietures (rom 1932, when he was a boy photographing his sister, in the present, which finds him a seasoned professional, an alumnus of Harper's Bazaar and Vogue and a resident at The New Yorker.



day-of-publication is now available in these cities: Warsow, Cracow, Gdansk, Poznan and Wroclaw. Please call: MINI-MAX GMBH Tel: 43 29 46/43 00 28 Fox: 43 00 20

What dictates each page is juxta-posicion: the way he (and we) read our impressions and opinions into the pictures. A picture of himself, for instance, in a work shirt, looking taut and masterly, beside a pic-ture of Marilyn Monroe in 1957.

wearing sequins and looking shell-shocked, as if six years — she died in 1963 — is a long time to wait. Despite the leaps in chronology. the shape of the visual life is clear. Young Avedon, at work in the late '40s, '50s and '60s, is thrilled by mood, light and change. Strollers and street performers in Rome, performer with the repulian

ation as drag queens.

cient stillness.

BRIDGE

By Alan Truscott

N THE Von Zedrwitz Double Knockous Teams, organized by the Greater New York Bridge Association, a team consisting of Jeanne and Albert Rahmey, Alan Sontag, Win Allegaert, Simon Sa-tanowsky and Michael Prahert up-set a higher-ranked squad, in the first semifinal. They won by 45 imps against Edgar Kaplan, Judi Radin, Michael Radin, Michael Kopera, Brian Glubok and Nick Nickell. The match was virtually decided

The match was virtually decided by the opening lead against two doubled four-spade contracts reached by the Rahmey team but not reached by the Kapian team. In one of the two deals, an inspired underlead of the ace of partner's suit would have provided crucial entry, gaining 9 imps instead of west hand an yed four hearts

and an interest

gained 12 imps, when they might West made a normal¹ lead against four spades d.d. and Sontag as South quick²¹ with diagram. have lost 11. the heart ace and did of a diamond loser. Laterost one diamond loser. Later ost one trump trick and tuamond tricks, scoring 790. Best might have been inspired ad a dia-mond, guided by hitner's one no-trump overcall sting some diamond strength, 0 lead the spade ace, allowin hift in dia-spade ace, allowin hift in dia-monds at the secor'k. In either case the result whave been a penalty of 500. Ity be led to WEST(D) ♦ Å ♥ J 10 7 8 4 0 Q 9 8 4 North and South were vulnerable The bid Vest

North 10. 3▲ East Pass 3 V INT. 4 V Pass Pass DbL West led the heart jack.

more interested in their personas than io being photographed by Avedon. And he thrives on that. decadence of prove represent the decadence of prove represent the decadence of prove represent the might as well, an off-camera voice intoning es. This is a ship In 1963, Rudolf Nureyev looked of fools." beautiful, volatile and slightly fe-

You can gal satisfaction out of seeing a rcian or a celebrity you disinke ished in this way. ral: Nijinsky in the land of James Dean, The grand models, Dovima and China Maebado, display But it lastsy a moment and i but it lasts? a moment and it doesn't stateresting. So you find yours'laying a game: you devise the's complicated read-ing yon for each image and names towers of hair, hyperextended fingernails and armored gazes, as if to show that models are as much in the business of female imperson-

Avedon's foreword says that his pairing, photo pairings are "meant to be But b driven by their own eccentric log scar-cov But be time you come to a scar-cov victim of a napalm bombinio clearly had nowhere ic," and at first this logie offers real pleasures. A white-haired Willem to run, ed beside a fabric-cov-ered n' in graceful flight, it is de Kooning compels the camera by

his forthright gaze. He knows he is too mof a game to be worth an important painter. Across the playir By end, 1 was rooting for any who managed to escape withared of self-determination page a brown-skinned man sits in front of a shoe store on Lenox Avenue, legs nonchalantly crossed, exposing one calf. He too knows how to compel us with self-suffi-

Genet keeps walking in his , and offers only an expressis profile. Any man who be-fe as a thief and prostitute anded h as a major writer has Sometimes design and nothing else seems to link two pictures.

Sometimes a contrast we would see s tougher interrogations than as sociological becomes a matter of pure form and design.

pure form and design. But all too soon the curse of oster Keatoo was photo-Profound Thematic Contrast falls thed in 1952, after years of across these pages. Behold the frag-ak, debt, playing solitaire and ile pieties of a New Orleans debu-sing out in front of his television tante ball; then a row of skeletons; Avedon's camera usually turns then the fragle hopes of Germarkes, winkles, mouths and teeth citizens at the Brandenburg Gateto an abyss of physical and emo-site transit gloria mundi. Everyone is photographed in the sounders, places his fingers deli-lentless close-up, facing the camerate at the brin of his straw hat

lenters close-up, facing the came cately at the brim of his straw hat, against a background bleached and arranges his wrecked face with white as it can get. Page after p the greatest care, they stand before us: I am a far

If this picture had a caption, it and wasted writer. I am an obs might read, "The Abyss Stares Back." and wasted drifter. I am a mad in a state hospital. I am a side

haute couture models in Paris, citi- once used to make ladies' 3. Margo Jefferson is on the staff of zens of New York City: all are and handbags. I represent th²⁻ The New York Times.

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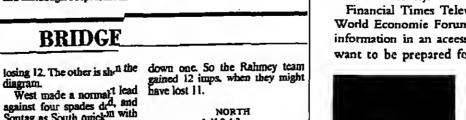
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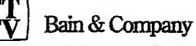
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Lewis Platt - Hewku Parkanl

European security problem.

cow that it is concerned about this.



" It is very hard to predict the future but usually the best way is to go back and take a running start" Marvin Minsky - MIT

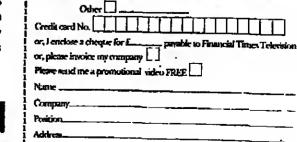
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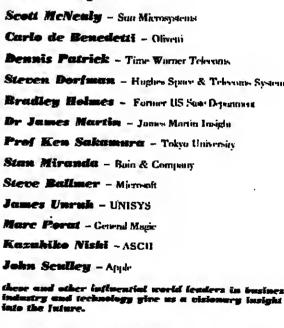
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IRA Belfast Bombing Puts Ulste Peace Talks at Risk

Compiled to: Our Staff From Duspauches BELFAST --- Northern Ireland peace talks were in jeopardy Sunday after a bomb attack that killed 10 people and injured 59.

Page 6

The attack stiffened Prime Minister John Major's resolve not to talk to the guerrilla group until it renounces violence.

"People cannot bomb their way to a political objective, it cannot be done." Mr. Major said Sun-

day. The Insh foreign minister, Dick Spring, postponed a scheduled meeting in Belfast on Wednesday with the British Northern Ireland minister. Sir Pai-

rick Mayhew, "out of respect for Bellast." The political effect of the bombing Saturday was believed certain to impede seriously — if not destroy — a peace initiative for Northern Ireland advanced a month ago by John Hume, the head of the moderate Social Labor and Democratic Party, and by Gerry Adams, president of Sinn Fein, the political wing of

Palestinian Guerrillas

Kill 2 Israeli Soldiers

On Eve of Peace Talks

the Irisb Republican Army. The initiative involved a proposal to allow Sinn Fein to take part in peace negotiations in return for an end of IRA violence. One of the most lethal attacks in recent years, it came without the usual IRA warning permitting the evacuation of civilians, according to the Royal UIster Constabulary.

On Saturday night, the IRA issued a statement apologizing for the deaths and saying that the bombing had gone "tragically wrong" because a timing device mail unctioned, detonating the explosion before there was time to give warning. According to the statement, some of the dead and injured were IRA operatives

The IRA said the bombing had been intended as an attack against members of the Ulster Freedom Fighters, a Protestant paramilitary group whose headquarters are nove a fish and chips shop where the bomb exploded after it was handed in a small package to a fishmonger. The Ulster Freedom Fight-

ers said none of its ders were killed in the blast. Protestants screant abuse and jeered when a moderate Irish nationst, Joe Hendron, the mem-ber of the British Parillent for West Belfast, visited the bomb site. Localesidents pledged. "Their deaths will be avenged

deaths will be average. The police said oner the dead was Thomas Begley, 23, the IRA guin who had helped carry the bomb into the fish shi A second IRA bomber was badly injured and is ber armed guard. A third

was badly injurch and is ther armed guard. A third man escaped in a getawacar. Mr. Major dampened has of a peace break-through that had been kind by contacts between Republicans and moderate ish nationalists. He asked: "What on earth do ibe A think this sort of atrocity is going to do?" What infidence does that with?" hmild

Support for the Hume-Adam oposal had been growing in the Irisb Republic anto a much lesser degree, in Northern Ireland, will leaders of the

Protestant majority believe that talks would lead eventually to the British government's leaving the nrovince

That is the goal of the IRA and Sinn Fein, which want a unified Irish state. Although the Irish Republic government pays lip-service to the idea of a unified Irish state, many people fear the economic and political costs of theorporating into the over-whelmingly Catholic Ireland some 950,000 fearful Protestants.

Britain has said that it no longer has any economic or strategic reason for being in the North, which is economically the weakest corner of the United Kingdom, and that it would leave if a majority of the population consented.

Hundreds of extra troops and police poured onto the streets of Belfast 10 try to deter revenge attacks. The police warned Catholic churchgoers to watch out for Protestant attacks at Sunday Mass.

(Reuters, NYT)

As Unrest Persists eigners in two years of Muslim fun-Compiled by Our Staff From Dispatches damentalist unrest in Algeria. ALGIERS - Gunmen seized Algerian anthorities, the official three French employees of the press agency APS and the radio were silent on the kidnappings of French Consulate General in Algiers early Sunday and drove them the French nationals. No group out of the capital, a Western diplo-

3 French Nationals

Seized in Algiers

claimed responsibility. An emergency meeting of West-ern ambassadors to Algiers was held Sunday to discuss the safety of foreigners in Algeria, another diplomat said, without elaboration.

and a second second

France, the former colonial pow-er in Algeria, condemned the abductions as "unacceptable."

"France expects Algerian authorities to do all that is possible to obtain the release of our nation-als," a Foreign Ministry spokesman said in Paris.

One of the Algerian policemen guarding their building was report-ed killed in a shoot-out. A leader in exile of the funda-On Saunday, a passing police patrol thwarted an attempt by two mentalist Islamic Salvation Front urged that the three captives be men to kidnap two Japanese in Blida Province, about 50 kilomereleased as long as they were not intelligence agents.

"If they are innocent French people, I make a sincere appeal to These events followed the kidnapping and slaying of two Frenchthe people who arrested them to free them and not to harm them." men in Algeria last month. Two Russians and three Latin Ameri-Anouar Haddam said in a telecans have also been kidnapped and phone interview with Agence France-Presse. killed, in the first attacks on for-(Reuters, AP)

HOME: Greater Role for Japan?

Continued from Page 1

mat here said.

The Foreign Ministry in Paris

identified the three as a married

couple, Jean-Claude and Michèle

The Western diplomat, who

asked not to be identified, said gun-

men had burst into the garage of a building where the couple lived while they and two others were

there. Three were forced into a ve-

hicle and the fourth escaped.

ters (30 miles) south of Algiers.

Thevenot, and Alain Freissier.

ands of the United Nations. French peacekeepers, for instance, were initially assigned to the relative safety, but relative obscurity, of the jungles of northeastern Cambodia

After lobbying by Paris, the French soldiers were transferred to a high-profile assignment in the southern province of Kompong Som, along the Gulf of Thailand, where many of the troops spent offduty hours tanning on the palm-fringed white sand beaches nearby. But the concessions to the Japa-

where the Japanese troops would be stationed. To avoid violations of Japanese law, which bars its soldiers from involvement in hostile action, the United Nations sent most of the Japanese soldiers to the

the safest areas of Cambodia because it is far from the camps of the

The Japanese forces arrived rela-tively late in Cambodia and were ambush. He was one of two Japaallowed to leave early. Although the United Nations will maintain a military presence here until at least mid-November, the Japanese be-

Then there was the question of living arrangements. To bouse their troops, the Japanese built this luxu-about 45 miles (70 kilometers) colleagues elsewhere in Cambodia, south of Phnom Penh. The camp UN officials said — a panic so created a good deal of envy - and almost as much derision - among

the Japanese police officers deserted their posts. The only time the Japanese

were tested by fire, they abandoned us," a senior UN official said. "We understand the special constitu-tional restrictions on the Japanese, but in a situation of undeniable danger, how can we repeatedly ask

people of one nationality, but not another, to take risks?" Japanese officials defend the be-

havior of their troops, saying that confusion reigned in some of the remote areas, and that the police found themselves doing very differ-ent jobs than they had expected. When sent to the territories close to

3

In May, Haruyuki Takata, 33, a bliceman, was killed in northwestern Cambodia in a Khmer Rouge nese peacekeepers to die during the UN mission. The other, a civilian election worker, was killed in April by a gumman who has still not been identified.

The death of Mr. Takata, who by all accounts was a dedicated member of the peacekeeping force, set off a panie among his Japanese serious that UN officials worried at the time

By David Hoffman rael and the PLO are scheduled to ashington Pan Service

JERUSALEM - Two Israeli soldiers hitchhiking near a Jewish settlement in the Gaza Strip were kidnapped and murdered Sunday by guerrillas from the militant Islamic movement Hamas, the army and Palestinians reported.

The slayings were the latest in a wave of violence against Palestinians and Israelis since the peace pact between Israel and the Palestine Liberation Organization was signed in Washington on Sept. 13.

Hamas, the Arab acronym for the Islamic Resistance Movement, has vowed to oppose the accord. In separate fighting, two Hezbol-lah guerrillas were killed and two Israeli soldiers wounded, one seriously, in combat in the Israeli-con-trolled zone in southern Lebanon.

Hezbollah fired mortars on three positions held by Israel and its elient force, the South Lebanese Army, and both then responded with heavy shelling.

Meanwhile, a pipe bomb explod-ed on a popular Tel Aviv beach, but no one was injured.

Prime Minister Yitzhak Rabia told his cabinet that Israel faces "a rather delicate transitional situation," as it prepares to leave Gaza and the Palestinians have not yet taken control, according to an official account of his remarks.

Later, on a tour of Jerusalem. Mr. Rabin told reporters that the Palestinians were "delighted" with the peace agreement.

"I believe that the majority supon the agreement," he said. "But there are terror organizations like Hamas and Islamic Jihad, the rejectionist Palestinian organizations that make their headquarters in Svria and Lebanon. They try to undermine, to kill the agreement by escalating their tertor activity."

resume negotiations in Taba. Egypt, on Monday on details of an Israeli pullout from Gaza. Israel has also set Monday as the

- 😔

day to begin the release of 760 Palestinians from Israeli jails, mostly women and youthful pris-oners not accused of serious offenses

In the Gaza attack, Israeli officers said that the soldiers, whose names were being withheld pend-ing notification of families, bad left an army base on font near the bloc of Jewish settlements known as Gush Katif.

The settlements are located near Khan Younis, the second-largest Arab town in the strip.

According to the army, the two were hitchhiking at 6:30 A.M. and accepted a lift from a driver in a Subaru station wagon --- which are frequently driven by Israelis bearing yellow Israeli license plates.

Following standing orders for hitchhiking, the two soldiers sat in the backseat, the military said.

But two armed Hamas fighters Sandals of victims marking the site in Bijbehara, outside of Srinagar, where suri officers fired at demonstrators Friday, killing 37. had apparently been hiding under blankets in the back of the car. No Movement Seen in Kashmir Standoff As the vehicle passed the Jewish settlement of Ganei Tal, they jumped out and murdered the two

soldiers, shonting and stabbing them at close range, according to military sources who examined evidence at the scene.

ng for the percetrat

Abandoning the car, the three Hamas members stole the M-16 rifles of the two soldiers, as well as their uniforms.

The car and bodies were later discovered by the army. Hazratbal mosque at Srinagar, cap-Later, a wing of Hamas, an-nounced in a leaflet that it was only state with a Muslim majority. responsible for the killings. Pales-

Official sources said the death tinians said the army searched about 20 mosques in the area looktoll since Friday in Kashmir's antihad risen to 51

SRINAGAR, India - Muslim militants and civilians holed up in a ing lowns. besieged Kashmir shrine for more

than a week said they received the first food from outside on Sunday. A militant inside the shrine said soldiers allowed local women to deliver food to the lakeside com-There was no sign of a breakpound on Sunday morning. through in negotiations to end the siege by Indian troops surrounding "It is not for the militants - it's

ital of Jammu and Kashmir, India's

هكذا من الأصل

people are in

their hunger.

There were & signs that the for the children, women and sick people." be said by telephone from the building. The government says up to 50 armed militants and 150 civilians are inside the mosque, Kashmir's

Dozens of people were killed Fri-day when government forces fired on prolesters in Srinagar and outly-nilitants whot say how many ued to demand that troops lift the

fighting to join Pakistan, which rules a third of Kashmir, while others want a reunited and independent Kashmir.

Officials have repeatedly ruled out storming the shrine, and some say the government may have to nese went much further. First, there was the question of

southern province of Takeo, one of

Khmer Rouge guerrillas.

Some of the militant groups are

gan pulling out in July.

The militahad refused gov-erament offer food in the last few days out uspicion, despite

back down and let the militants go

the Khmer Rouge, the officers were told that they would be training the Cambodian police. In fact, Japanese officials say, they were told to guard ballot boxes during an election that the Khmer Rouge had threatened to sabotage with vio-

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Jiri Hæk Dies at 80, Was Rihts Campaigner

The Associated PRAGUE - Jiri Hathe for-mer Czechoslovak forepinister fighters on the Eastern Front, has died near Stuttgart, Germany. and veteran human-r campaigner, died after a billness Sunday, the CTK news by re-ported. He was 80 years in Nicaragua.

Mr. Hajek joined the d of politics in 1945, worked my up who covered the Chinese government's suppression of an anti-govthe ranks of the Commun erament and joined the g of reformers around Alexandeb ernment demonstration at Tiananmen Square for The New Yorker magazine in 1989, died Friday at cek as foreign minister durne 1968 "Prague Spring" libeahis home in New York of pancreatie cancer.

His intense diplomatie acti the United Nations Security cil aimed at exposing the Sovie invasion of Czechoslovakia by Warsaw Pact armies as an act international aggression cara legend in the world of Broadway, him a name at bome and abroaddied Thursday in West Los Angeles Stripped of political influence stomach cancer. Mr. Hajek, together with the cur rent Czech president. Vaclav Ha

operation. Had photos beamed back home Bishop Salvador Schlaefer, 73, a shown the soldiers unhappy or de-prived, "it would have been anothmissionary in Nicaragua for 45 years, died Friday of a heart attack er reason for the Japanese public and the politicians to become con-

Fred C. Shapiro, 62, a journalist cerned over our presence," a Japa-nese soldier said. Most of the news coverage was favorable, and the peacekcepers were accorded a hero's welcome on their return. Unlike the soldiers, many of the Japanese police officers assigned to the peacekeeping mission in Cam-bodia did find themselves in harm's

Sam Zolotow, 94, a theater reporter and columnist for The New York Times for many decades way. They were divided up and given assignments throughout the whose relentless and exuberant Cambodian countryside, including pursuit of drama news made him a areas of the northwest close to Khmer Rouge strongholds. But UN officials say that when the dan-

peacekeepers from other nations who had nooe of the same com- eration and put the entire mission forts. Japanese officials say that it would have been foolish to house the soldiers in anything less than

homey surroundings, given the

presence of so many Japanese re-

porters in Cambodia, and the Japa-

nese public's misgivings about the

other parts of the peacek ceping opia jeopardy.

According to internal UN re-ports that have not been made public, more than 20 Japanese police officers took to their UN vehicles and fled to Phnom Penh.

One Killed as 13 Bombs Are Set Off in Bogotá

BOGOTA - Thirteen small bombs exploded around central Bogota carly Sunday, killing one person and causing minor damage just hours before a national census in Colombia was to begin, a police spokesman said.

The spokesman said the bombs exploded outside commercial and residential buildings, including the headquarters of the public telephone company. Telecom. He said that two people had been arrested and that the police suspected the bombs had been planted by an urban cell of a Marxist guerrilla ger became clear, nearly a third of group to protest the census

vel, co-founded Charter 77, and vel. co-founded Charter 77. a CANADA: Political Order Likely to Strike Out Again of intellectuals, religious activist and former Communists.

Continued from Page 1 He did not seek political office ring to winning the World Seafter Czechoslovakia's anti-Communist revolution in 1989, but remained chairman of the Czechosloto vote in vak Helsinki Committee, monitoring observance of human rights in the region. Erich Hartmann, 71, one of Germany's most daring World War II fighter aces, who shot down 352

year to get the guys out we're banner inside the SkyDome TOn Oct. 25, vote for Paul "He is the Jays' .500 desigitter. Several fans said they the work of the state the es on their ballots. cling to the Jays with

"and have another election ninth inning, the roar of the crowd said later that Carter had his vote for prime minister

wholehearted enthusiasm. They another sports achievement, On came to the game Saturday from as far away as Halbstadt, Manitoba ("Population 8, 4 Are Here." the League record for most successive banner read). When Joe Carter hit victories at the start of a season: in the game-winning three-run nine. That, in fact, gave hope to home run in the bottom of the fans facing Monday's election. Asked if Canadians had nothing

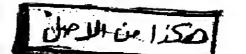
sounded like an explosion. One fan to look forward to but a new gov ernment, Larry Hart brightened and said: "No. Now we've got hockey.

Adding to the exuberance was

IN:RNATIONAL RECRUITMENT

You will below a listing of job positions published last Thursday in the International Herald Tribune under the International Reavitment Heading

POSITION/LOCATIC		COMPANY					
CHIEF FINANCIAL ACCOUNTS SECTION (P-5)/ Copenhagen		UNICEF (United Nations Children's Fund)					
SENIOR PROJECT OFFICER (L-5) New York		UNICEF (United Nations Children's Fund)					
VARIOUS EXECUTIVE & MANAGE POSITIONS/Worldwide		Universal Management Concepts					
ASSOCIATE DIRECTOR, OPERATI (PROGRAMS DIVISION)	0	The Population Council					
INFORMATION AND DOCUMENTATION ASSISTANT		World Leader in International Telecommunications					



ADVERTISING SECTION

Page 7

GLAMOUR IS THE NAME OF THE GAME

Already familiar with the global village, we now see the rise of the global trivel shopper. The tax-free industry's vendors and retailers are preparing for a major trading revolution, with impending tax and duty changes – notably in Eu-rope (where duties are scheduled to be abolished in 1999) and some other parts of the world.

ADVERTISING SECTION

3 French Valla *

HONH I CONSTRUCT

Last year, airports, ferry boats, cruise liners, border stores and downtown duly- and tax-free shops chalked up a \$16 billion turnover - \$1 billion more than in 1991. The once-familiar duty-fre shop with dusty shelves and stony-yed staff is a thing of the past. Todayis the age of the specialist shop, the aiport "super store" and fashionable joutiques that tempt the global travely to use his or her credit card as often as possible in the shortest time. There is often background music and climate control to lull the shopper's

sense. "The international duty-free business s one of the most dynamic and resilent markets in the world," say the organizers of the Tax-Free World Exhibition, which takes place in Canes on Oct. 25. Sales growth has beenspectacular over the past decade, withsuccessive 10-percent annual incrases:

The industry has now fully recoveredfrom the effects of the Gulf War two ears ago, although the recession in the United States and Continental Europe and an economic downturn in Japp continue to exert downward presure on consumer spending in 199." says a TFWE organizer." Netrtheless, there has been impressivisales growth of more than 6 percen in the four continents of Europe. Asa/Oceania; the Americas and tris may prove to be the exception. . market share, to 14.1 percent. Sats at the three principal duty-free

close watch on China, which could have the biggest of all tax-free explo-sions. "Once direct flights open between China and Taiwan, we shall see tremendous opportunities," says Doug Newhouse, senior editor of Duty Free News International. Already, the China National Duty-Free Merchandising Corporation has 84 shops at border crossings, airports and sea ports. These shops generate \$168 million worth of business, and

this is just a beginning. The new focus of attention is the Asia/Pacific Rim region, rather than the emerging countries of Eastern Europe and the former Soviet Union. The International Air Transport Association estimates that growth in the Asia/Pacific region will generate 35.8 percent of all the world's scheduled international traffic in 1995. This will rise to 39.2 percent in the year 2000 and 51.2 percent in 2010, which will be equivalent to 375 million passengers.

Last year, duty-free sales in Asia/Pacific rose from \$4 billion to \$4.3 billion; this represents a 1-percent increase in market share, which stands at 27 percent. Europe's market share fell 0.1 percent, with sales of \$8.3 billion, representing just over 52 percent of the total global market. The Americas' market share was also down 0.1 percent, to \$3.1 billion (20

percent of market share). Sales of wines and spirits, which cootinue to be the top seller at all duty-free shops, were up from \$4.2 billion in 1991 to \$4.4 billion last year, accounting for 27.9 perceot of all sales. This was followed by perfumes and cosmetics, with sales of \$3.9 billion representing a 0.2 percent increase io market share, to 24.4 per-Afica. This bodes well for the future, cent. Tobacco-goods sales of \$2.2 bilalthugh European Community coun- lion showed a 0.6 percent increase m

According to Geoeratioo Publi-

1991, representing 12.3 perceot of market share; women's fragrances (\$1.76 billion, down by 0.1 percent, 11-percent market share); Scotch whisky (\$1.31 billioo, down by 0.1 percent, 8.2-percent market share); women's cosmetics and toiletries (\$1.3 billion, up by 0.2 percent, 8.2-(\$1.2 billion, down by 0.3 percent, 3.2-(\$1.2 billion, down by 0.3 percent, 7.5-percent market share). Looking back at the most signifi-

cant changes in duty-free sales over the past five years, TFWE President Jacky Paquet says: "I think there was a break caused by the Gulf War. Before then, the development of duty free was important in Asia, and it was important to upscale Asian customers. After the Golf War, we noticed a strong reduction in sales to the Japanese. Development stopped, and

it is just starting again in Asia. The industry is not without its problems in Europe, where sales have fallen since the introduction of vendor control at the start of the year. Dutyfree allowances are being strictly con-" efters in the Gulf are this year cations, the five top-selling product trolled, but the most disastrous meaexected to make a full recovery and tot more than \$223 million. lany in the industry are keeping a

goods other than liquor, wines and tobacco. Peter Wenban, a leading London-based international tax-free business consultant, says EC governments are stringently enforcing this measure, making sure that vendors keep to the rules and do not sell goods worth more than 45 Ecus. "The retailers feel not enough has been done to pressure the EC into getting the allowances raised, perhaps to \$108. which would certainly help. In the developing world, the allowance is about \$180."

Bruce Goddard, secretary general of Britain's Duty Free Confederation, agrees. He hopes that the meeting of European finance ministers on Oct. 25 will fix the oew allowance at 90 Ecus (\$108). "This will be of enormous relief for the industry in terms

Continued on page 9

THE RISING STARS OF THE MIDDLE EAST

The Middle East's airport dutyfree shopping complexes are among the most modern and diverse in the world. From Abu Dhabi and Bahrain to Dubai and Sharjah, international travelers are offered a wide range of topquality goods at highly competitive prices.

Irave

These dury-free centers stand in sharp contrast to the traditional Arab souks, which still abound in the Middle East. The souks range from the huge open-air one on the edge of Kuwait City, covering more than half a square mile, to the great iron-roofed Souk al Hamadiyeh in Damascus. The souks are facing competition, howev-er, from the ultramodern shopping malls and duty-free shops in many of the Gulf states, which offer Western and the states at home include goods at bargain prices. These include the airport duty-free shopping com-plexes at Abu Dhabi, Bahrain, Dubai and Sharjah; soon to be added to the list are Beirut, Kuwait, Tchran and the two Gulf islands of Kish and Queshm. Sales at the four main Gulf airport duty-free shops are expected to exceed \$250 million by the end of the

Tourists are once again returning in increasing numbers to many parts of the Middle East, which is entering a new era of stability and calm. The beneficiaries are not only the tradi-tional countries like Jordan, Syria, Israel and Egypt, attractive for their heritage and cultural attractions, but also the rich Gulf states. These are now fast becoming leisure centers in their own right, offering all kinds of recreational facilities - from swimming and snorkeling to desert safaris and major sporting events. These

include such happenings as next year's Dubai tennis championships (with \$1 million in prize money) to powerboat racing and chess and snooker tournaments. Half-a-dozen major and internationally operated hotels are opening, or have opened, this year in the Gulf.

Ten years ago, Dubai's Civil Aviation Department head – an aspir-ing young technocrat named Mohi-Din Binhendi - was impressed by what he had seen in Shannon Airport, Ireland. He called in a consultancy team from the Irish group, AerRianta International, headed by Colm McLoughlin, to set up a new duty-free McLoughin, to set up a new duty-mee shopping complex in Dubai. Mr. McLoughlin stayed on with two members of the team, who became known as the "Irish Trinity." During the first year of operadon, Dubai had a turnover of \$20 million.

This year, we expect to make \$142 million by the end of December. which is a 10-percent increase over 1992. We expect a steady increase in turnover," says Mr. McLoughlin, whose international award-winning operation has changed the face of duty-free shopping in the Middle East. Other states – like Abu Dhabi, Bahrain and now Kuwait – have followed suit and realized the importance of an attractive shopping operation. This not only helps produce revenues but can also he used as an international marketing tonl to encourage tourism and worldwide recognition. The number of passengers using Dubai airport is now 5.4 million a

Promotion is very much a top prior-

Continued on page 9

iews on Evolution, Not Revolution

Jacky Paquet of

dition.

he world of duty-free shopping is changing, ac-coding to several members of the management commitee of the Tax Free World Exhibition. "We are song a shift to travel shopping rather than duty fre," says Jacky Paquet, president of TFWE and an

excutive at Remy Martin. h light of the changes, the TFWE management commit-tehns formed a new task force, chaired by Marc Demazel oCartier. The group, which had its first meeting this much, is studying the future evolution of TFWE. "The is not revolution, but the development of an associathe that will benefit all its members," says Mr. Demazel. Duty free is coming to mean strong

Mrc Demazel:

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brands with strong images. Mr. Demazel continues: "We need to treat the customer differently, give him or her competence and quality in attractive surroundings with good service. We are competing on more than just price." Mr. Paquet says that the organiza-tion of the duty-free business and the

way suppliers are selling have changed. Service is improving. There are competin on more than is more selling space with bigger ju price." areas, more corners and specialty

sips (boutiques with controlled environments), just as in chartment stores. More and more airports, such as Hathrow and Amsterdam, offer veritable shopping cen-

As the environment improves, so does the quality of the poduct offered. There is an undeniable 'shop-window eled' to duty-free outlets." says Kim Darton, vice presi-

dent of finance for TFWE and an executive with J & B, "even if the sales hemselves are not as profitable as in one domestic markets."

Bob he and Nestlé executive James Berggren describe the classic duty-he shopper as "a captive audience, bred, a businessperson with some flover local currency, etc." Complition, especially in recent years, as nevertheless made duty free a increasingly "pleasant and intereing shopping experience, with more ompetition for the buyer's attenth.

becomes more important every year to terms of passeo-gers, estimations and also services," she says. The Asian mark is increasingly significant, many managementcomplete members point out, in spite of Japan's current econdic downturn. The Four Little Tigers of the Far East are giving, and China is a long-term prospect that bears

Thiadvertising section was produced in its entirety by the supplements division of the International Herald Tribne's advertising department. Heidi Ellison is a free-lance writer and editor based in Paris. Claudia B. Flisi is a frequnce journalist based in Milan. Michael Frenchman is a free-lance journalist based in Britain who often writes abo the Middle East.

South America is an increasingly important participant in the duty-free industry, note Mr. Demazel and Ms. Verdillon, while North America will become so as it organizes itself to provide better service to its customers.

Eastern Europe is still at an early stage of development. Even in that region, however, some bright spots exist. Thom Rankio of Duty Free Electronics reports that duty-free outlets at Russian military bases in Eastern Germany are selling heavily all manner of household goods, including kitchen equipment such as blenders and mixers, and white and brown appliances.

Remy Martin: This pattern, he predicts, will con-"True luxury is an tinue through the end of this year. expression of tra-The soldiers, he says. "are buying things they would have to wait years

for at home, even if they do not always have homes in which to put them."

The future of duty free, however, does not lie in basics at a competitive price, although those certainly drive tax-free sales in certain categories of products and regions of the world, Mr. Berggren points out that

in Dubai, for example, his company's well-known instant milk powder product NIDO "is selling like crazy. People are buying it in five- and 10-kilo packages. It is very popular, and the price difference is significant to the customers." These buyers include guest workers in the Middle East. Price differential also accounts for Nestlé coffee sales in Turkish border shops, as there is a duty of 100 percent on coffee in that country.

Nevertheless, duty free may well evolve into an ever-expanding con-

cept of premium products with intrinsic value - luxury for the 1990s. Mr. Demazel notes that "luxury goods will never stop. Today they represent something more than 'luxury because it is expensive.' True luxury is an investment: you touch it, look at it, keep it. It has intrinsic value.

'genuine.' True huxury is an expression of tradition and improves the quality of life overall."

Claudia Flisi

Thom Rankin of Duty Free Electronics.

goods area will remain even if the turnover does not grow as fast these days as in the past. Perhaps there is less soobbism and more interest in inherent product quality - in what is



Life's special meetings.



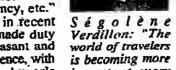
Wherever you are going. Whoever you are meeting. Say it with a gift from the world's favourite Duty Free.



from your heart ... from

مطارابوظبي..السوقالحرة Abu Dhabi Airport Duty Free





walchg.

Séglène Verdillon of Hermès agree! The world of travelers continues its evolution and

is becoming more important every goods are - not simply high price." vear.

The market is moving back to more realistic expectations of what luxury

ADVERTISING SECTION

TRADITIONAL FAVORITES: WHEN EVERYTHING OLD IS NEW AGAIN

In a year marked by recession, exchange-rate volatility and political instability in several regions of the world, the old stalwarts of dutyfree shopping more than beld their own. Cigarette sales went up, cosmetics and fashion did not lose ground and several other categories, including liqnor, sbowed increased sales even while market share declined.

WINES AND SPIRITS

Sales of alcoholic beverages, from bottled beer to cognac in cut-glass decanters, represented almost 28 percent of world duty-free sales in 1992 and reached about 50 percent of such sales in Europe. Although its market share has been declining over the past several years, liquor still represents the largest product category in dutyfree shopping, accounting for almost \$4.5 billion in sales last year.

At Cannes, Maleus Wineries is introducing "Mateus Signature," a couple of red and white wines packaged to celebrate the company's 50th anniversary. Equally celebratory is

William Grant's 21-year-old whisky, winner of a trophy for the best blended Scotch whisky in the 1992 International Wine and Spirit Competition.

Kronenbourg's one-liter mini-keg of beer is on display at Cannes, part of its complete product range, being shown for the first time.

Bailey's Original Irish Cream created the category of "cream" beverages, which is one of liquor's growth segments, increasing at the rate of about 5 percent a year. Bailey's own sales also represent a success story for parent company Justerini & Brooks. Other new temptations in this special segment of the liquor market include Teacher's Royal Highland Cream; Amadeus Liquor, an almond-orange drink in a ball-shaped bottle; Konig's Capucine, a coffee-cream liqueur, and Amanda, a light Dutch cream cocktail by Underberg.

Boisset is launching its 1822 Morin Liqueurs at Cannes. These 18 flavors of crèmes and liqueurs will be displayed in simple, elegant packaging. Massenz will feature a ginger cream liqueur, as well as a prestige raspberry brandy with a single raspberry blown inside the bottle.

TOBACCO

Cigarette sales have long been a mainstay of dutyfree outlets and remain so in spite of the decline in smoking in the industrialized world. Duty-free tobacco sales

were worth almost \$2.5 billion in 1992, showing a slight increase over the previous year. Cigarettes themselves are the top-selling product in duty-free shopping, equal to more than \$1.9 billion last

Davidoff is the king of cigars, in

and its sales of best-selling Mini Cigarillos continue to grow at a steady pace. Although the company is not introducing any new products at Cannes, its recently launched Davidoff Special "T" will probably find its way into duty-free outlets next

General Cigar Co. will be exhibiting its wares for the first time in 13 years. It will be showing off its full range of products, including Macanudo, Garcia y Vega, White Owl and Robert Burns.

COSMETICS

Fragrances and cosmetics are the second most important category in duty free, accounting for almost onefourth of all sales in 1992, equivalent to almost \$4 billion. Women's fragrances are the number-two product overall, with cosmetics number four, and men's fragrance and toiletries number six. In spite of the recession, this category registered a slight increase over 1991. The products on display in Cannes show that world shoppers today are looking for intrinsic value even in their indulgences.

Must II de Cartier, a floral fragrance being launched at Cannes. reflects this attitude. Must II is natural and simple, yet clever and romantic, an appropriate continuation of Cartier's tradition in perfumes. Tradition also echoes in the new leather-covered refiliable perfume spray by Hermès, available in any of the company's three fragrances: Calèche, Amazone and Parfum d'Hermès.

Etienne Aigner is introducing a new fragrance concept with its XI line. both duty-free and domestic markets, Each of the four scents represents one

industry. Robert Hawke, the prime

minister of Australia, is giving the

keynote address on "Inter-

dependence of the Pacific Rim, the

Georges Berthoin, who was co-chairman of the Trilateral

Commission until last year, will

talk about economic trends in

M.F.

United States and Europe."

of the four elements: earth ("harmony of the senses"), air ("wings of feeling"), fire ("the magic of passion") and water ("rhythm of the soul"). Customers are invited to take a psychological test to determine the element best suited to their nature.

Samba Nova Homme, a male fragrance being introduced into the dutyfree market this month, is an extension of the Perfumer's Workshop legacy. With a natural terra-cotta bottle, simple packaging and a fresh, warm scent, it has already made a successful debut in the environmentally sensitive German market. Sublime, a new men's fragrance by prestige perfumer Jean Patou, also makes its debut at Cannes.

Shoppers can smell like a tennis player if they like (before the game. not after!) with fragrances named after Sweden's Bjorn Borg, Italy's Sergio Tacchini or Argentina's Gabriela Sabatini. Or they can glitter like precious jewels, thanks to new additions to the Elizabeth Taylor collection of fragrances by Elizabeth Arden: Diamonds and Sapphires, Diamonds and Rubies, and Diamonds and Emeralds. Men can also embellish themselves with movie-star allure. with the Omar Sharif Pour Homme

Among the unusual skin-care products to be found at Cannes are those based on Tenuiflora, the

bark of a Mexican tree used by the Mayans to speed up the healing of wounds. These are being offered by

Edouard Pinaud, a cosmetics company owned since 1830 by independent perfumers.

FASHION

Leather goods, accessories, fashion and clothing together accounted for \$1.66 billion in duty-free sales in 1992. This year, discriminating shoppers can embark on an Yves Saint-Laurent "Odyssee" with this French designer's new collection of luxury leather goods on display at Cannes.

The universally recognized quality of Aquascutum leather will be even more evident with a new embossed logo adoming the small leather-goods

and new handbag collection being shown this year. In addition, the company is introducing clothing designed specifically for the demanding dutyfree market.

Colorful contemporary designer Christian Lacroix presents a line nf panty hose and stockings for women. as well as a new line of twill and Jacquard ties, featuring Provençal themes, for men.

French leather-maker François Marot is showing two new handbag collections for the discerning traveler: a sporty canvas range for the younger woman and a dozen elegant handbugs in a brand new leather called "Crispa."

JEWELRY AND WATCHES

> More than a billion dollar's worth of watches and jewelry was sold last year in duty-free outlets. One successful product was the 6,000 series by leading Swiss watchmaker TAG Heuer. This year, the company is launching the S/EI leather series and the 6,000 chronometer at Cannes. The latter marks a new step for the compa-ny - the first time it will offer a chronometer in a steel/gold version to

> compete in the most privileged segment of the sportswatch category.

The Amsterdam Diamond Center has designed a new collection of 14and 18-carat gold jewelry with diamonds and/or other precious stones, designed specifically for the duty-free market.

Yves Saint-Laurent is presenting three watch concepts: the colorful Sheherazade collection, the elegant mini Boetie and the sports-minded Tournon.

WRITING INSTRUMENTS

takes on the appearance, finishings

some of the models being shown in duty-free shops; these products accounted for \$180 milliout in sales last year. A new exhibitor to TFWE 1993 is Italy's Omas. This 30loguabased company will be displaying the Almirante, n 55-million line (\$30,000) pen destined for only 30 alluent individuals in the world.

ery of America, handurafied by the famous French guidsmith Lefebyre.

Waterman's new luxury lountain pen, the Edson, has a solid le-caratgold nib, but its main claim to tune is its mechanical perfection: It will not leak, even at the high altiudes reached by airborne business tavelers. Its \$600 price tag may be weghed against the savings from fewer dean-ing bills due to ink-stained shirts.

Montblanc, the prestige nane in writing instruments, introduces anew Limited Edition pen each year For 1993, this collectible is name: the Agatha Christie, and it is charaterized by a sterling-silver serpentelip on a black body. For the Asian narket, this same pen sports a dragor clip instead of the scrpent, given the aug-When is a pen not a pencil that on's significance as a symbol of base smears when you write? When it enly beneficence and good forum. on's significance as a symbol of hav-

IS AIRPORT STRESS A BOON FOR SALES?

What possessed yon to buy that electronic chess game in the dutyfree shop when you barely know how to play the game and don't have time for it anyway? The culprit may have been airport stress. According to Dr. Philippe Bargain. director of medical services at Charles-de-Gaulle Airport in Paris,

passengers awaiting a flight are thinking not of their immediate surroundings, but of their upcoming ascension into the sky. Anticipation of this unnatural act provokes "intense, irrational emotions," which may include contradictory feelings of exultation

and anxiety.

mild stress their sojourn in the airport occasions. In the mini-cities that are modern airports, there are two primary ways of spending time while waiting for an airplane: eating or shop-

Since airport cuisine is not generally known for its excellence or low prices, the more appealing option for many is shopping. And duty-free prices make it even more attractive.

Most possengers arrive at the airport at least one hour ahead of time. Once accepted as a bona-fide passenger by the airline, the passenger is presented

during the wait for the plane. Sncc this is generally empty time, wit no further obligations to fulfill unti the airplane takes off. fliers can indige their shopping whims convenietly and without guidt, whether theypre-buying a gift for a special love or atisfying a desire for a useful guget like a camera or a less necessary ne like an electronic game.

All such purchases can be justied as bargains, reducing even furtherbe guilt that often goes hand-in-had with spending

Studies of shopping patterniat Aéroports de Paris have shown tat sales are split right down the midle







The biggest shop window opens in Cannes, France on Oct. 25-29 with the largest display ever of goods and new product lannch-

More than 5,000 visitors from 130 countries are expected to attend the Tax Free World Exhibition and conference, which is organized by the Association of TFWE, representing suppliers to the industry. Last year, it had a global turnover of more than \$16 billion.

Now in its ninth year, TFWE rep-

resents a panoply of laxury and preindustry's tax-free mium brand goods, ranging from exquisite Liechtenstein silver cryses for travelers on the move.

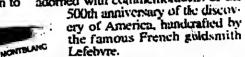
tal to the finest Cuban cigars and specially aged Scotch whisky. From the original core displays of liquor, tobacco and fragrances, the exhibition now spans fashion, accessories, jewelry, watches, gifts, food and confectionery.

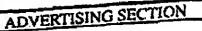
developing markets. He will feature At this year's conference, which a special case study on China and precedes the exhibition at the Palais the surrounding region, regarded by the tax-free industry as one of the des Festivals et des Congrès, the theme will be emerging nations and most significant new markets. markets for the duty- and tax-free

INTERNATIONAL HERALD TRIBUNE, MONDAY, OCTOBER 25, 1993

D' BRUCH TESS. and price tag of fine jewelry, as du

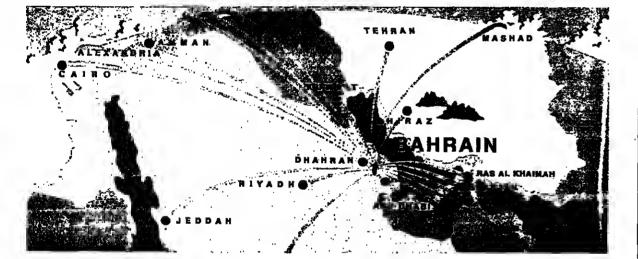
It boasts an 18-carat gold finish adomed with commemorations of the





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for business it's the centre of the Gulf,



for businessmen it's the centre for shopping.

Why fly to anywhere in the Middle East, when you can fly to its centre.

Go via Bahrain International Airport, the flight centre of the region offering quick and convenient connections.

A modem airport, built with the business traveller in mind, with comfortable lounges, efficient baggage handling and a Duty Free shop that's the envy of the world. A relaxed shopping mall, where you'll discover a vast range of top quality items at prices that are amongst the lowest in the world.

Next time you're going to the Middle East, fly via Bahrain. The flight centre of the Middle East.

BAHRAIN INTERNATIONAL AIRPORT

The exaltation originates in the sensation of escaping from ordinary life, of the possibility of reaching a faraway destination in a short period of time. The anxiety stems from the dependence on a machine, on forces that the individual cannot control - the feeling that one is breaking the laws of nature by attempting to fly and risking one's life in the process. The tension the departing passenger experiences is sometimes exacerbated by long lines at check-in counters and delays in take-off.

According to Dr. Bargain's study "The Psychopathology of Airports," one out of four passengers admits to being afraid of flying. Since Charles-de-Gaulle Airport handles 22 million passengers per year, that makes for a lot of frightened and anxiety-stricken people running around the airport. Luckily, Dr. Bargain and his medical team are on hand to care for the really serious fear-of-flying cases. Less seriously afflicted passengers must find ways of dealing with the

must find ways of dealing with the

Two shoppers in three ARE BUSINESSMEN

with a boarding pass – the magic wand that opens the doors to the duty-free boutiques. Shopping is a way to pass the time, but it is also a way of distracting oneself from the attendant anxiety of flying. In addition, it is a way to reward oneself for having sur-vived the formalities and hassles of check-in. Those who have not had the time or the inclination to buy a gift for those they are flying off to visit can now assuage their guilt by choosing from a wide range of gift items, from the most expensive watch or perfume down to the silliest T-shirt or souvenir of the place of departure.

Airport shopping is not a compul-sive behavior peculiar to women. Studies show that three out of four fliers are men, and two shoppers in three are male business travelers. They too are captives of the airport

between gift purchases and persea purchases. The top-selling item is perfue, which accounted for 26 percentif duty-free sales in 1991. Tobacco uses second place, with 15 percent of sizs.

following hy alcobol (13 percent), leather goods (12 percent), food8 percent), photo and hi-fi equipment7 percent) and jewelry (5 percent). Of course, this does not mean rat

airport stress is the sole cause of dryfree shopping. That exaltation mn-tioned by Dr. Bargain may also he something to do with it. Giddy wh excitement at the prospect of flyng off to an exotic destination or to se loved ones, some happy travelers try get carried away with their gift pr-chases or indulge themselves wit a bottle of perfume or box of choolates. Or there may be more mundle reasons for buying: a good pricem something one stocks up on reguldy - a carton of cigarettes or bottleof whiskey, for example.

Heidi Ellion

International Travel Retailing New Technology - New Tactics

London, March 9, 1994

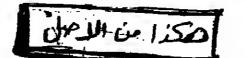
The 4th International Travel Retailing seminar, co-sponsored by the International Herald Tribune and Peter R. Wenban & Associates, will take as its theme: "New Technology - New Tactics."

The program will look at the new developments taking place in travel retailing. Issues under discussion will include: an assessment of the first year of vendor control, the shaping of the new Hong Kong airport, cross-Channel ferries versus Eurorunnel and the potential of inter-active shopping.

For full program details, please contact:

Jane Benney, International Herald Tribune, 63 Long Acre, London WC2F 91H Tel: (44 71) 836 4802. Fax: (44 71) 836 0717

Herald Eribune



ADVERTISING SECTION

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ADVERTISING SECTION

Page

MORE TEMPTATIONS FOR THE SHOPPER

With both liquor and tobacco consumption declining, today's demanding world traveler needs uther compelling reasons to spend time in the duty-free section of an airport, ferry or other outlet. The tax-free industry has enlarged accordingly.

The tastest-growing sectors in duty free these days are in unexpected categories - unusual gifts, children's items, electronic gadgets and sybaritic available to additions for chocoholics, among oth- duty-free buy-

ers. The following descriptions, culled There are in part from Duty Free News horses, geese and bears for range of new products offered by duly-free shops today. GIFTS AND ELECTRONICS

Philips will be displaying its new portable model of the digital compact cassette player, the DCC 130. Experts predict enthusiastic acceptance of this item, as well as a surge in cellular phone sales as international standards are implemented.

Continued from page 7

awards from the tax-free and travel industry proves that Dubai has been on the right track. "It is high on our list of priorities," says Mr. McLoughlin. "Over the years; Dubai

Duty Free has become a most effi-cient promotional tool for Dubai, and

we are delighted to continue in this way. It is very satisfying to hear both our own organization and the United

Arab Emirates spoken of in such an

enthusiastic way all around the

One of the most successful promo-

tional ventures is Dubai's "Finest Surprise," a draw for luxury autos that

takes place about every 10 days.

Since it was started three years ago,

more than 225 cars have been given

to lucky winners. Major sporting

events sponsored hy Dubai Duty Free

have also put Dubai on the map.

These have included the Desert

Classic golf tournament and this

month's Snooker Classic (which

attracted more than 500 entries). The

UIM World Championship

Powerhoat Race for Class 1 super-

boats will be held on Oct. 28. Next

January. Dubai will host the second

series of the ATP world series tour,

with a \$1 million purse for the suc-

cessful tennis players,

world."

Among Braun's new products are launched at the trade fair in Cannes. the Flex Control shaver, a batteryoperated beard-trimmer, two clocks and several hair dryers, including one that adds body to hair without tangling, Swarovski

Silver Crystal will be adding a number of figurines to its cut-crystal collection of gifts animal lovers, a rose for romantics and a new addition to "Silver Crystal City.

Renowned French glassmaker Lalique also has a perfume, a wildlife collection. plus scarves, shawls, crystal jewelry and small crystal animals.

The perfume will be available in a new Flacon Collection, which is being

CHILDREN'S TREATS

Although toys are an impulse item, the category has fared well in this recessionary climate. Russ Berrie, the toy company that brough the Trolls back to life, is introducing more than 50 new styles of Trolls to tax-free oullets. Impulse buyers can purchase Trolls dressed in national costumes from Australia, India, Canada, Iudy, Scotland, Wales and Arabia this year. The company will also launch

a line of plush dinosaurs and

World-famous Legos will be mak-ing their duty-free debut this year, and the children of traveling parents will doubtless become the delighted beneficiaries. Other famous names include Babar and Celeste, the French elephants, now appearing as fragrances for children. Rest assured that they do not make kids smell like elephants!

New designs for Bentley's Confectionary include Sophie the Mouse and Alice in Wonderland tins, as well as a collection of Fabergé Egg Tins filled with mini chocolate eggs. Many of Bentley's offerings are exclusive to the duty-free market,

There are model-car sets by Liedo, designed especially for in-flight sales. While on board, children might also enjoy Aerocockpit, an electronic game mounted in the interior of a model cockpit.

CONFECTIONS AND CHOCOLATES

Belgian chocolatier Neuhaus offers a selection called "The Opera Collection" in honor of the operasinger wife of company founder Jean Neuhaus.

The four boxes, filled with oralines or liquor-flavored chocolates, are named for her favorite operas.

Swiss chocolate-maker Lindt will be launching three new products at Cannes: Pistachio Gems (whole roasted pistachio nuts in a crunchy white

filling, covered with Swiss milk to tic a gift item like this to a major chocolatc); Piccolino Pralines (for pint-sized gourmands); and Lindor (the company's single most successful brand), now available in a duty-free

gift pack. Belgium Chocolaterie Guylian will present three new packages of its exquisite chocolate seashells: a souvenir box, a decorated tin and an anniversary collection of praline-filled temptations

Italy's upscale Baci chocolates bave been pnckaged in Umbrianstyle blue and yellow jars, so attrac-

tive that they almost vic with jewelry as a special gift. Nestlé will be featuring Destinations, a box of Swiss chocofcaturing

lates packaged with the theme of the World Cup, showing all the countries that will be competing and all the places where the World Cup is

played. The company claims to be the first

international sporting event. Fixid

An Icelandic delicacy, Arctic Prince leelandic Smoked Salmon, is

the best-selling delicacy in its home country's airport. The salmon comes from unpolluted waters and is smoked uver beechwood. A wider distribution is expected after huyers have savored it at Cannes. Aux Anysetiers du Roy brings the

flavor of Provence to duty-free shoppers worldwide through its collection of mustards, vinegars, sauces, herbs and

spices - all packaged by hand in handsome earthenware jars and amphoras.

Among Nestle's new products at Cannes is a gift set of four varieties of its well-known coffees, attractively packaged and presented. An ideal present for the traveler tighting the rigors of jet lag.

A. D.

Abu Dhabi Duty Free invested \$1 million to apprade facilities.

region's most elaborate duty-free and have set up our own in-house arrivals shops, strategically located in the baggage collection area.

Another innovation is a pre-order system for customers, who can make inquiries about availability and prices before leaving their hotel or homes for the airport. The goods will then be available for collection on arrival,

saving valuable time for the traveler. Commenting on achievements during the last 12 months, Mr. Sutcliffe says: "Our good sales performance can be attributed to better merchandising, with an expanding range of products and better displays. We have also given special attention to training

training department. The emphasis is on product knowledge and quality customer service."

An aspect that makes Balmain stand out from other duty-free operations in the region is the characteristic Bahraini flavor that has been given to the duty-free complex.

This includes part of the decur, a large selection of Bahraini-made goods, gifts and foods. In addition, says Mr. Sutcliffe, "35 percent of our staff are Bahrainis. We have nine different nationalities of staff on the shop floor, and they speak a total of 20 languages." Michael Frenchman

ity as far as Dubai Duty Free is con-cerned, and a string of international

THE RISING STARS OF THE MIDDLE EAST AIRPORTS

Gold accounts for 20 percent of sales at Dubai Duty Free.

sales, outselling cigarettes and liquor. Cosmetics, local gifts and handicrafts are also doing well. While pleased with the results, Mr. McLoughlin is mindful not to lose

touch with his duty-free shoppers. "By constantly reviewing product lines and adopting a 'listening' approach toward customers," he says. "we hope always to be able to ensure first-class service."

There has always been some friendly rivalry with the neighboring inter-Equally satisfying for Mr. national airport at Abu Dhabi, the fed-McLunghlin are the new sales records eral capital of the United Arab that Dubar Dury Hese continues to set. "Emiratos: There, the eye-catching Last year's top-telling item was two green blue mosaic centerpiece in the duty-free shopping hall is a familiar

lion expansion and refurbishment program has just been completed to make it more pleasant and easier for passengers to shop.

Six bouuque-style shops have been given a new look. These include a ready-to-wear fashion shop for women's clothes and menswear from top fashion houses in Italy and France, and a boutique selling leather goods bags, belts and garments. This is separated from a revamped perfume shop which, for the first time, has six "ownbrand" company selections and is attended by specialist consultants.

"The color scherine for all the new shops and fittings seflects one cohpr. base, highlighted by other colors in a Abu Dhabi is noted for having very competitive prices, and Mr. Mounib is critical of some civil-aviation authorities who are hiking duty-free concession fees to upgrade their airports. "Civil aviation authorities in our

part of the world [the Middle East] consider duty free not a cow to be milked, but a sales tool to be used to promote traffic," he says, adding that "the growth in Abu Dhabi can be attributed only to the trust that travelers have put in the value for money spent in our shops." During the first half of this year, passengers have been spending an average of \$25.92 per sale, compared with \$23.8 during the same period in 1992. One of the duty free's most successful promo-tions is the current "win a 500,000dirham (\$138,000) line of credit."

Since taking over as general man-ager of Bahrain airport's duty-free shopping two years ago (after a spell in Moscow). John Sutcliffe, one of the original "Irish Trinity" at Dubai, hopes sales this year will rise by 17 percent, to \$30 million. "I am very pleased with this performance, which has been achieved with only marginal traffic growth," says Mr. Sutcliffe. We expect to process 2.9 million passengers this year, compared with 2.8 million in 1992."

Bahrain has just opened one of the

tons of gold, more than was sold at any other duty-free shop in the world; sight for the 2.8 million passengers this accounts for 20 percent of total using the airport each year. A \$1 mil-



An elaborate new duty-free arrivals shop, recently opened in Bahrain.

single unifying scheme to provide a warm and welcoming atmosphere," says Mohammed Mounib, general manager of Ahu Dhabi Duty Free. This is the first phase of the major improvement plan. The second phase, which will go out for tender by the end of the year, will provide for the renovation of the beverage and tobacco shop, shops selling watches and jewelry, the Island shop and the arrivals shop. In about a year's time, Mr. Mounib also hopes to open a new downtown duty-free terminal. Other plans include a duty-free operation at the new Al Ain international airport; the operation is expected to be officially opened next April.

"This year, we expect to achieve sales of \$51 million," says Mr. Mounib, "and with the pattern of growth in traffic, plans to build a second terminal are on. I am confident that we will double that figure by the end of the next five years."

GLAMOUR IS THE NAME OF THE GAME

Consinued from page 7

1

and Retailing

of tax burden and marketing." says Mr. Goddard. He is also critical of the fact that not enough has been done to make the public aware of the ins and outs of the new EC regulations in relation to duty- and tax-free allowances.

The tax-free industry is one of the fastest-changing markets in the world. Developing and energing countries strive to get a toothold in this highly lucrative form of retailing by attracting the jet-setting global traveler who is either on vacation or business. "Global tax-free business at airports

and on ferries will always have its glamorous side," says Mohammed Mounib, general manager of Abu Dhahi Ainport's duty-free operations, which expect to gross \$51 million by the end of this year. He believes that tax-free sales will flourish outside the EC "because world travel will continne to boom."

Helping to woo the customers of today and, more importantly, tomornow are the bright lights, elegant and tastelul displays, and the more commun "open-shop" approach manned hy a new hreed of salespeople, who provide the essential "service with a smile." Mr. Mounib says that "we have to continuously upgrade our shops and staff because customers expect to be served better every time they pass through."

One company that has consistently tried to hring a bright new image to airport shopping is the Duty Free Shoppers Group of San Francisco,

which has been most active in Southeast Asia and the Far East. where the presentation and display of merchandise is a vital factor in developing upbeat sales.

Glamour has become the name of the game as airports spruce up their shopping areas, realizing that tax-free shopping can boost their revenues. A typical example is the British Airports Authority, which runs London Heathrow, Gatwick and five other provincial airports in Britain (as well as the Pittsburgh airport in the United States). Last year, more than 31 million international passengers passed through its British airports, contributing \$238 million, or 49.5 percent, of BAA's overall revenue.

Mr. Newhouse, one of the industry's most authoritalive watchdogs. believes that glamour and the advent of the specialist shop are the essential tools of a changing industry.

There has been a spectacular growth in specialist shops at some airports. Mr. Newhouse points out that Terminal 4 at Heathrow is now "one of the most attractive shopping malls in Europe." Sales at the 22 specialist shops - which include names like Swatch, Bally, George Jensen and Jaeger - were up 40 percent last year. Admittedly, this was from a low base point, but it indicates what the future holds," says Mr. Newhouse.

BAA's current adventising for Terminal 4 claims: "Residents of the global village now have their own tax-free shopping mall.". Two years ago, BAA embarked on a \$180 million strategic investment policy to devetop "global village shopping." and the policy is beginning to pay off. This important development has been recognized by airport authorities in the developing world as well. Colm McLoughlin, general manager of Dubai Duty Free, says that the opening of "super stores" in airports reflects this strategy. "It also indicates that there will be a definite growth in the global tax-free business as travel becomes more affordable to more people," he adds. Duhai Duty Free was one of the first Middle East airports to introduce Western-style shopping for the international traveler in the region.

John Sutcliffe, manager of Bahrain's Duty Free and pioneer of the new look for the Moscow and St. Petersburg airports, sees a move toward greater diversification and "high-street" retailing, particularly in Europe, Mr. Sutcliffe warns, however. that "because of high concession fees. shops in Europe in particular are finding it difficult to compete with the high street." This is also due to the general economic recession in surope, which has led to widespread high-street discounting.

Mr. Paquet notes that there are now more "shopping centers" in major airports. "The conditions and comfort of most airports have improved," he says. "The organization of the business itself and the way suppliers are selling have also changed. Service is improving. There is more sciling space with bigger areas and more specialist shops such as boutiques with controlled environments." M.F.

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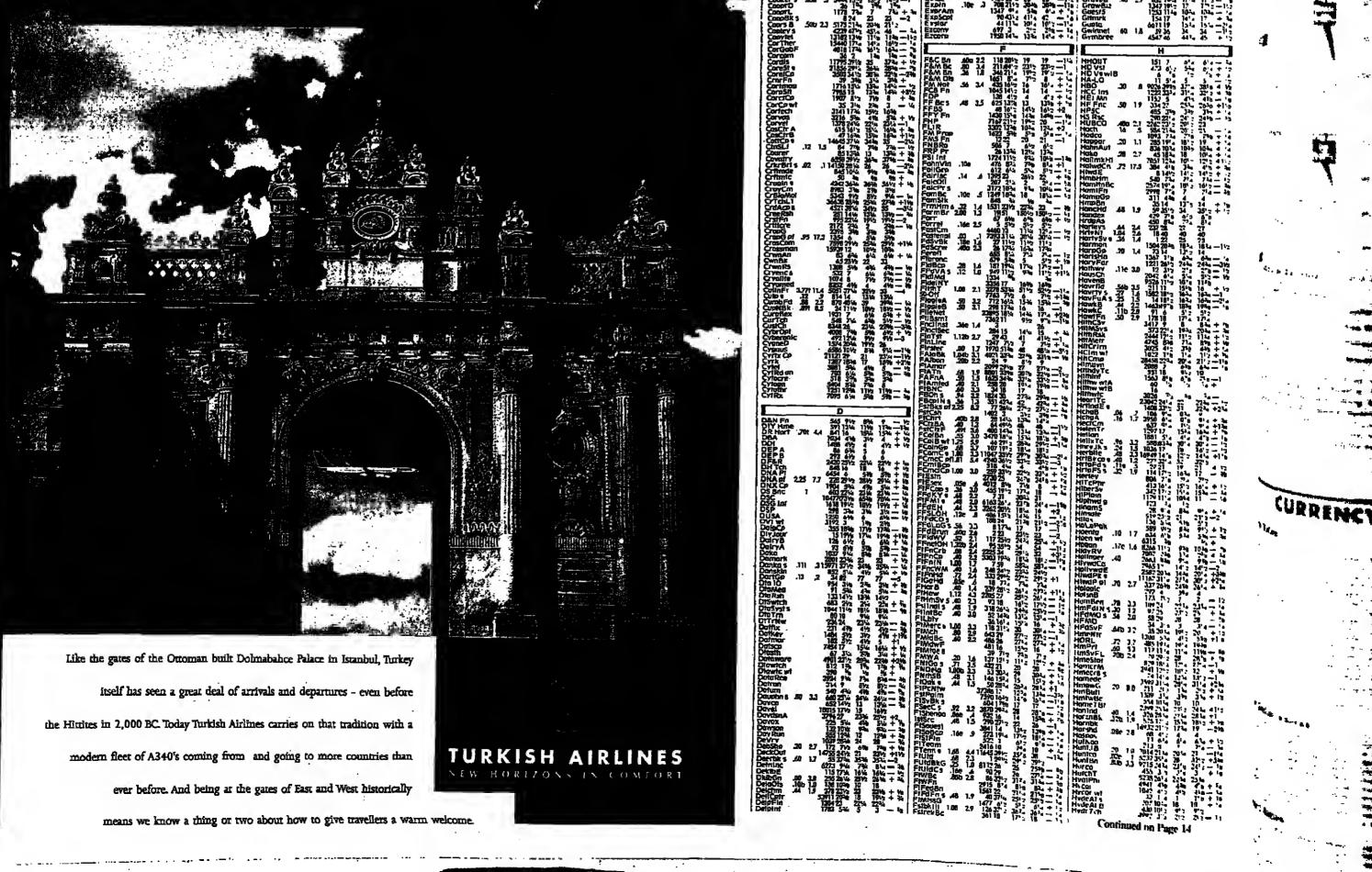
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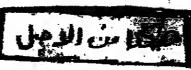


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CAPITAL MARKETS

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The Short End Is Starting **To Deliver Tall Results**

By Carl Gewirtz. ntional Herald Tribum

For GM ARIS --- The big rally everyone said was waiting to happen hit European bond markets last week after the cascade of cuts in official interest rates initiated by the Bundesbank. But for the most part, the action was confined to the short end of the maturity spectrum, and analysts expect it to remain focused there. Corp. and the United Auto Work-ers Union reached a teotative

Prices on long-term paper also rose, but less spectacularly. Profittaking in the futures markets restrained the performance in the cash market. An equally important factor, however, is the perception that the yield curve is unnaturally flat and needs to steepen

before long-term rates can move substantially. Such a steepening Falling German rates short-term rates continue to de-

cline

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reduce other countries'

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Is Called

Too Rich

Compiled by Our Staff From Dispatches

DETROIT - General Motors

agreement Sunday on a three-year labor contract that several analysis

said the automaker might have

The analysis said GM would

probably need to issue more stock or

sell some noncore assets to pay for

the higher wage and pension bene-fus in the new proposed contract.

Union officials said the proposed

Under the contract, which must be

But it was the pension provision

Anne Sudol of Fitch Investors Ser-

vice Inc. added, "We really have to

contract was similar to agreements reached earlier with Ford Motor Co.

trouble paying for.

and Chrysler Corp.

Normally, the yield curve risk premiums.

to the highest long-term levels. In the United States, the difference between yields on two-year and

10-year government paper currently is 1.5 percentage points, or 150 basis points. But in Europe, where the shortest rates -- from overnight to one-

ratified by GM's 241,000 hourly year - remain higher than loog-term rates because of restrictive monetary policies imposed by the Bundesbank, the difference workers, wages would rise 3 percent in the first year, and there would be lump-sum bonuses equal to 3 percent of annual pay in each of the next two between two-year and 10-year rates is abnormally small: 35 basis points in the Netberlands, 43 in Germany, 61 in Spain, 66 in France, 73 in Belgium and 79 in Italy. years. Workers would continue to

These, bowever, already represent a big change from a week ago, when the spread was a mere 18 basis points in Italy, for example, receive fully paid health care and would retain job-security provisions that have cost GM billions of dollars and 49 in France.

Bob Tyley at Paribas Capital Markets in London says a spread of in the last three years. at least 100 basis points is a realistic target in most European markets. And that means that short-term paper is set to outperwhich union sources said had been form, regardless of bow much lower long-term yields fall.

That's what happened throughout Europe last week. Yields, which move inversely to prices, fell on two-year French paper by 22 basis points and oo five-year paper by 18 basis points. In contrast, the yield oo 10-year paper fell only seven basis points. In addition, analysis expect the best performance in markets

which union sources said had been the final obstacle to an agreement, that could prove most troublesome to GM. Several analysts had said that increasing pension benefits would sharply reduce GM's sbare-bolder equity and prompt credit-rating companies to downgrade the automaker's debt. outside the so-called hard-core markets linked most elosely to the Deutsche mark. "We do regard the contract as an important event," Scott Sprinzen of Standard & Poor's Corp. said. Mary

The decline in German rates, by fostering hopes for faster growth in Europe and weakening the mark somewhat, reduces the risk premium the market has imposed on the debt of neighboring countries.

For example, the best performance last week was in Spain, where yields fell 35 basis points on five-year paper and 30 basis points oo 10-year bonds. The move reflected a narrowing in the risk premium relative to Germany. The spread between 10-year Spanish and German government bonds dropped from 273 basis points to 251 last week, and Michael O'Hanloo at Kidder Peabody in London says the gap can easily close to 230 basis points. He sees the spread on Danish bonds, currently 51 basis points He sees the spread on Danish bonds, currently 51 basis points,

See BONDS, Page 13



of 230 internationally investable stocks from 20 countries, compiled by Bloomberg Business News

UAW Pact In Search of an EC Money Policy **Elusive Goal Pits German and British Approaches**

By Tom Buerkle nonal Herald Tribune

AMSTERDAM - A single European currency remains a distant vision because of the breakdown of tight links between national monies and the recession's brutal impact on European economies, officials and analysis say.

But even if the European Community does succeed in reaching monetary union, it will face another daunting challenge: How to manage a single currency among member states whose monetary strategies and track records diverge so sharply?

The dilemma will fall in the hands of Alexandre Lamfalussy, who is expected to be named to head the European Monetary Insti-tute, a forerunner of the planned European central bank, at a summit meeting of EC leaders in Brussels on Friday. And already EC countries are lobbying him to adopt their policies, a conference of central bankers and economists here indicated.

On one side is the Bundesbank, which wants to impose on Europe its strict strategy of controlling Germany's money supply. Oo the other is Britain, which has given up trying to control money and instead sets a target for inflation, without quite revealing how it in-

tends to meet that target. For Otmar Issing, a board member of the Bundesbank, the defense of the German option was straightforward. Despite higher inflation stemming from unification, Germa-ny's lung-term inflation record remains solid, and the Deutsche mark and German interest rates remain Europe's benchmarks.

For a new European central bank that will have no track record of maintaining a solid currency, it makes sense to try to adopt the Bundesbank's mantle of credibility by adopting its methods, Mr. fssing said.

The monetarist theory that serves as the basis for German policy is coming under increasingly strong attack, though, especially in the United States. Benjamin Friedman, a

The EMI's chief-

apparent is likely to lean to the Bundesbank view.

Harvard University economics professor, said the Federal Reserve's downgrading of "the abandonment of a rhetorical fiction," namely that controlling the amount of money in the economy could control inflation. Britain, which failed at trying to control first its money such a then the crichange first its money supply and then the exchange rate of the pound, has opted for a more ambiguous policy. The government has set an inflation target of 1 percent to 4 percent

without specifying how it will be met. Andrew Crocket, executive director of the Bank of England, told the conference that the bank reviews a range of indicators each month but that it does not target any of them. Mr. Lamfalussy indicated that a European central bank is most likely going to come down closer to the German position. Al- cy have spread throughout Europe.

A Mitsubishi Creation Wings It Alone

though he acknowledged that the link between money supply and prices has been broken in many countries, he expressed con-cern that countries like Britain and Italy which lack clear monetary targets and have no exchange-rate constraints since they were driven out of the exchange-rate mechanism

- are flying blind. But even a clear monetary strategy will not ensure that a single European currency will prove to be hard money.

It all comes down to the central bankers' version of the chicken-and-egg dilemma: Has the Bundesbank, for example, been success-ful at controlling inflation because it is independent and pursues a clear strategy? Or does the bank's mandate and performance merely reflect the fact that the German people are deeply committed to price stability and a strong mark?

The evidence, many experts said, points to the latter argument. "The strong underlying factor," Mr. Friedman said, "is whether the society as a whole wants to have low inflation, perhaps at the expense of other things in the short run," such as jobs.

Germany won out by getting the Treaty on European Union, the blueprint for monetary union signed in Maastricht, to state clearly that a European central bank must be independent and pursue price stability as its chief goal. But public skepticism toward the Maastricht treaty remains high, and it is far from clear how far German attitudes toward mon-

Forecasts Split on **Growth** in Germany One of 6 Institute Doubts Economy

Page T

Will Expand in '9

BONN - A report by Germ ny's top economic think tanks sa ny s top economie think tanks sa five of the organizations expert the economy to grow in 1994 but sixth disagreed, forecasting furth contraction in Western Germany The report, due to be publish Morday said the avoid and Monday, said the expected grow would come at the cost of a lat government deficit.

The document, endorsed by fo of the country's leading indepe dent economic research institu said Western Germany's gross; mestic product would rise by 1 pt cent in 1994 after falling 2 perce in 1993. This is similar to forecast made by the government. It also said GDP in all of Gent

- G

ny would grow 1.5 percent ne year after falling 1.5 percent 1993 and that Eastern Germany GDP would rise 7 percent after percent rise this year.

percent rise this year. But in a dissenting opinion y serted into the report, the Berli based institute DIW said it "t lieved that West German GI would fall 0.5 percent in 1994 at that East German growth wou slow to 5 percent.

"With the easing of moneta policy and lower wage increas the fundamental conditions for . economic recovery should gradu by appear." the report, which published twice a year, said.

"The economies of other W European countries should also cover slowly." it said, "With economie pickup, industrial p duction will rise in many West G man sectors which are now stre

gling to survive." Chancellor Helmut Kohl said the newspaper Welt am Sonn that the report confirmed the ge ernment's view that the recess was bottoming out.

Forecasting a rise in the fede budget deficit to 110 billion De sche marks (\$66 billion) oext y from 107 billion DM this year, 1 institutes urged the government devise a strategy to limit the def and maintain the confidence of vestors.

"So far, there is no convinci consolidation strategy for the n

ed in 1973, Mitsubishi Electric was in need of subcontractors to assemble televisions. Mr. Katsuyama, then a young banker, stepped forward. The company was started in a ga-rage to Eyama, a village of 30,000 oestled in the mountains oear Nagano; which will host the 1998 Winter Olympics. Mitsubishi not only took all of liyama's

production, but it also transferred technolgies that helped the small company advance. It did so primarily by accepting several uf fiyama's engineers for years at a stretch, teaching them new techniques while at the same time relieving its own critical shortage of engineers.

As recently as 1987, liyama, which had since diversified into computer monitors, applied 30 percent of its output to Mitsubishi. But the figure bas fallen dramatically and

will be about 20 percent this year. The change reflects the way the strong yen had made manufacturing in Japan increas-ingly costly, leading many to fear a bollowing out of the industrial base and greater memployment. In 1992, for example, 90 percent of color TVs sold in Japan were domestically produced. Now the figure is closer to 70 percent. Analysts estimate the ratio will drop to 40 percent by the end of 1994.

bishi Electric. When the company was found- networks. Iodependent retailing has become possible as Japanese PC users become more experienced and willing to put together mix-and-match systems. That trend, in turn, re-flects the recent introduction of a Japanese versioo of Windows 3.1, an operating program that gives many computers a similar

> liyama has also borrowed a page from Dell. Computer Corp., the American company that has thrived by pioneering a direct-mail ap-proach to PC marketing. liyama buys its IBM-compatible PCs from

a Taiwanese company, First International Computer Corp., then slaps on its own brand name, Idexon. The phones are not ringing too much, but each call helps the company learn what customers want. Dell and Compaq Computer Corp. also began direct-mail marketing in Japan over the past year.

Japan's big computer makers, such as NEC Corp. and Fujitsu Ltd., have likewise begun to rationalize their distribution networks. But the process is slow, dependent on the intro-duction of new models and training of middlemen ioto more sophisticated re-seilers.

s haven't been able to get rid "Big com

look closely at the agreement." Union sources said the GM pension accord, like the one with Ford. would raise pension benefits 13 per-cent, to \$2,030 a month for workers competitive. Unlike most, though, this assembler of with 30 years of service, by 1996. computer monitors and GM's pension liability already color TVs has never grown so fast, nor been was underfunded by around \$19 BUSINESS

billion, aod industry analysts warned that if GM accepted the Ford pattern, its funding shortage would swell to about \$25 billion. Joseph Phillippi, an analyst at Lehman Brothers, said the pension ment to the company's

issue was a problem but was not critical as long as GM cootinued to pump cash into the fund.

"GM claims to have a definitive plan to do this," he said. "Obviously they've been waiting for the resolu-tion of the contract so now they need to step up and tell us what it is." He

GM is expected this week to post

a third-quarter loss of 30 cents to

50 cents a share, excluding a tax gain that may put it in the black.

lo return for agreeing to the high-er pensions, UAW officials said. GM will be able to cut its payroll

more quickly by moving laid-off auto workers to jobs at different

plants. The previous labor contract

forced GM to make about \$3.4 bil-

(Reuters, Bloomberg)

lion in job-security payments.

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Corp., or a stock sale

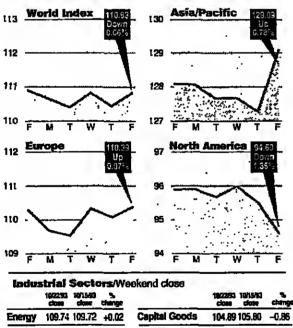
By Steven Brull mational Herald Tribune

NAGANO, Japan - Like many small companies that serve as suppliers to the coiossal corporations at the top of Japan's industrial hierarchy, liyama Electrie has seen its subcontracting business dwindle as the strung yen makes overseas suppliers more

as independent and profitable as today. Its success, in fact, is something of an embarrass-

43-year-old founder, Kazuro Katsuyama. That is because to survive, he has had wean his company away from the giant concern that gave liyama its start and nurtured its growth. "It might be best if I didn't mention them

Week ending October 22, daily closings. Jan. 1992 = 100.



Capital Goods 104.89 105.80 -0.86 Utilities 118.19 117.69 +0.42 Raw Materials 104.77 104.85 -0.08 Consumer Goods 93.34 93.10 +0.26 Finance 121.22 120.53 +0.57 Services 119.99 122.11 -t.74 Miscellaneous 118.78 117.80 +0.83

The index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Italy, Netherlands, New Zealand, Norway, Singapore, Spain, Sweden and Switzerland. In the case of Tokyo, New York and London, the index is composed of the 20 top issues in terms of market capitalization. In the remaining 17 countries, the ten top stocks are tracked.

CURRENCY RATES

the global talks, it is true that Japan alone cannot resist the moves," Mr. Oct. 22 Cross Rates Takemura, Japan's chief cabinet secretary, said. "Our country must soon make the final decision." Graniels Frankfart Loodon (al Matiria Milan Last month, Japan decided to import 200,000 metric tons of industrial-grade rice. But it has insist-Narion Naris Paris Takyo Tarbito Zurica ed that the imports were an emergency response to a disastrous rice 0.7744 11723 4.866 3,843,5 2,1423 47,442 14847 123,946 1,487 0,4172 2,3247 8,1277 2,240,55 2,4115 50,6572 2,044 159,995 1,5449 I SOR a: To buy one **Other Dollar Values** Currency Per 8 N. Zewiend 8 1.7745 Nerwi, krone 7.2045 Poli, peso 27.35 Poliska zisty 17272 Port, escure 17206 Ress, rabie 1191.00 Soudi rival 3.3512 Sinst, 1 . 1.572 S, Adr. rond 3.3448 Convency Pars S. Ker, won 809, Swed, krond Lik Takwan S 26, Thai bakr 25,5 Twikish liro 12,5 UAE dichara 26,7 Vence Julia 24,6 Carriency Hong Kong S Hung, fortat Indias rupple Inda, rupple Inda, rupple Inda, rupple Carrency Arsent, peso Author, 5 Author, 5 Per 3 0.9901 بريدة اقتصادية مستقة يصبرها من لفنن 807,40 8,925 25,91 25,24 125,27, 3,672 7.7375 9645 31.33 2102.21 0.7108 2.8238 0.299 2.547 3.111 1,4925 اللبثانيون للنحيون للمسحافة والتقر للعدد الأول في الأسواق Bruck crvz. 151.59 Chinese ruen 5.775 Daoish krone 4.7125 Errot. nound 2.3455 Fin. mertika 5.3664 Groek dror. 243.40 Arabic ladependent Economic Joura: israeli sbek. Keweitt dans Serviced and Produced in The U.K. Venez, boliv. 77.45 Meloy. Hop. Mez. Ptap by; Proxima. The Networking People Lin Rosebery House Forward Rates 70 Rosebery Avenu Certency Pound Sterling

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said GM's plan could include the sale had been exposed on national TV. of a stake in one of its nonautomotive

"We are indebted to them," he said. "It might cause a sensation if it appeared in your units, such as Electronic Data Systems Inc. or GM Hughes Electronics

by name," he said. befuddling a visitor who pointed out that the identity of his long-time

patron, Mitsubishi Electric Industrial Co.,

paper." Mr. Katsuyama's sensitivity is testimony to the honds that cement long-term ties among suppliers in keiretsu, the corporate groupings that are a hallmark of Japanese ousiness. It also shows the complications companies face as the strong yen forces these

networks to fray, albeit gradually. Moreover, his company's growth — sales are expected to double this year to \$160 million - highlights how the unwinding of keiretsu, especially in distribution, presents big opportunities, at least for companies pre-pared to take advantage of them.

liyama Electric owes its existence to Mitsu-

Eventually, sales to Mitsubishi will be phased out." Mr. Katsuyama said.

That left liyama with little choice but to strike out on its uwn, focusing on high-resolution computer monitors. Since 1985, it had sold a small number of monitors in the United States and Europe. But exports have be-come more difficult because of the strong yen, so the company had to focus on the domestic market.

Fortunately, it found a growing group of independent computer retailers in Japan. These outlets, which number about 600, compete by undercutting prices of products mar-keted through the traditional multi-tiered

of the middlemen, even though they're tryiog." Mr. Katsuyama said.

Still, PC marketing is gradually becoming a eaner affair in Japan, a trettd that will erode liyama's relative competitiveness. So in May, the company invested \$5 million to set up a plant to manufacture monitors in Dandong, in northeast China.

The Chinese plant, the company bopes, will keep it competitive as foreign and Japa-nese PC makers increasingly plug into more streamlined distribution channels. It could also help liyama return its debt to Mitsubishi by taking in more of that company's excess engineers, eight of whom already work on permanent assignment with the smaller company.

dium term," it said. VW Studying 4-Day Wei Volkswagen AG is consideri voisswagen AG is consider, introducing a four-day work we "to save jobs" and is not planni any further job cuts, VW's spok -man said Sunday, according | news agency reports from Berlin Otto Eardinated Working

Otto Ferdinand Waebs. spokesman, said VW would nounce more details of the plan; the next few days. He denied report in the news magazine Foc that VW planned to cut 18,000 jo out of its current work force 108,000. (UPI, Reute

Japan Appears to Ease Trade Stance

harvest this year and not a weaken ment in the Uruguay Round of trade talks by December. Campiled by Our Staff From Dispatches TOKYO - Japan may soon de-

cide to ease its ban on rice imports The United States and several to avoid being isolated at the Uruguay Round world trade talks, Japhave been asking for access to the anese Sunday newspapers quoted a government spokesman as saying. In another sign of possible Japamust remain self-sufficient in its

nese softening on trade issues, a most important food item. . government audit released Sunday Mr. Takennura said Peter Suthercriticized the government's own bidding system for public-works land, head of the General Agree-ment on Tariffs and Trade, had projects, lending eredence to American arguments that Japan's construction market tends to examount of rice imports. clude foreign competitors.

"For the government, this is not On rice imports, "discussions betweeo Europe and the United States are making headway," the mura suid. Mr. Sutherland left Japan on

government spokesman, Masayo-shi Takemura, was quoted as hav-ing told Japanese reporters. Saturday after three days of intensive talks with politicians, business-"Judging from the atmosphere at men and farmers on the matter.

On the construction issue, the rice-producing countries in Asia report by the government's Management and Coordination Agency Japanese market, but Tokyo has said 20 of 35 government ministries argued that for security reasons, it and public corporations had not adopted a fair and open bidding system for public-works contracts, In talks with the United States

last week. Janan offered to introduce such a system, but the offer urged Japan to agree to replace its failed to head off an American ban with tariffs and allow a token threat to impose trade sanctions threat to impose trade sanctions next month.

The report released Sunday said an easy plan to accept. But we can't the 20 ministries and public corpo-rations emphasized "close ties and experience" in selecting contrac-LOFS

"This tacks fairness and reason," the audit report said. (Reuters, AFP)

part of his effort to reach an agree-

EAST INVESTMENT FUND MANAGEMENT COMPANY S.A.

Société Anonyme 11, rue Aldringen, Luxembourg Luxenibourg R.C. B 11986

Notice to the Unitholders in East Investment Fund

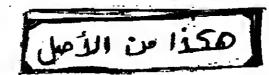
Following the change of ownership in the Management Company, article 1 and 19 uf the Management Regulations of East Investment Fund have been amended by the replacement of the reference to Gefinor Limited, Nassau, Bahamas by the reference to Gefinor Securities S.A., Luxembourg.

Luxembourg, 29 July 1993

On behalf of East Investment Fund Management Company S.A.

IP Thomas

General Manager



Omega Speedmaster Automatic. Chronograph with date, in 18 k gold. Scratch-resistant sapphire crystal. Water-resistant. Swiss made since 1848.

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INTERNATIONAL HERALD TRIBUNE, MONDAY, OCTOBER 25, 1993

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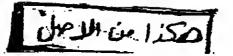
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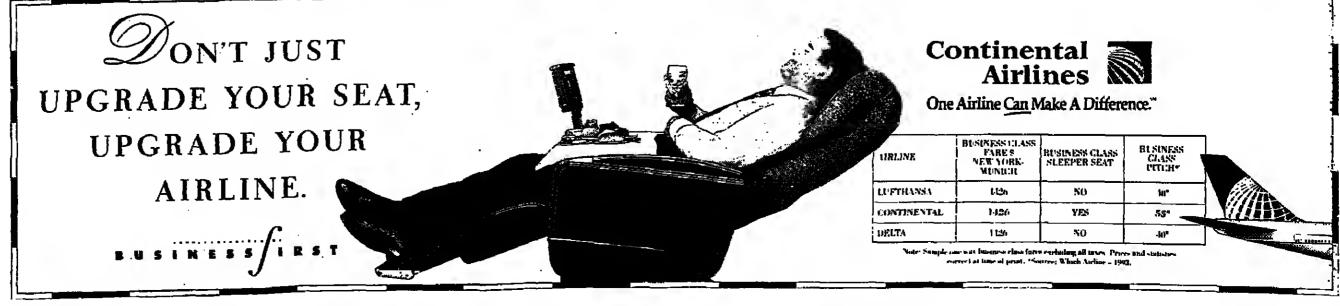
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Compiled by	Lourence	Desvilett	tio	nc		Bor	d	Issues		A Big Fall	Dart Fami	ily I	Balks in	, Brazil	De	ebt Talks
Issuer		Amoun (million	t	Co	Nap. p		end week		Teme	No Longer	By Kenneth N. Gilpi New York Times Service	•	other interested observe family would ultimately	rs said they thought the choose to take a small-	rise 10 a 1 To make	fixed rate of 8 percent over a up for the lack of collate
Comit Finon	Hate No	S10	0 200	5	4 9	9.90		Below 6-month Libor. N	inimum coupon 5%%, maximum 8%% %. Denominations \$10,000. (Lehnar	Shadows	NEW YORK — For the past weeks, a high-stakes game of chicker one of America's wealthiest famili	involving is and the	er profit on a revised losing a great deal mon age fell through.	plan rather than risk if the financing pack- i in the restructuring	tween 8 p	build pay the difference in in percent and the current coup nore bonds, until the S perce
HSBC Holdi	ngs	\$25	0 200	8	% 10	00		Brothers (of L) Below 6-month Liber, /	An original stopped and the st	The Dollar	government of Brazil has animated v tially is the final chapter of the Laor debt crisis.	American	were willing to talk a because of its sensitivity	bout it on the record . But they said that by	After n its propos	ecciving commitments. Brazi sal because the original rest- le lowering interest costs, di-
Istituto Bond Poolo di Tor	tario Sen rino	\$15	0 200	5	× 9	9.90	-	Libor, Fees 0.50%, (Son Selow 6-month Libor, M	and Montogu.) Instrum coupon 5%%, maximum 8%% K. (Kickler, Reobody Int'L)	By Carl Gewirtz International Herald Trabune	The quarrel, which has Citibank a other big banks caught in the midd around a face value of about \$1.4 Brazilian loans held by the Dart	billion in	U.S. CREDIT the end of February scheduled to close — the	- when the plan was	banks to	its amended plan, Brazil a convert at least 35 percer
Svenska Handelsban Lavoro Ban		\$10			.15 10	•	_		ancollable. Fees 0.125%. (Sanwa ket)	PARIS — The dollar turned a corner last week. Its 3.9 percent advance against the Deutsche mark, fueled by the	Sarasota, Florida, which owns Dari Corp., a maker of foam containers a Those loans are part of a \$43.5 bi	Container ind cups.	blink, and go along with	n everyooc else. ng the Brazilian debt in	count bor A com	mittee of bankers agreed, as
Overseus	upons	Y 25,00	0 199	90	40 10	0.185	-	Over 3-month Libor. No ior7.1	ancaliable. Fees 0.325%. (Merrill Lynd	surprise reduction in official Ger- man interest rates, broke all the important lines of resistance mea-	age of loans that Brazil, the largest de developing world, and its major of bank creditors bave been painstaking	btor in the	when the loans in the l trading at a deep discor	about three years ago.	to place a lized bond	er creditors. But the Darts, w Il their investment in the oons ds, were less than thrilled.
Bonco Borne Brosil Bonco de C		\$10				3.433	-	Semionnually. Nonce \$10,000. (West Mercha	Roble. Fees 1995. Denominations re Bank.}	sured by technical traders — con- vincing just about all its most ar- dent doubters that it is not headed	ing to restructure for nearly three yo Now the plan is in trouble, even th ers of 95 percent of the debt have ap	ars. ough hold- proved it.	Prices have risen sin kept their position secre it became clear that Brai	ce, but the Darts had t until last spring, when al and the committee of	U.S. bo from Fed	Bonds Plunge mds plunged on Friday after e leral Reserve Chairman Alar
Argentino Banco del A		.\$10			% 9 % %	9.88 9.655	_	\$10,000. (Marcill Lynch	lighia, Fees 114%. Denomination Ire'l.) oble. Fees 0.875%. Denomination	for a substantial fall. The dollar's recovery ends any prospect of a big fall, said Jim O'Neill, an analyst in London for	That is because the Dart family, we makes it the fourth-largest holder of has made it plain that they do not terms. As a result, Brazilian official	the debt, a like the	banks negotiaring the re bank, had agreed to alto Under the original to offered a menu of option	the terms of the deal.	Business I Mr. Gr	ed concerns about inflation, B News reported from New Yo renspan said consumers and ot spending as much on reduc
Banco do N do Brasil		\$7	5 199	6 9	10	00	-	510,000. (J.P. Morgan S Semiannually, Noncalla	iecurites) Ede. Foos 0.875%. (CS First Boston.)	Swiss Bank Corp., who had been saying the currency still could reach a new low against the mark.	would not proceed with the closi transaction. "This kind of problem is not ne	ng of the w." said a	Most chose to conver bonds, which would g value of the loans but a l	t the securities into par ive them the full face ower fixed interest rate.	a drag oo The be close at li	the economy in recent years enchmark 30-year plunged . 03 23/32 on Friday.
Dresdner Bo General Ele	chic	\$20			_			1 Level	collebia. Fass 214%, (Lehman Brothan 5%. Denominations \$10,000. Elehman	Even dollar optimists, however, are not predicting a runaway recov- cry for the currency.	trader who deals in the debt of develo tries and spoke on the condition of a "But it usually occurs with smaller pe	ping coun- monymity.		bought by Brazil. he one preferred by the	economy James Ke	span has been talking that will continue making beadw mney, head trader at Prudent who predicted the 30-ye
Capital Con National Ba Hungary		\$ 5	0 199		. 10		_	Semiannuelly, Noncollo	bie. Functible with outstanding issue	Paul Chertkow, an analyst in London for Union Bank of Swit- zerland, said the latest develop-	Darts had a smaller position. I think to be an attempt to buy them out." But the Darts are not small playe		Darts, was uncollateralize would be converted at interest rate of 4 percer	full face value at an	could fall	another point during the the market has turned negation
NEC do Bro Perez Comp		\$6		_	% 10		_	510,000, (Bonkers Trust Semicronucity, Noncollo	ble. Fees I 16%. (Bear Stearns Ini'l.)	that the dollar was headed for 1.74 DM within three months. The dol- lar ended trading last week at	The Week Ahead: \	Vorld E	conomic Calend	lar, Oct. 25 - 29		
Sevel Argen		\$10 \$10			14 99 14 99			\$10,000, [Chase Investra Semionnucity, Nonca	lable. Fees 1%%, Denomination	1.6775 DM. Mr. O'Neill said he believed the real test of the dollar's rise would	A schedule of this week's economic and		the southern Chinese city near	• Oct. 25 Millen Four-h sinks to protest 1994 budget		Ottawn The Bank of Canada t
Credit Suisse	9	DM 50			14 10		-	bonk.)	collebie. Fees 24%. (CSFB Effecten	come next week, when the market gets a clearer view of what the Bundesbank is up to. When it cut its leading interest	Snancial events, compiled for the Interna- bonal Harald Triburie by Bloombarg Busi- ness News.	tor the thre Earnings w	Average weekly samings data te montha to August. Forecast:	sinks to protest 1994 budges Zurich Swiss National Bani Ierence • Oct. 29 Arussels Spec. Community summit meeting	a press con-	Earnings expected AlledSig Apache Corp. Chevron Corp dated Edison of New York. Data Corp., Greyhound Lines. Inte
Deutsche Hypotheken Seals Nbr 3		DM 50			_	0134		Reoffered at 99.575. No Noncollable, Fees 29%	ncolloble, Fees 2%%, (Dresdner Bonk.) 	rates last week, the central bank announced that it would provide short-term credits to banks this	Asia-Pacific • Oct. 25 Tokyo Vehicle production	ment Co . 1 • Dot. 29	specied New Warld Develop- Shanghar Petrochemical. Taligio September consum- dex Forecast Down 0.2 per-	sne for European Monetary 1994, Outlook, Frankfurt wid win the vote, despite oppositi ain and the Netherlands	institute in sly pipped to on from Bint-	Business Machines Corp., Phillip Num Co., Procter & Gamble C Nabisco Holdings Corp., Salec Sierra Health Services Inc., Tosc
Turkey World Bank		DM 1,00 DM 3,00	0 199 0 200	87 35	14 10 76 99)1.55 9.808	99.53	Noncollable, Fees 2%. (Noncollable, Fees 0.32	DG Bank.)	week at 6.4 percent. This so-called repo rate had been 6.67 percent. "If the repo rate is cut again pext	for September Tokyo Department seles for September. Weldington New Zealand Labor Oay holiday. All financial markets and instru- tions to close.	cent on ma Takyo Ot Index. For month; up	onth; up I 2 percent year sober Tokyo consumer price ecast Down 0.5 percent on 0.9 percent year.	Parls September unemplo Forecest: 11.8 percent	yment rate.	Oct. 27 Washington Septe rable goods orders. Forecas: 0.0 increase
Peugeot Tal				_	% 10		-	issue, raising total to \$15 Markets.)	onceilable. Fungible with outstanding O callion. Fees 14%, (Norwest Copital	week, it will be fair to conclude that the Bundesbank has adopted a more aggressive stance on easing	Hong Kong Denway Investment, the mainland Chinese car company, to unvest its future development plans. Bangkok Stock Exchange of Thailand	Tokyo Se Forecast 2 applicants Sydney 12	plember unemployment rate 2.6 percent. Also job offera-to- ratio, Forecast: 0.7 percent. Istitutional bidding ends on the	Americas •Exmines expected this heuser-Busch Cos., McDerr		
. Société Gén		£10			% · 99		<u> </u>	at par. Thereafter, min 0.625%, (Hoare Gover,		Without such confirmation, be	and commercial banks will be closed for a national holiday. Government offices will be open. Tokyo Ministry of International Trade	percent su	government's sale of a 199 ske in Commonwealth Bank.	tional Inc • Oet. 23 Washington N; cution of Realions releases e sales for September Forei	honel Asso-	
Caisse Auto Refinanceme Crédit Local	ent	FF 30					-	twice the 6-month Pilot (Banque Panibas.)	7% in first year, thereafter 15.65 less ar, Nancallable, Fees not disclosed.	said, "it's highly unlikely" the dol- lar could sustain a level higher than 1.70 DM in the near term. He cur- rently assumes the dollar to be in a	and industry to hold three-day seminar on arms control. • Occ. 28 Tokyo JR East shares to debut on Tokyo, Osaka and Nagoya stock.	tober cost	d this week Frankfurt Oc- of-iwing Index, Forecast: Up	crease of 0.8 percent to 3.84 Washington Supreme Cour until Oct. 31 Buence Alzes Argentine go	milion t is in receas comment set	4.621
Crédit Local		FF 50				00	_	month Pibor thereafter. 0.75% (Memil Lynch Co	% in first year and 15 lass twice the 6- Reoffered at 99%, Noncollable, Fees spital Markets.) hcallable, Fees 0.329%, (Criticit Lyan-	trading range of 1.6250 to 1.6850 DM. The German move had little ef-	exchanges Tokyo August leading diffusion index, Tokyo September housing starts. Fore- cast: Rise on year.	0.2 percent Madrid S Forecast D Madrid A	thom September Replember budget balance. Delicit of 300 billion pesetes. ugust industrial production.	to award licenses to operate telephone systems in the in country Washington Contract tabu	two celtular anor of the scheduled	
France Télée		FF 1,50					9,55	Reaffered at 97.10. No	ncollable, Fees 0.323%, (Crédit Lyon-	fect on the gap in short-term inter- est rates, where investments in marks are yielding about 3 percent-	Tokyo September oli imports. Bangkok Thei Anways International board to discuss financing options on up to \$500 million in long-term debt. Expect-	Forecast 1 Madrid S cast Dehc Frankfurt	Down 4.8 percent in year. epismber trade balance. Fore- n of 140 balan pesetas. September import prices.	to resume between American its light attendants unlon South San Francisco, Calif entech Inc 's Nutropin, a bis	Arrines and omla Gen- pengineered	Las Veges Mirage Resorts Inc. open its new 3,000-room Treasu casino hotel Earnings expected Bethiehe Corp., Eastman Kodak Co., Gulf
Goldman Sa Overseas Fi		FF 1,50	0 1991	3 6	10	1.063	9.90	nan.) Reoffered at 99,538. N Markets.)	oncolliable. Fees 196%. (BNP Capaci	age points more than comparable dollar ones. Laurence Kantor, an analyst in	ed: An issue of 10-year Euro-convenible debentures. Tokyo Ten-year Jebenese government bond auction. Forecast, 800 mélion 10 1	otown 0.8 p • Oct. 25 munity fina	own 0.4 percent in month and ercent in year. 5 Brussels European Com- nce ministers meet before spe-	drug for growth problems in a dergoes scrutiny by a Foo Administration advisory pane San Francisco Cray Resea	and Drug chinc, and	Corp., Eastman Kodak Co., Guin Resources Ltd., Martin Maneti Munnesota Muning and Manut Co., Northern States Power, Pr Eastern Corp., Sara Lee Corp
Société Gén	érole	FF 1,00) 2004	(7	10	0%		1.85 times the 3-month P	% in first 9 months, thereafter 15 less bor. Reoffered at 99,00. Noncafable. In 100,000 francs. (Societé Générole.)	London for J.P. Morgan, argues that the dollar's potential will re- main cramped until the interest-	 Iriðlion yen in bonds with a 3.9 percent coupon rate. Oet. 27 Tolkyo September large- scale retail sales. Foreçast: Down on year. 	Million Reg Treasury n Iure being s		Sun Microsystems Inc. to un SPARC-based Superserver, d uct jointly developed under a ment.	eil their now w Grst prod- 1992 agree-	Carbide Corp., Value Health Inc. • Oet. 28 Washington Initial of economic growth for the third Forecast 2 7 percent annual gro
ABN-Amro De Nederlar Investeringst	ndse	DF 30 DF 20		_	% 10 % 70		-		colloble, Fees 1%, (ABN-Araro Bank.) maillable, Fees 1%, (DNSB.)	rate differential turns in its favor because of U.S. tightening and fur- ther German easing, something he does not expect to occur until oext	Weilington September merchandise irade.Forecast.Trade.deficit to narrow to 100 malion New Zeatand dollars. Canberra September consumer price locast Economic Data of 6 marcal on	pected as strike London	Milan Air traffic chaos ex- pliots, stewards, ground crew Fourth-quarter Quartarly	Earnings expected Ame Corp. American Express Co. Inc., Alientic Richfield Co., Bi er Corp. Beeng Co., Exton (Corp. Beeng Co., Exton (Ashland Oil ack & Deck- Corp., Good-	Earnings expected American Insurance Co, American Inte Group, Battle Mountain Gold C Arkines, Tandam Computer Con
Ontwikkeling SNS Group	gslanden	DF 35	0 1995	6	10	0.80 1		Reoffered of 100.10. P	ioncollable. Fires 1%. (Van Haften	expectations of an early move by the Federal Reserve could be fu-	Index, Forecast, Res of 0.6 percent on quarter, for an annual inflation rate of 2.4 percent. • Oct, 28 Telge September industrial production.	British Indu • Oet, 2 Bundesbar	rvey, by the Contaderation of stry 27 Frankfurt Results of nk's securities repurchase, or ration Forecast 74.1 belien	year Tinc & Rubber Co , Grun USG Corp • Oct. 26 Washington C sumer confidence. Forecast: to 65 0.	ctober con-	samenca Corp., UAL Corp., Xerc • Oct. 29 Washington Sept. income and spending. Forecast. advanced 0 3 percent while spen
Commerzba Overseas Fil		m. 250,00	0 2003	8	10	1.80	· · · · · · · · · · · · · · · · · · ·	Noncollable. Fees 2%. (Sanca di Roma.)	eled Thursday when Washington reports its flash estimate of third- quarter growth. The figure will be	production. Tokyo September vehicle imports. Shenzhen Japanese department store guant Seibu to open department store in	Milen Tw	raion forecast (4.1 Daeon narks expense. o-day rairoad strive expected	to 65 0. Mexico City The Internation tion of Securities Commissio three-Cay annual conference	na opena lia	creased 0.4 percent. Earnings expected Actos Life & ty Co., Manpower Inc.
Curacao J.P. Morgan Int'i Finance		m 150,00 se 10,00		_		_	_	Noncollable. Fees 2%. (revised twice before the official rate is established. Morgan's forecast is for an annu-	LONRHO: Beh	ind D	arrade Deal			
Ireland Council of E		SP 10,00 PTE 15,00 ECU 10) 1998	3 8	10	1,40 1	00.05	Noncollable. Fees 14%	(Banco Portugues de Investimento.)	al growth rate of 3.4 percent, com- pared with 1.9 percent in the sec- ond quarter. John Lipsky at	Continued from Page 1 Fraser, a retail group that has Har-	Some of Rowland t	the reasons pushiog Mr. o end the feud may have	et the Cure	RENCY MA	ITAL MARKET SERV
European Co		ECU 47					9.40	issue, raising total to 250 Sachs Int"L; Reaffered at 99,425. N	milion Ecus. Fees 1.575% (Goldmon oncatioble, Fees 1%%. (Barcloys de	Salomon Brothers in New York puts it at around 3 percent, and the consensus view is about 2.75 per- cent.	rods as its flagsbip. The Fayeds fought back, spend- ing an undisclosed amount of mon-	been his a business w his own h	company's desire to do ith the Palestinians and poardroom battles with	GGG Winch	Tel: 071-	, 77 London Vall - London EC2 382 9745 Fax: 071-382 9487 EXCHANGE & GO
Sweden State Bank a		C\$ 25	_	-	_	_	00.40	Zoete Wedd.] Reoffered at 97.825. Na Nancatlable, Fees 2%. (ncaliable, Fees 25%, (Hombros Benk.) Samuel Montagu.)	"The expected stronger growth figures will beighten anticipation of a Fed tightening," Mr. Lipsky said.	ey. A new round of legal confronta- tions was due in January. "The difference is, we were	who owns shares.	his German partner, 18.8 percent of Lonrho's	Compet Call for fu	tive Rate	on Dealing Desk to & Daily Fax Sheet formation & brachure
Austrolia Treasury Co		Aus\$ 12							[Borcloys de Zoete Wedd.]	Views on how quickly the inter- est differential between the mark and the dollar is likely to change	spending our own money because we are private, and he was spend- ing his company's money," Ali Fayed, one of the owners of Har-	sided with voting over	ek, the board of Loorho Mr. Bock in a key battle, r Mr. Rowland's objec- um outside directors for	The US doubries demonstrated Japane	l move algi se equites	Duff Forecasts for her precisus metals have be ore not in a new built bend
Victoria Swire Pocific Int'l	Finance	HKS 50) 2000	7	10	0	-	Semionnually, Noncols HK\$250,000, (Goldmon	oble. Fees 0.45%, Denominations Sochs Asia.)	will have an important impact on the foreign exchange market. American investors have poured	rods, said in a telephone interview. Mr. Rowland contended that the Fayeds were in fact only the public	the first the The PLO	me outside directors for me in the 20 years. O had been talking with	NQT sear that in Fy Call Kylo Pnihps for a sam Street, Landon VII 2		the isonoclastic investment i neo only) of Chart Analysis IId, London 71 - 439 4961 (071 in U 1 - 439 4966
Coisse Centr Crédit Immo	bilier	v 12,00			14 10 55 10		_	mura Int'L)	Denominations 10 million yen, (No-	record amounts of money into Eu- ropean bonds and equilies, which are expected to rise in prices as	representatives of the sultan of Brunei, who is believed to be the world's richest man, and that the £1	suade the businesses in the wal	company to join other company to join other considering investments are of the recent Israeli-	PATR	o place j ICK FALC	ber details your listing contact: CONER in London 71 836 is 02
Crédit Com France Nippon Oil	Finonce	v 10,00			15 10			Int? Finance.)	%. Denominations 100 million yer.	interest rates fall. Rumor bas it, though, that American fund managers are only partly hedged on the currency ex-	billion they had put up to buy Har- rods in 1985 was not theirs. The Fayeds fought back, hang- ing 0010 Harrods and surviving	PLO agree Palestiniar	ment to grant self-rule to is in the Gaza Strip and lank city Jericho.		ax: (+4)	71 836 48 02. 71 240 2254 Eribunc,
Netherlands Telecomunic Brasileiros		y 20,00) 1996	7.	20 10	0	=		nominations 10 million yer. (Nomuro	posure, and a sudden decision to go for full cover — selling foreign car- rencies for dollars — could have a	several British government inqui- ries, launched at the insistence of Mr. Rowland, into their finances	"This is another built ing that wa	a funny by-product of isiness deal in the mak- as not planned that way			
Yoshida Kag Equity-LJ	-	Y 10,00) 1995	3.	90 10)1%	_	Noncollable. Fees 176% Int'l.1	Denominations 10 million yer. (IBJ	dramatic effect on the exchange	and family background in Egypt. They are now British subjects.	at all," sai	d Mr. Yassin, who is a Mr. Khashoggi's.	All statements and	nes	sweek
CMIC Finan Securities Pu	ce &	\$5	2003	3 3	10	0	-	Convertible of 214 boht	a yield 1% point over Treasuries, pershane, a 12.16% premium, and at ess 29%. [Nonsura Int]]		Mainly Helps the S			This week's t		
Company Hong Kong Int'l	Resort	\$10	0 2000	3 4	<u>%</u> · 10			Semiannually. Noncallel a 21%% premium, and (Morgan Stanley Int'L)	ole. Convertible at HK\$6% per share, at HK\$7.732 per dollar. Fees 2%%.	Continued from Page 11 halving to 25 basis points, and on U.K. paper falling from 95 to 70. Despite the potential for strategy	technicalities of simultaneous dis- tribution and trading of the paper in New York and Tokyo as well as the traditional European markets.	issue was points ou	upon of 6 percent, the priced to yield 21 basis rer comparably dated vernment paper.	O Europe: Is T O Feeding Rus	-	e Market Sinking? omputer Frenzy
Johnson Ele Holdings	ctric	\$13		,	% 10	•		HK\$22.92 per shore, o Sionley Int1}	at 102.57 from 1997. Conversible at 20% premium, Fees 216%. (Margan	Despite the potential for greater gains in these markets, however, investors seem to have no reluc- tance to increasing their exposure	Bearing a coupon of 5.875 per- cent and offered at 99.808, the bonds were priced to yield 6 basis	Crédit I sue a mod	ocal had intended to is-	O Can Jack Sn	nith Fix (GM?
Reliance Ind	ustries	\$12	5 1999	y ob	en 10	0			to 4%. Redectable in 1999 to yield recourses. Convertible at an expected as 211%. Terms to be set Oct. 25.	in the core markets. This was shown last week by the response to the first global issue	points over German government debt — near the low end of the range of 5 to 9 basis points antici-	York and waiting for	imultaneously in New Europe — but, tining of rofficial French approv- led with a Eurobond.	O Wall Street's O Pay TV Set		Power n In Latin America
SOCI		\$10	0 200-	1 3	14 70	0	-	Redeemable in 1998 to y	neld 1 point over Treasuries. Noncol rupees per share, a 125% premium, dallar, Fees 216%, (Barckays de Zaete	the World Bank. Its 3 billion DM of 10-year bonds was substantially oversubscribed. Deutsche Bank.	pated before the launch. Immedi- ately after the sale, the bonds trad- ed even with Bunds, and they ended the week at a spread of only	The Spa is schedule	nisb region of Catalonia ed to make its debut on ational capital market	Now availab	le at :	your neweetand
Toho Zinc		\$12	0 1997	7 0.	75 10	0	=:	Normaliphia Forth \$101	000 note with two wortants exercises of 605 yencer share and at 708.15 % (Nikto Europe.)	co-lead manager with Salomoo Brothers, said about 20 percent had been placed directly with American	2 basis points. Similarly, French bankers said nonresident demand had account-	with a 10- francs ma mercial de	year issue of 1.1 billion naged by Credit Com- France Andalusia is ex-			your newsstand
JSP Corp.		DM 5	0 1997	1	10	0		None-Fridale Fact 5000	mork note with five womants exercis- pres at 1,657 yen per share and at a 255% (Nitko Bank.)	investors and an estimated 25 per- cent sold in Asia. It took the World	ed for two-thirds of the placement of Credit Local's 7 billion francs of	pected to	follow with a similar d maturity under the ae-	14, av d'Ouchy, CH	-1006 Laus	anna Tel. 41-21-617-4411 3431 Hong Kong 852-523-2935



Page 11

Belgian Government To Impose Austerity

which has threatened to launch a

Political analysts had been pessi-

mistic that Mr. Dehsene, a Chris-

tian Democrat, would be able to

win over his Socialist ministers in

the coalition. But a spokeswoman

for Mr. Dehaene said the French-

and Dutch-speaking Socialist par-

ties had agreed with his decision.

Mr. Dehaene's latest plan.

Reuters

BRUSSELS - Prime Minister strike over the social pact, said it Jean-Luc Dehaene on Sunday would meet on Monday to discuss ruled out drawing up a new social pact with unions, parties and em-ployers and said the Belgian gov-ernment would go it alone with its-The international economic cri-sis "has affected Belgium by a draown package of austerity measures.

Mr. Dehnene's decision to go ahead with his own plan could place the shaky four-party coaligovernment in direct conflict with the powerful trade unions.

Talks on a new social pact, aimed mainly at boosting flagging competitiveness and shaving the social security budget, florendered last week after the Socialist trade inions pulled out of the discussions siving the pact favored employers.

. The government has said that a Belgian (ranc, which has been under pressure in currency markets, at its current level.

The socialist FGTB union, include all these measures.

WORLD STOCKS IN REVIEW Via Agence Press

Amsterdam The German-led round of cuts in the German-led rou Amsterdam interest rates sent Amsterdam week's 7.738 billion dollars. shares to a new high last week.

The CBS all-share index jumped almost 10 points to 265.50. Volume increased dramatically to 6.95 bil-lion guilders from 5.4 billion the London

previous week. matic increase in unemployment, a loss of competitiveness and a grow-ing deficit in social security, neces-sitating immediate action," he said. Frankfurt

The market turned optimistic as a gradual improvement in the economic situation and encouraging company results were joined on Thursday by the cut in interest rates. The DAX index of 30 leading stocks ended the week at 2,066.17 points, against 2,015.03 the previons Friday evening.

The main components of the so-cial pact included a three-year Hong Kong

wage freeze, cuts in social security, Share prices dropped 0.5 percent in profit-taking after a series of record-breaking gains during the health-care and child benefits, higher excise duties and new taxes on real estate and investment inprevious two weeks. come. Mr. Dehaene did not indicate whether his new plan would points to close the week's trading at

Share prices rose to record highs on the London exchange, boosted by rate cuts in Continental Europe. The FT-SE 100 share index rose by 78.2 points, or 2.5 percent, from the previous Friday to end the week at 3,199, a record close.

rates led to speculation that British rates would be trimmed half a point by year-end.

10,517 points.

trend remained cautious.

Fiat advanced 3.22 percent. Zurich helped by the announcement it The market enjoyed its highest volumes of the year as the Swiss Performance index rose 46.21 points to 1,684.63, a gain of 2.7 percent. An average of 1.6 billion Swiss frances worth of shares changed would take a stake in Rhône Poulenc, the French chemicals company that is to be privatized.

Paris

INTERNATIONAL HERALD TRIBUNE, MONDAY, OCTOBER 25, 1993

The Bourse joined Frankfurt and London in closing at a record high on Friday after the Bank of France followed the Bundesbank's lead by cutting interest rates. The CAC-40 index finished the week at 2.231.86, up 4.3 percent. Dealers were also cheered by the successful flotation of Banque National de Paris. BNP shares closed

Friday at 290,10 francs, a gain of U.S. S. long term U.S. 5, units leave U.S. 5, and the leave U.S. 5, short heren Pounds sterling Provide france Hullon lire Double trans Swelfish krone ECV, long term 50.10 france on their offer price. The market is underpianed by an expected inflow of funds from money-market accounts as interest rates fall further and tax advantages on the accounts are croded. ECU, moint term

Singapore

HZ.6 The Straits Times Industrials index finished easier with a drop of 22.86 points to 2,090.09 as ma investors moved to the sideline took profits. Volume for the warmounted to 2.21 billion shares fall of 5.3 percent. Dealers said the firm sentim of the previous two weeks, dur which the blue-chip index set a rics of records, was not sustained the market awaited the listing Singapore Telecom next month Tokyo

SHORT COVER

hands over the week, more than

twice the normal volume.

Euromarts

Eurobond Yields

At a Glance

Oct. 32 Oct. 15 Yr high

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15

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Rescue for Cellulose des Ardennes BRUSSELS (Reuters) — Five European banks have agreed on a long-term rescue plan for the Belgian pulp company Cellulose des Ardennes, a former subsidiary of Grupo Torras SA of Spain. Belgian radio said

Sonday. The banks are the state-controlled Belgian banks SNCI-NMKN and CGER-ASLK, plus Credit National and Societe Generale of France and Germany's IKB Deutsche Industriebank AG. They presented an offer Friday to a court in Arion, Belgium, to buy all the shares of the company. Cellulose des Ardennes went into receivership last year.

Singapore Air's 6-Month Profit Falls

SINGAPORE (AP) - Singapore Airlines on Monday reported lower profit for the six months ended Sept. 30 despite an increase in traffic. It cited weakness in major industrial economies, intense competition and a stronger Singapore dollar.

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Unaudited results showed the group's operating profit at 398 million Singapore dollars (\$253 million), a drop of 16 percent from the year-earlier period. Group pretax profit fell 15 percent, to 424 million dollars.

Talks on New Rubber Accord Urged

GENEVA (Reuters) — The United Nations on Monday called for early negotiations to reach an accord to replace the International Natural Rubber Agreement, due to expire at the end of December. In a statement, the UN Conference on Trade and Development said

that unless action was taken, the "depressed" prices that rubber producers have been getting for the past three years may persist.

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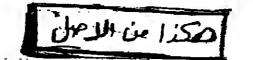
The reduction in Bundesbank Milan

The bourse gained 2.85 percent after the Italian authorities cut base interest rates by half a point. The Mibtel index closed Friday at

cord-breaking gains during the revious two weeks. The Hang Seng index lost 44.66 ous week and brokers said the



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Page 15

Brind SPORT Iraq Holds On For a Key Draw **Against Saudis**

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By Christopher Clarey New York Times Service

DOHA. Qatar - The '90s have been all about surviving for the Iraqi people. War, des-polic leadership and United Nations sanctions. The Iraqis have seen them all.

Small wonder that their soccer team is a survivor, too.

Ooce again, Iraq flitted with disaster Sunday. Once again, it emerged relatively unscatted, dodging some serious danger to salvage a 1-1 draw against on-field and off-field rival Saudi Arabia.

"We still have a chance," said the Iraqi coach, Amo Baba,

For the Iraqis to turn that chance into a World Cup berth and a headache for American security officials, they must win their final match on Thursday against Japan. They also must hope some bad things happen to Saudi Arabia and South Korea.

Only two of the six teams to this Asian qualifying group will get to play next year in the United States. Sunday's result moved the Saudis into sole possession of first place with five points. Iraq and South Korea are tied with four points, but the Koreans still have two matches o play and the added luxury of a favorable goal differential.

"All I know is that we have to win," said Baba, whose team has two draws and a victory since he took over on Tuesday.

The Saudis had an opportunity to win Sunday. It came on a penalty kick early in the second half taken by the normally reliable mid-fielder Khalid Muwailid. But he sent his shot high over the crossbar, touching off a major celebration in the small Iraqi cheering section, equipped as always with posters of Saddam Hussein.

With less than a mioute gone, Iraq's Mohammed Jaboar hit a long ball io the direction of the Saudi goal that should have been easily handled hy keeper Mohammed Desyea. lostead, Deayea saw Madani moving toward the ball nd besitated. That was all the time the Iraqi captain, Ahmad Radhi Amish, needed to cut between them and score.

For the next 30 minutes, the Iraqis played their best soccer of the tournament, winning nearly all the free balls and defeoding superbly despite the absence of three starters who had been suspended for this game because of bookings against Iran. But in the 36th mioute, the Iraqis finally got sloppy in their penalty box and immediately paid the price as Saced Owairan of Saudi Arabia got hold of a loose ball with his left foot and nailed it into the upper left corner of the Iraqi net.



Saced Owairan, right, who scored his team's goal, going for the ball as an Iraqi hit the turf.

Bills' Defense Is Key Over Jets

The red zone had the Buffalo offense singing the blues Sunday. So Darryl Talley and the defense came to the rescu

Talley's 61-yard interception re-turn in the third quarter gave the Bills their only touchdown as they beat the New York Jets 19-10 after more than a half of uncharacteristic self-destruction.

Buffalo (5-1) marched up and lown the field in East Rutherford, New Jersey; for most of the game and didn't punt until five minutes remained

But until Talley picked off Boomer Esiason's pass in the flat one play after James Hasty's interception had given the Jets the ball, the Bills couldn't get in the end zone. Their performance inside the New York 15 coosisted of:

· One touchdown called back by other. Pete Metzelaars' holding penalty. • Three more penalties and a

sack that forced them to settle for two of Steve Christie's four field goals. •A pass dropped in the end Bay (1-5). zone by a wide-open Don Beebe.

New York's Brian Washington on a pass from the Jets' 12. The Jets (2-4), losing for the third straight time and 11th in their last 12 meetings with Buffalo, also self-destructed. On three posses-

NFL ROUNDUP

Bay Packers, playing in Tampa Bay, found another way for Ster-

ling Sharpe to attack a defense. Sharpe caught four touchdown passes in their victory over the

Tampa Bay Buccaneers and also

unnovers.

(3-3), which forced three turnovers and held the Bucs to 65 yards total offense in the opening half. Oilers 28, Bengals 12: After a

Cincinnati (0-7), winless in the Astrodome since 1984, moved to week of controversy and national attention, the Houston Oilers Houston's 1-yard line on the next drive. But Jay Schroeder, subbing should have been relieved to get back to football.

for injured David Klingler, was sacked on one play and Ray Chil-dress recovered Schroeder's fumble Instead, playing at home, they seemed tight and had to overcome sions late in the fourth quarter, their ineptness and the boos of they ran four plays and had three on the next. their fans for a victory over the winless Cincinnati Bengals, Packers 37, Bucs 14: The Green

Falcons 26, Saints 15: lo New Orleans, Bobby Hebert, the quar-All week, the Oilers took heat for terback the Saints did not want, their treatment of proud father Da-vid Williams, who skipped last became the quarterback they could Sunday's game to be with his wife and first-born child. The Oilers not stop as the Atlanta Falcons beat New Orleans. docked Williams' weekly pay check of \$111,111 for missing last week's 28-14 victory over New England, Hebert, who signed with the Fal-

lined up at quarterback for two plays --- running for 5 yards on one and completing the only pass he's thrown during his career oo the but he returned to the starting lineup against the Bengals. The Oilers (3-4) struggled Sharpe, who set a NFL single-

through most of the game and trailed 12-7 until 1:11 left in the season record with 108 receptions last year, finished with 10 catches for 147 yards, the 21st 100-yard game of his career and his third third quarter, when Lorenzo White scored on a 4-yard run. Warren Moon hit Haywood Jeffires with an against NFC Central rival Tampa 11-yard touchdown pass with 6:14 left. Moon, benched last week for • An end zone interception by passes for 268 yards for Green Bay TD pass to Gary Wellman.

cons this summer after the Saints refused to re-sign him, completed 13 of 16 passes for 132 yards and two touchdowns. He replaced injured Billy Joe Tolliver in the first quarter.

The New Orleans defense managed to cool off Hebert in the sec-ond half, limiting Atlanta to three field goals by Norm Johnson, even though the Falcons' (2-5) first drive of the half got within 6 inches of a

Houston's Gary Brown scored on a 25-yard run with 1:54 remain-

Irish Tune Up for Florida State With 31-13 Rout of Southern Cal

Compiled by Our Staff From Dispatche

As if any reminder was necessary, it was conveniently located above the oorth scoreboard, the one in front of the nearby library mural where Touchdown Jesus presides over the Notre Dame Fighting Irish and their customary sellout congregation in South Bend, Indiana.

Above the scoreboard, with its message of the 31-13 victory over Southern California, a garnet and gold pennant waved in the breeze and delivered a promise of a Saturday three

weeks away. The flag read: FLORIDA STATE.

The countdown has begun. Notre Dame (8-0) won its 15th consecutive

game and all hot guaranteed that its unexpected chance to play for a national championship will extend at least as far as the meeting with the top-ranked Seminoles in South Bend on Nov. 13.

Lee Becton's 70-yard touchdown run, on Notre Dame's first possession, began to reduce the fears of Notre Dame's coach, Lou Holtz, and demonstrate how wide a gap has grown between the Irish and the Trojans (4-4), who lost to the Irish for the 11th consecutive time. No. 3 Ohio State 45, Purdue 28: Ohio State

straight game to post its best start since 1979 at West Lafayette, Indiana. The Buckeyes, who at one point led, 35-0, had three players rush for 95 or more yards. The loss left Purche at 1-6, 0-

No. 4 Alabama 19, Mississippi 14: At Oxford, Mississippi, David Palmer did a little of every-

COLLEGE FOOTBALL

thing -eight catches for 76 yards, seven rushes for 38 yards, five kick returns for 75 yards and a 54-yard pass — to set up the only TD for Alabama (6-0-1, 4-0-1 Southeastern Confer-ence). Ole Miss dropped to 4-3, 3-3. No. 5 Nebraska 49, Missouri 7: At Lincoln,

Nebraska, Calvin Jones ran for two touchdowns and Tommie Frazier threw two TD passes and ran for another score as Nebraska (7-0, 3-0 Big Eight) beat Missouri (2-4-1, 1-2)

for the 15th straight time. No. 6 Minut 49, No. 23 Syracuse 0: Miami's running attack and defense sent the Orangemen (4-2-1, 1-2 Big East) to their worst loss in a decade and their first shutout in nine years. Miami (5-1, 3-0), playing at home, sacked Mar-

vin Graves four times and the offense rushed for 259 yards, its most io three years. No. 7 Arizona 9, No. 25 Washington State 6: Steve McLaughlin's 32-yard field goal with 1:33 remaining put Arizona (7-0, 4-0 Pac-10)

ahead, and Aaron Price of Washington State was wide left on a 49-yard try with 2 seconds left. Arizona, playiog at home in Tucson, had been giving up only 6.3 yards a game rushing, but Washington State (5-3, 3-2) got 68. No. 11 Texas Advi 38, Rice ID: At Houston,

celand McElroy returned Rice's first two kickoffs 93 and 88 yards for touchdowns and Corey Pullig threw two TD passes for the Ag-gies (6-1, 4-0), who won their 19th straight Southwest Conference game. Rice (4-4, 1-3) lost five fumbles

No. 21 Virginia 17, No. 12 North Carolina 10: The Cavaliers (6-1, 4-1 ACC) held the conference's top rushing team to 101 yards at Charlottesville, Virginia. North Carolina dropped to

7-2, 4-2. Illinois 24, No. 13 Michigan 21: The Wolverincs (4-3, 2-2 Big Teu) lost any hope of a Rose Bowl hid by losing to the Illini (3-4, 3-1) on Johnny Johnsoo's 15-yard touchdown pass to Jim Klein with 34 seconds remaining at Ann Arbor, Michigan.

Minnesota 28, No. 15 Wisconsin 21: In Minneapolis, the Gophers (4-4, 3-2 Big Ten) inter-cepted Darrell Bevell five times while foiling a bid by Wisconsin (6-1. 3-1) for its best start ever

No. 16 Colorado 16, Kansas State 16: Tate Wright kicked a 35-yard field goal with 21 seconds left to give the Wildcats (5-1-1, 1-1-1 Big Eight) the tie at Manhattan, Kansas. Colorado is 4-2-1, 2-0-1.

No. 17 Oklahoma 38, Kansas 23: At Norman, Oklahoma, Cale Gundy threw for 324 yards and three TDs and ran for another. The Sooners are 6-1, 2-1 in the Big Eight while Kansas is at 3-5, 1-2

No. 18 West Virginia 42, Pittsburgh 21: The Mountaineers (6-0, 2-0 Big East) scored touchdowns on four of their first five possessions at Morgantown, West Virginia. Robert Walker rushed for 163 yards and a touchdown and Jake Kelchner ran for one and passed for another. Pin's is 1-6, 0-3.

No. 19 UCLA 29, Oregon State 17: At Corvallis, Oregon, Bjorn Merten kicked two 35yard field goals in the fourth quarter and J.J. Stokes caught his 17th touchdown pass of the season to lead UCLA (5-2, 3-1 Pac-10) in a game that was closer than expected. The Bea-

vers (3-5, 1-4) were a 20-point underdog. No. 20 Louisville 28, Navy 0: Jeff Brohm set a season school record for TD passes with 19 by connecting on scoring throws of 18, 13 and 17 yards at Louisville, Kentucky. Louisville (7-1) ended Navy's (4-3) winning streak at four game

No. 22 Washington 21, Oregon 6: At Scattle; Napoleon Kaufman sprinted 58 yards for one touchdown and vaulted 1 yard for another. He finished with 142 yards on 21 carries for the eighth 100-yard rushing day of his career. Ore-gon (4-3, 1-3) lost to the Huskies for the fifth straight season

No. 24 Michigan St. 24, Iowa 10: Sophomore Duane Goulbourne rushed for a career-best 213 yards and scored the game's final touch-down on a 2-yard run with 1:40 to play at East Lansing, Michigan, Michigan State (4-2, 2-1 Big Ten) dominated Iowa (2-5, 0-5) defensively in the second half.

 LeShon Johnson, the nation's leading rusher, had 173 yards for Northern Illinois in a 33-19 loss to Southwestern Louisiana. Johnson has

1,506 yards in eight games this season.
 Delaware State scored 62 unanswered points, then watched Morgan State score 35 before the game ended 65-42. (NYT, AP)

NASDAQ NATIONAL MARKET Solet in 1906 High Sales In Nel 1025 High Low Clase Chipe Nel . Close Chige Net Chipe Sales in Nel 160s High Low Clase Chige Sales in 1805 High Low Clase Nel Low Close Low Close Chipe 121 4.4 111 246 276 244 24 1.4 481779 1614 1646 +114 4745 176 1614 1646 +144 .04e .2 17005 25% 26/2 25% -1% 14% 14%-3% OTC Consolidated trading for week - Nel Low Close Chies ended Friday, Oct. 22. OTEC 1386 644 449 872 - 44 Onbco 55 7.6 3513 39% 374 374 - 244 Onbco 97 1.67 52 1063 35 32% 32% - 144 1.12 17 (Continued)

(7-0, 4-0 Big Ten) rushed for 364 yards and scored on its first possession for the seventh

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Page 16

INTERNATIONAL HERALD TRIBUNE, MONDAY, OCTOBER 25, 1993

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All Hail 'Sir Charles'

By Ian Thomsen nal Herald Tribune

MUNICH -- An international testimonial honored Charles Barkley this weekend. If other performers are dined or roasted by their peers, then the National Basketball Association's lifetime superstars age fered with a McDonald's Open, and all derived attentions go to the cause of international basketball. Larry Bird had his five years ago in Madrid; Magic Johnson was toasted three years later in Paris.

For winning the most valuable player award of the sixth McDon-ald's Open on Saturday, Barkley got the Drazen Petrovic Trophy, honoring the Croatian guard of the New Jersey Nets who died in a car actident near Munich in June. The tropliy was a shiny gold basketball. and suddenly Barkley's head looked not so round. With 52 points in two nes, he would argue that the award was more than a formality. "Obviously it's going to be seen that way now that Michael's re-tired," said Barkley after the Suns' 12.90 final victory over Italian champion Buckler Bologna extend-ed, the NBA's undefeated record in this exhibition tournament. "But I don't look at it like that. I don't look at how people react to me or who likes me. All of that shiff is well and good, but it really doesn't mean any-thing if I don't play basketball well."

. He can say that, but every poster and 150 Deutsche mark (\$89) ticket depicted a dunking Barkley as large as an office skyscraper. (Which is

not quite the size of Arvidas Sa- than expend five nights and a sevboois). Across from the Suns en-hour time change during preseabench, 10 Germans each held a son. "I don't know if anybody was like a roller coaster all afternoon.

letter io the title of SIR looking forward to flying over here CHARLES, and his name danced just to play basketball," said Phoenix guard Danny Ainge in mid-week. "If we could go on some It takes some pull to enter sometours, that would be nice, but we one cise's gym in someone cise's don't have time to do that." "It's a very difficult situation for

13

country and sell it out twice at those prices. The 11,000-seat Olymthe NBA teams," Barkley said. "Obpiahalle never was full, but the NBA viously it would be lying to say we said every seat and some standing played with the level of intensity we room had been sold to see Charles. Imagine if his back had given out would play against the Knicks or the Bulls. But I thought we played again, or be'd decided not to risk it. The league hasn't forgotten that hard. We had a good workout."

Magic's testimonial in Paris turned out to be his last game in 1991. "Right now it's a struggle," said Barkley of his back. "Twe got to adjust to the pain. The doctors have assured me - well, they haven't assured me, but they say if I can adjust to the level of pain and tolerate it, I can hold on until the end of

the season. I feel I can play with the DAID "As far as retirement, I talked to the doctor for the first time about back surgery," he said. "He assured me it would take a two- to threemonth rehabilitatioo so, for the first time, I would consider back surgery immediately after the season. Bot I'm pot going to torture myself like Larry Bird did." If the Suns and Barkley win their

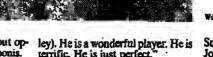
first NBA championship eight months from now, they won't look back and credit this tournament. Most of them would have preferred to come here for vacation, rather season's European champion. To re-



peat: Limoges was 0-2 without opposing either the Suns or Sabonis. Sabonis was majestic for one half

against Phoenix on Friday. At 7 "I don't worry about the final score," he said. "If we'd won by 20, feet 2 and 140 kilos (2.2 meters, 308 pounds) a brush cot and a gait that people would have said we didn't offends every phase of physical fitplay well, and if we'd won by 30 they would have said we were rubpess, he looked as though he had been beamed forward from Bill Russell's era. Injuries have aged hing it in. One thing you learn in America, half the people like you, half the people doo't, and you can't him prematurely at 29 - now he's having to consider foot surgery afplease everybody. Those European teams are good teams; I feel our team is prohably the best in the world right now. We won by 22, but I feel if we wanted to we could have ter the season - but he dominated the close first half as the Trail Blazers expected be might when they drafted him cons ago.

During a timeout he turned around, and with sleepy eyes made won by 40 - but that wouldn't have proved anything." Their opponents don't have the out the sight of a man - the Suns' same attitude. The biggest surprise, based on this weekend, would be for Bologna and Real Medeid to for Bologna and Real Madrid to America, he seemed to be mutterfall short of reaching the European semifinals in Tel Aviv in April. ing to himself, but his attentions quickly were redirected by Barkley. Even while resting center Arvidas "At first I was a bit scared, hon-Sabonis and forward Antonio Marestly," Sabonis admitted, and the tin. Madrid was able to beat Liwords couldn't bave been more moges of France in overtime, 123shocking if his voice had sounded like Doris Day's. "Everything, I like everything about him (Bark-119, confirming the collapse of last



ley). He is a wonderful player. He is terrific. He is just perfect."

It will be seen whether Sabonis - with Joe Arlauckas (69 points in three games) and Jose Cargol (51) in his orbit --- can overwhelm the multiheaded attack of Bologna. Its forwards, Cliff Levingston and Pre-drag Danilovic, would have looked good in the Phoenix purple Sun-day. Indeed, Danilovic might have preferred it just to escape Dan Majerle, whose elastic defense held the 6-foot-7 Serb to 15 points on 5 for 14 shooting. But Majerle can con-

tain all but a few players; the message in Danilovic's response was that he never sulked. He touched the ball half as often as he would like, and rarely in favored posioons, but he never stopped trying to influence the game in any way he could. The Suns praised him universally, and they will probably find him in their division next season, if the Golden State Warriors sign him as expected.

On the all-tournameot team now they were getting in boo their were Danilovic, Sabonis and Bark- hero with the satisfaction of a feast On the all-tournameot team ley (the two unanimous choices), come to its desired end.

Boris Becker and Barbara Feitus, who announced they are to be married in a few weeks, watching the Phoenix Suns play in the McDonald's Open. The NBA, too, had reason to be pleased with the showcase tournament in Munich.

Sunday.

month.

feet dropped into the hole.

U.S. success in the Ryder Cup last

The last American to win this

"To beat a player of the caliber

" the 33-year-old winner said.

of Nick Faldo is more than satisfy-

unique 12-man tournament was

Bill Rogers 14 years ago.

ONE

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Wollgare Ratter/Renters

Sons guards Majerle and Kevin Johnson (33 points in two games), and Levingston.

The latter remains one of the few NBA expatriates who could go home tomorrow and find work in the world's greatest league. He had 23 points and 15 rebounds against Phoenix. His explosive approach is a given, and by example he im-proves his team's intensity. What Barkley does for Phoenix, Levingston can do for Bologna.

Levingston kept Bologna within 86-74 early in the fourth quarter, and had Danilovic been set free it might have become more than in-teresting. But the Suns were never threatened, and as they pulled away for good Barkley took to rousing the fans behind his basket - glaring, raising his fists, plead-ing for their tannts.

All the weekend they had been dancing to American videos and applauding the typical NBA dancers, mascots and sideshows, and

Faldo Falters, Pavin Wins on Final Hole

· : . . . _

Reasers the major titles," Pavin said. "But WENTWORTH, England — it's very stressful, much more so orey Pavin became the first very stressful, much more so Corey Pavio became the first than stroke play. If we had to do American to win the World Matchplay golf title since 1979 when de-very often." fending champioo Nick Faldo Faldo

Faldo, who struggled with his came unglued at the final hole on long game all day but putted well to make up for it, explained that he had opted for safety by hitting a 3 wood off the final tee to avoid the Faldo, who had been two holes

14

down with three to play, won the 16th and 17th holes but curved his bunkers. coond shot at the 502-yard final

"But I popped it up. That left me hole into the rhododendron bushes. 240 yards to the front edge and that's out of my range. I jumped all He took a penalty drop and then holed a brave eight-foot putt for a bogey 6, but it was not enough when Pavin's par putt from five over the shot and hit it in the bushes," he said.

He took a penalty drop, but his fourth, trying to pitch close, struck Pavin's triumph over the world the last possible branch aod No. I rubbed salt into European dropped down. He needed another wounds, coming a week after the American team's victory over Engchip, got it to eight feet and holed land in the Dunhill Cup and the

Pavin had already struck his first putt from 15 feet, his fourth shot, five feet past the hole and had to

make the return putt for victory. Oo Saturday, the American rolled in a three-foot put for par on the first playoff hole to beat

Colin Montgomerie of Scotland in their semifinal match. Faldo beat David Frost of South Africa, 2-1.

"Nick never gave up, but 1 never expected him to. It's a shame it had · Davis Love III, having shot 7to end on that note because it was a under-par 65, took a six-stroke lead great match. He kept coming back into Sunday's final round of the at me and I kept coming back at Las Vegas Invitacional. Boh Estes was second after a 67; Canadian Richard Zokol shot 69 was third. "For me, this ranks right after

CCOREDO ADD

SCOREBOARD			and the second second		· · · · · · · · · · · · · · · · · · ·		The second se
	ione, Shots on 9001: Buttato (on Burke) 2-19- -1—30, Horntord (on Fuhr) 4-15-12-1—32.	ce gool: Toronto (on Puppa) 5-13-7-24. Torn- co Bay (on Potvin) 5-5-34.	FOOTBALL	MIDWEST Ball St. 24. Bowling Green 26. He	SOCCER	GERMAN FIRST DIVISION Borusalo Moenchengladboch 1 Wottenscheid 3	ATP SALEM DPEN
NHL Standings	. Logis 1 0 2 0-1	Besten 1 1 3 8-3		Cent. Michigan 33, Kani 26	Performant of the Performance of	FC Nuremberg 5, VfB Leipzie 8	Results of the ATP Sales Open ternis tourse-
PI PI	tilsburgh 0 1 2 -1	Coleary 0 2 8 8-3	Malas Dellara Caama	Cincinnuti 31, Toledo 24 Davian 35, Drake 7	INTENNATIONAL FRIENDLY	PC Kolsenslautern 2, MSV Duisburg 0	coest;
	First Period: Housicy, SL, 4 (Hull, J.Brown)	First Period: Neely, B, 5 (Stumpel,	Major College Scores	Illinois 24. Michigan 21	United States G. Ukroine 1	FC Cologne 2. Borussis Dontmund 0 SC Freiburg 1. Sovar Laverkusen 0	Singles Florof Alichael Chang, USA, def Greg Russidski, Can-
	pp), Second Period: Francis, P, 1 (Sievens. Surphy) (pp), Third Period: Tocchet, P, 3	Wiemer), Second Period: Mocionis, C.S (Rel-		Indiana 24. Northwestern 9	DUTCH FIRST DIVISION	Scholke 0, Dynama Dresden 0	ada, 7-6 (7-5), 6-7 (8-6), 6-4.
	Francis, McSorley) (sh); Shanahan, SL, 7	chel) (pp); Wolz. C. 2 Nieuwandyk, Rob-	EAST	Indiana Si, 41, W. Kentucky 14	Go Ahead Eagles Deventer 1 FC Graningen 8	Eintracht Frankfurt 2. Bayern Munich 2	
	LBrowni: Murphy, P.3 (McSoriey, Tocchel)	erts); Titov, C,1 (Ranheim, Dahi); Heinze, B,	Akron 31, Temple 7	lowe St. 20, Oklahoma St. 17	PSV Eindhoven 2, Roda JC, Kerkrade 0	Kartsruhe SC vs. VIB Stuttsart, rained out	Deubles Finci Deug Flach and Paul Annochte, USA, def
	pol; Housiey, SL,5 (Janney, Hull), Overtine;	1 (Stewart) (sh). Third Period: Wesley, B. 1	Boston College 41, Army 14	Kansas SI, 14, Colorado 16, tie	William II Tilburg 2, NAC Brada 0	worder Bremen C. Hombury SV 2	Jocas Elfingh and Paul Haarhels, Nether-
	one. Shats of gool: St. Louis (on Barrossol &	(Oates, Reid) (an). Overtime: None. Shats og	Boston U. 46, Rhode Island IS	Michigon St. 24, rowe 10	MVV Monstricht & PC Twente Enschede 2	Stondings: Eintrucht Fronkfurt, 21 points;	Jacob Erningin and Pauli Fidel rols, Norman
otmoo Bory 3 5 1 7 32 22 11	-7-329. Pittsburgh Ion Joseph) 8-19-12-1-40.	sout: Boston)on Kidd) 11-11-7-5-34. Category (on Casey) 8-7-154-30.	Buctonell 33. Hely Cross 23	Minnesoto 25. Wisconeia 21	Alox Amsterdom 2, Fevenoord Rollerdom 2	Worder Bremen, 18: Bayern Munich, Kolsers-	
korida 3 4 2 7 24 26		Just Clasery 6-7-13-6-61	C.W. Pest 72, Cenj, Connecticut \$1, 18	Nebraska 49, Missouri 7	FC Ulrecht 3. RKC Woolwilk 1	toutern and Hamburg, 17; Duisburg, 16; Bay-	MARLBORO CHAMPIONSNIP
	atlias • • 37	Detroit 1 1 8-2	Conistus 29, St. Peter's 20	Nutre Dome 31, Southern Col 13	Vitesse Amhem 2. Combut Lesuworden 1	er Leverkuser, 15; Berussia Dortmund and	10 Hong Kopy
	vebec 0 0 3-3	Chicago 3 0 1-4	Connecticut 14. Maine 13	Onio St. 45, Purdue 24	Sporta Rotterdom 2, VVV Venio 2	Colosne, 13: Karlsruhe, VIB Stuffgart and Dy-	Results of the \$670,000 Muriboro Champion-
	First Period: None, Second Period; None, bird Period: Sundin, Q. 5 (Gusarov, Ru-	First Period; Groham, C, 2 (R.Sutter, Bel-	Dartmouth 26. Conneli 27	Ohla U. 22, Miami, Ohlo 20 W. Illinois 25, N. Jawe 23	Stondings: Feynoord Rotterdom, 19 points;	nomo Drazden, 11; Freiburg, Borussia Moen-	ships on the hard courts of Victoria Park;
	isky); McPher, D.2 (Evasan, Gagner); Ko-	four) (sh); Murphy, C,2 (Gaulet); Johnson, D.	Long 38, Page 6 Lafavette 32, Fordham 13	W. Michigen 21, E. Michigan 20	Alax Amsterdam, 14; PSV Eindhoven and	chenglodbach and Nuremberg, 10; Watten-	Slogies Final
	alenka, Q, S (Finn, Sakic); Ruckinsky, Q, 3	2 (Fedorov, Primeou) (pp); Tood, C, 1 (Ku-	Labigh 34. Cologie 32	SOUTHWEST	Vitesse Arnhem 15; Reda JC Kerkrade, 14;	scheid and Leipzig, 0; Schalke, 6.	Richard Kralicek (2), Netherlands, det. Ste-
	Proser, Sakic); Gogner, O. 4 (Couringil,	cera, Graham). Second Period : Primeou, 0,5	Massachuselts 43. Delaware 29	NW Louisiona 38. North Texas 37	NAC Breds and FC Twenle Enschede, 13; SC	ITALIAN FIRST DIVISION Atolanta of Bergama 1, Faggia 1	ion Ediberg (11, Sweden, 6-1, 6-4
	vason), Shots en gool; Datias (on First) \$-12-	(Chiasson, Carkner). Third Period: Murphy.	Mercyhurst 24 Duquesne 7	Oklahama 38. Kansas 21	Heenenveen, 12; Willem II Tilburg, 11; Go	Cremonese 3. Copilion 1	Doubles Finof
	-34. Quebec (an Wakaluk) 8-12-10-38.	C.2 (Roenick, Goulet). Shots on pool: Detroit	New Homeshire 21, Northeastern 6	Texas 37, Southern Meth. 10	Ahead Eagles Deventer, 10; VVV Venia and Sparta Roltendam, 9; MVV Maastricht and	General & Piecenza 1	Toda Woodbridge and Mark Woodforde, Aut-
		(on Betfour) 17-8-6-31, Chicago (on Rien- deou) 7-8-10-25.	Pann 24. Brown 9	Texas ASAA 38. Rice 10	FC Utrechi, 1; FC Groningen, 6; FC Valen-	Napoli 3, Lecce 1	trolig (1), def. Luke Jensen and Murphy Jen-
WEITERN CONFERENCE		50001 74-10-23.	Princeton 71, Harvard 19	Texas Christian 36, Baylor 13	dam and RKC Wordwilk. 5: Combuser Lasu-	Parma 1 Regalana 6	sen. USA, 4-1, 6-2.
	ew Jersey 1 0 1-2	Yapcauver 2 2 2-6	RP1 14, Marist 7	FAR WEST	warden. 2	Romo 1, Lozio of Rome 1	•
W L T PTS GF GA	First Period: Lomokin, F, 3 (Belonger); Icher, NJ, 3 (Ortver, MacLean) (pp.). Second	Som Jose 8 2 2-4	SI. John's, NY 30, Socred Heart 0	Air Force 35, Chodel 0		Tering 2. Sampdorig of Geneo 3	A FERRE IS A REALP
	eriod: None. Third Period: Stavens, N.J. 3	First Period: Odlick, V, 2 (Slegr, Jure)	Stanehill 26, Slena 12	Arizona 7, Washington St. 6	ENGLISH PREMIER LEAGUE	Udinese & Internazionale of Milan 1	AUTO RACING
	vichoils) (sh). Shots on gooi: Florida (on	100); Momessa, V. 3 (Charbonneou, Slegr)	Towson SI. 38. Buffalo 14	Arizona St. 36, Stanford 30	Aston Villa 1, Cheisea 0	Signifiess: Parma, 14 points; Milan and	
OCHORS 4 3 3 10 34 37 Ta	arrari) 12-14-16-36. New Jersey (on Von-	(op). Second Period: Adoms 3, V. (Od)lck.	Wagner 31, SI. Francis, Po. 21	Fresho SI. 48, Brigham Young 45	Eventon 0, Manchester United 1 Leeds 1, Blackburn 3	Sampdaria, 13: Juventus and Inter 13: Napoli,	In second Date of Date
anapeg 4 2 1 7 34 33 bk	estrouck) 16-6-30.	Loney); Errey, SJ, 2 (Goudreau, Lator); Cra-	West Virginia 42, Pittsburgh 21	Moniona 37, Jacksonville St. 7	Manchester City 1, Liverpaol 1	11; Torino and Cremonese 10; Lazio, 9; Co-	Japanese Grand Prix
11Corgo 3 4 2 0 24 28		ven, V, 1 (Odilck, Adams) (pp); Craigwell, SJ,	Yole 35. Columbia 28	Montana 51, 40, Idaha 28 New Mexico 51, 27, Pacific U. 23	Norwich D. West Harn 0	gliari, Roma and Faggia. 0; Placenza. 7; Udin-	
	Tionipeg 2 2 4-7	1 (Whitney, Makarovi, Third Period; Falloon,	SOUTH	Son Diego 28. Butler 27	Oldham & Argenol B	ese. Genoa and Atalanta, 6; Ressiana, 5; Lec-	The order of finish of the Japanese Groud Prie
	biladelpikia 3 2 1-4	SJ, 4 (Makarav, Whilney) (pp); Bure, V, 7; Sykara, SJ, 1 (Makarav, Zmalek); Courtadi,	Alo-Birmingham 45 Chorieston Southern 20	Son Diego SI, 20. New Mexico 17	Queens Park Rangers 5, Coventry 1	CE, 2. SPAINISH FIRST DIVISION	on the 3.444-mile Service circuit — a total distance of 172.655 miles — with driver, cont-
	First Period: Zhomnov, W.2 (Selanna, Num-	V. 2 (Linden, Ranning) 100, Shots on gool:	Aloberto 19. Mississipol 14	San Jose St.'ST. Louisland Tech 6	Shelfield United 1, Shelfield Wednesday 1 .	Volanda 1. Athlitic de Biodo 8	try, and to of car, and leader's second:
	Inten) Selanta W. 5 Steen, Zhannov) / Em-	Variabuver lan inter) 14-9-32. Son Jose lan	Alabama St. 37. Protecte View 6	UCLA 20. Oregon St. 17 *	Tottennom 1, Swindon 1	Celta 2 Logranes 0	1. Avrian Sena, 2razil, McLoran-Ford, 1
	son, W. S. 6:47 (31); Beronek, P. Y (Have-	Whitmore) 5-9-21	Albary, Go. 14. Florida A&M 6	Utoh 36. Colorado St. 21	 Southerapter 2, Newcostle 1 	Sporting de Gilon 2. Raya Vollecono 0	hour, 40 minutes, 27,912 seconds, 115,334 mph;
	cond Period: Renberg, P. 3 (Gollav, Rec-	trunning af arr an	Arkansas SI, 15. Mississippi SI, 15. Ile	Utoh SI. 22, UNLV 26	Standings: Manchester United, 31 points;	Real Madrid 5, Lielda 9	2. Alcin Prost, France, Williams-Rengull.
	N); Renbers, P.2 (Recchi); Otousson, W.2		Cent. Florido 34, Bellinne-Cookmon 14	Washington 21, Dregon é	Norwich and Arsenal, 22; Leeds 21; Queens	Sevilla 4. Tenerife 0	11.435 seconds behind / 3. Mike Hokkinen, Fin-
	item. Zhamdov); Lindros, P. 0 (Renberg.	BASKETBALL	Clemson 27, E. Tennessee 21.0	Weber 51, 47, Nevada 30	Park Rangers, Blackburn and Aslan Villa, 20;	Real Sociedad 2, Racing de Santander 0	land, McLaren-Ford, 26,129 seconds behind : 4.
Marwa 8 1 4 8-5 Fi	inley); Tkachuk, W. 4 (Selame, Barnes)		Delaware St. 65, Morgan St. 47	Wyoming 48, Hawall 10	Tottenham, 17; Liverpool and Wimbledon, 17;	Albocete 2, Attetico de Medrid 3	Deman Hill, Britain, Williams-Renoult, 1 min-
	p). Third Period: Tkachuk, W, 5 (Emerson,	NBA Preseason	Duke 21, Wake Forest 13	Connellon Longito	Newcastle and Everian, 16; Coventry, 15;	Barcelono 1, Ovlada B	ute, 23.536 seconds behind; 5. Rubens Borri-
	umminen); Selence, W. 4 (Zhomnov, Num-	INDA FICEGADUI	E. Kentucky 10, Tennessee Tech 7	Canadian League	Monchester City, 14; Cholseo, Ipswich and	Zaragaza 0. Departivo de 1.º Coruna 1	chella, Brazil, Jardon-Hart, 1:35,101 behind.



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SEEMED PRETTY

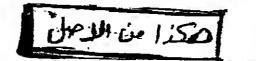
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SURTING BESHT TION?

JUST SIEN AT THE BOTTOM



SPORTS

Series Game 6 BLUE JAYS & PHILLIES & Dyksire ci Duncess dh Kruk 10 Doutton c Cisenreich rf M. Thompson Incovigila ph-

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Visite ct

Philled spinitz 988 188 588-6 7 8 Toronto 300 110 852-6 18 2 Onto sul when winnings run scored. a-kill socrifice fly for ALThompson in the 7ht. I-ron for Olerud in the 8th. E-Aloncer (2), Serospue 121. LOB-Philo-detphile 9, Toronto 7, 28-Doution 121, Olerud 111. Aloncer 123, 38-Molitor (2), His-Malitor (2) eff Awithelland, Carter 12) eff Wilking, Ovissita (4) eff Stewart, RBIS-Ovikatro 3 8), Holling 127, Elsenreich 177, Incovisio 11 LA-nitor 2 181, Carter 4 181, Aloncer 181, Spraaue 122, SB-Ovikstra 41, Duncon (41, Sprince-12. S8-Dykstra 141, Duncon (31, SF-Inco-viglia, Carter, Serague.

Runners Sett in scoring position—Philadel-phia 4 IXruk, Hallins 2, Stocker 1; Toronto 2 (Borders 2), Runners moved up—Alomor,

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Series Summary

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	ATT					RY		
Philodelphio	AB		H	2B		HR	RH	
Greene p	1	1	1	0	٥		0	1,600
Schilling e	2	٥	1	٥	٥		0	.500
Dyksire ef	73	9	8	1	٥		5	,348
Kruk Ib	Z 3	4	8	1	D		- 4	.34
Ouncon 2b-dh		5	10	0	1	0	2	345
Thmpsn If-pr		3	5	1	1	1	6	313
Hollins 30	24	5	6	1	D	-	2	.261
Elsenroich ri		3	4	D	0		7	.231
Daviton c	23	4	5	2	0	1	- 4	217
Stocker ss	19	1	4	- 1	D	8	1	211
Jordon dh-ph		0	2	٥	D	٥	0	.200
phone ph-2b		1	1	D	D	D		200
pcvala at-if		0	1		0	0	1	.125
Chombrin ph	2	0	0	D	D	D	0	,009
JOCKSON P	1	0	D	D	D	٥	- 0	.000
Mason p	1	D	D	٥	8		D	.000
Andersen p	0	٥		٥	D	0	0	-
Batiste 3b	D	D	0	٥	٥	0	0	-
Mulholiphd p	0	٥	٥	٥	0	0	0	
Rivera p	0	٥	٥	D	٠	0		-
Thigpen p	0	0	0	D	D	0		-
West p	0	0	0	D	0	D		
Willioms p	0	0	0	0		٥	0	-
Totals	232	36	58	7	2	7	35	274
Toronto	AB	R		78	28	HR	RSI	ATS.
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Mitr dh-10-3b	24	10	12	3	2	2	- ā	_500
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Cichhorn D Knorr c

Thispen Moson Schilling, 1-1

Adderson, 0-1

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Siewart, 0-1 Leiter, 1-0 Castilia, 1-8

Stattlamyre

Philodelphia

Qen. 1-0

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Philodetphia 7.44 ms to Toronto 726 203 673 -45 One out when winning run scored (Game D). West pitched to 2 batters in the 7th 1 Game 1. Stewart pitched to 2 batters in the 7th 1 Game 1. OP-Philodetphia 5, Toronto 3, LOB-Phi-ladetphia 54, Toronto 37, SB-Dvistirs 4, Oun-can 2, Alornar 4, Molitar, Henderson, White, CS-Fernandez, Henderson, Stacker, Alarnar 2, S-Schulina, SF-Carter & Olerud, Fernan-des, Sacouse 2, Incavialia,

dez, Sorogue 2, Incaviglia, Save - Ward 2, MiWilliams, IBB-off Guzmen 2 | Deution, Dykstro) ; eli

Adersen (Oferud), HBP-by Thissen (Hen-derson); by West (Molitor); by Catilia (Douton); by Andersen (Fernordez), Baik-Stewart, PB-Douton, WP-Gurman,

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FIELDING

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Jays Win the Series on Carter's 3-Run Homer in 9th

As the Phillies' Darren Dankton walked dejectedly from the field, the Blue Jays raced forth to welcome Joe Carter at the plate.

The Sense of Entitlement

By Thomas Boswell Vashington Post Service

" ORONTO - Oh, not to be Mitch Williams, now that I winter's here. For the rest of us, it's still autumn. But winter came early for Wild Thing. And it may stay a long time.

Joe Carter's three-run bomer off him with one out in the ninth inning of the sixth and final game of this World Series was indeed a sudden-death blow. In Philadelphia, where they've booed Santa Claus, booed the Easter Bunny and even booed the toddlers during father-sons games, what special ring of hell will be reserved for No. 99?

Baseball has had a century of champions, including 18 teams that have performed the feat back-to-back. The Toronto Blne Jays will find their rightful place in that distinguished hierarchy. Appropriately, the last such team was the New York Yankees of 1977-78, another team that played with an imperial sense of entitlement that carried it through the roughest waters. However, does baseball have 18 goals to match Williams? When

the bullpen phone rang with the Phillies leading, 6-5, when Williams saw Vantage Point the top of the gandiest

lineup in baseball awaiting him to begin the ninth, did he want to plead nolo contendere? In Philadelphia, they will tell you that this Series was,

But that won't change the scores of Games 4 and 6.

your own park? Simple. Come from four runs behind with a five-run seventh in their own park.

That's what the Phillies did Saturday night. Uotil Wild Thing arrived, folks were fitting Lenny Dykstra for that MVP award. His three-run homer off Dave Stewart cut a 5-1 Toronto lead to 5-4. The Phillies sent 10 men to bat and walked away with a 6-5 lead.

'Say one thing for the Phillies' manager, Jim Fregosi: He's got more faith than the Pope. The current population of the United States is 252,686,000. Only Fregosi would have

brought in Wild Thing to protect a one-run lead in the ninth. But this Series wasn't decided by strategy or matchups or. perhaps, even by talent alone, although the Jays have tons of that. If a team ever won with presence, with an aura of confidence, it was these '93 Jays. It stayed with them even in the ninth, when many fine teams would have wilted - yes. even against Wild Thing. These Joys look right at home next to the 77-78 Yankees of Reggie Jackson, Thurman Munson, Graig Nettles, Ron Guidry, Catfish Hunter and Goose Gossage. Some of them were past their primes, just as Stewart, Molitor and Henderson and perhaps even Carter are now. But all of them were sure that nobody but them deserved to be world champions.

farm products or low-budget trades. Season after season. Dave Stieb and George Beil, Willie Upshaw and Lloyd

Moseby came up just short. Finally, Gilick gave up. The expansion tag, the loser label, had to be torn off the Jays'

alities. He learned that Carter loved pressure and that

Compiled by Our Staff From Dispatches

Prost to win the Japanese Grand

at a new rival after the race was

lengthy pit stop during a sudden downpour in defeat the retiring

Senna took advantage of Prost's

over.

Suzuka circuit

feeling.

heated argument and took a punch seconds.

backs.

AYBE NOTHING BEATS a sense of entitlement. M Can it be taught? Is it, perhaps, contagious? If you In Philadelphia, they will tell you that this Series was, watched the Blue Jays rallying against the poor shagey-indeed, decided in six games and that, with any normal haired Thing —a man who'd accidentally made himself look semblance of a championship relief closer, the Philles won like a caricature of defeat — yon'd have 'hought that think the stage belongs to them, and the highest prize as well. Perhaps the man who understands a sense of entitlement, who has it and who doesn't, is Pat Gillick, the general manager who's stitched together these back-to-back cham-Lenny Dykstra gave the Phillies heart, and the lead, pions with the thread of Labatt's gold. For years, he was with his three-run homer in the seventh inning. called Stand Pat and his team was known as the Blow Jays. Born an expansion team, they tried to win with their own



By Mark Maske

Hashington Post Service TORONTO -- With one of the most dramatic swings of a bat in World Series history, the Toronto Blue Jays became major league baseball's first repeat champions in 15 years.

They came from ahead. Then came from behind. And they finally eliminated the Philadelphia Phillics on Joe Carter's three-run home run off Mitch Williams, the relief pitcher aptly named "Wild Thing," with one out in the bottom of the ninth inning Saturday night. It gave the Blue Jays an 8-6 triumpb in Game 6 and sent the gathering of 52,195 at the SkyDome into a frenzy.

"They haven't made that word up yet to describe that feeling." Carter said shortly after, on a twostrike, two-ball pitch from Williams, he yanked a low-and-inside slider over the left field wall to turn a 6-5 deficit into the crowning moment of a memorable 90th World Series. "Once the ball went over the fence, it was something you couldn't believe," he added.

Never before had the Series ended on a bome run that gave the losing team the victory. And it was just the second homer to end a World Series, taking its place alongside Bill Mazeroski's famed

Postseason Scoreboard AMERICAN LEAGUE BLAYDERS

Taronto 7, Chicago 3 Teronto 7, Chicago 3 Teronto 3, Chicago 1 Chicago 6, Teronto 1 Chicogo 7, Teronia Teronto 5. Chicago 3 Teronto 6, Chicago 3 NATIONAL LEAGUE PLAYOFFS

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WORLD SERIES WORLD SERIES Tarants 4, Philadelphio Game 1: Teroma & Philodelphio Game 2: Philodelphia 4, Toronto -Gome 8: Toranto 13, Philodelphia Game 5: Toranto 13, Philodelphia Game 5: Toronto 8, Philadelphia 2

shot that won Game 7 for the Pittsburgh Pirates against the New York Yankees in 1960. Ralph Terry surrendered that home run, which gave the Pirates a 10-9 victory. This game, Mitch Williams secured his niche in baseball infamy. "I blew it," the beart-stopping

closer said in the clubhouse of the downcast Phillies before being led away by Terry Mulholland, the team's starter this evening. "I made a bad pitch. I was trying to get it away, and I got it in." The Blue Jays won the Series, 4

man supreme, Lenny Dykstra, con-> timued his actounding Series — and astounding season — by hitting a three-run homer off Stewart with no outs in the seventh. That turnet a 5-1 game into n 5-4 thriller, and it; ended Stewart's evening. The Phillies, though, were not done. Dave Hollins's RBI single off reliever Danny Cox got them even,

However, the Phillies' leadoff.

Page 17

•

and pinch hitter Pete Incaviglia's sacrifice fly off Al Leiter put them ahead for the first time. Being the Phillies, they naturally had to survive some anxious mo-

ments from their relief pitching in the eighth. Mulholland, having permitted seven hits and five runs over five innings, had been replaced by Roger Mason, who retired seven of the eight batters he faced. But Fregosi - named the manager of the year earlier in the day by The Associated Press - went to David West

with one out in the eighth. West walked John Olerud, and Larry Andersen came on to loadthe bases with two onts by hitting Tony Fernandez with a pitch and walking Sprague. Then Pat Borders' popped out after a tough at-bat to squelch that threat. It only delayed the pain for the

Phillies "Uncle," Dykstra cried afterward.

He had hit four homers in the Series and now has 10 postseason games to 2, and became the first home runs, the most among active team since the Yankees in 1977 and players 78 to take home back-to-back ti-

"Hey, when you're competing, somebody's got to lose," he said. "We did a lot of things this year tles. But it certainly wasn't easy. They had a 5-1 lead with nine outs to go. Then the Phillies struck that no one ever thought we could." for five runs in the seventh, an As the game began, however, it appeared the Phillies would be goadvantage they took into the boting down meekly.

tom of the ninth. No matter. The Blue Jays had In the bottom of the first, Mulovercome a five-run eighth-inning holland got Hendersoo to fly out, deficit in Game 4 to win by 15-14 in but White drew a walk and Moli-Philadelphia, And when Williams tor's line drive triple to the gap in right-center went to the wall, with took the mound for another highwire act, the Toronto dugout was White scoring for a 1-0 edge. Caran optimistic place. ter's high fly to left fell just short of We went into the bottom of the

the fence and into Milt Thompninth down by a run," Carter said. son's glove, but Mohitor scored eas-"But with Mitch out there, we knew ily, to make it 2-0. something good would happen." Williams was 43 for 51 in save

Olerud, who was just 3 for 14.to that point in the Series, sent a shor opportunities in the regular season. into the alley in left-center for a double, and Alomar belted a single And, until Game 4 of the Series, the Phillies were 5-0 in the playoffs this through the middle to make 3-0. year for games io which Williams pitched. But he had squandered

Stewart held the Phillies hitless through the first 345 innings. They finally got on the board in the fourth, breaking a nine-inning scoreless string, with Darren Daulton's two-out double that flared over, third baseman Sprague's head and Eisenreich's single to center field. The Blue Jays quickly got that

baseman Alomar and Sprague and

a walk to John Kruk got Stewart in

a bases-loaded, two-out jam in the

fifth, but Hollins grounded out:

Perhaps only those in the Phillies' and Blue Jays' clubhouses know how much Carter's home run - or, rather, Williams's borrible ninth --- chaoged this Series. When the Jays left the bases loaded in the eighth against Larry Andersen, it looked as if the classy Torontonians had been left with 45 44 13 8 5 48 311 tobacco jnice, scraggly hair and ambergris all over their pretty blue and white uniforms.

If nothing else, the magnificently obnoxious Phillies proved that they are baseball's least-gracious guests. Uotil the moment Carter swung, it seemed almost certain that the Kruksters had dribbled and drooled all over the Jays' parade.

WHO DREAMED that revenge for 15-14 could come so swiftly and perfectly? Few thought that the Phils could So he signed or traded for players who felt they were entitled to be champions. He built his deals around personregroup after their historically heartbreaking loss in Game 4 at the Mitching Hour. How do you rebut a team that's come Roberto Alomar, son of a major lesguer, thought be was from five runs behind to beat you with a six-run eighth in destined for the Hall of Fame. First he got Dave Winfield

Raintrap Wins St. Leger Horse Race PARIS (Reuters) - Raintrap, owned by Khalid Abdullah and ridden

by Pat Eddery, edged out English raiders Mashaallah and Sonus in a tight finish Sunday to the St. Leger horse racing classic at Longchamp. Another British runner, Assessor, was a strong favorite to repeat last

year's success, but finished fifth and out of the money for the first time

Buckhar, under French jockey Jean Crugnet, pulled away down the stretch to win the 42d D.C. International in Laurel, Maryland. Britain's Inchinor, this year's only foreign entry in the eight-horse field, finished fifth behind the 3-1 prerace favorite Furionsly.

Chang Wins First China Tournament

BELJING (AP) --- Michael Chang, pumped up by an enthusiastic Chinese crowd, outserved bard-serving Greg Rusedski of Canada for a 7-

6(7-5), 6-7 (6-8), 6-4 victory Sunday in the Salem Open, China's first ATP

professional tennis tournament. The crowd of about 2,200 only half filled the gymnasium, but included several of China's top tennis fans: Wan Li, 77, the retired right-hand man

of senior leader Deng Xiaoping; Li Ruihuan, a member of the Commu-nisi Party politburo, and Chen Xitong and Zhang Baifa, who beaded the Beijing 2000 Olympic Games bid committee.

Despite official pledges to clamp down on gambling throughout China, weekly horse races have begun just kilometers outside the capital,

the China Daily Business Weekly reported. It said the 50 millioo yuan

(\$8.6 million Beijing Country Horse Racing Club formally opened last month and racing is to be held every Sunday afternoon. The track

reportedly had come up with a betting scheme that avoids violating a (AFP)

Badapest will best the 1998 European athletics championships, the European Athletics Association announced Sunday. Two other candi-

dates, Paris and Athens, dropped out before the final vote. (Rewers)

not guilty in Los Angeles to a felony charge of possessing an explosive device, but a plea bargain is under negotiation that could expedite his return to baseball, probably with the California Angels. (NYT)

America's "Women's Challenge," the only yacht with an all-woman crew in the Whitbread 'Round the World race, became the 11th boat to

Steve Yzerman, the Detroit Red Wings' leading scorer each of the last seven seasons, will be out ot least a month with a herniated disk, the NHL

Tim Hardaway, the All-Star point guard of the NBA's Golden State Warniors, tore knee ligaments during a practice and will not be able to

complete the first leg of the competition Saturday.

Vince Coleman, the former outfielder for the New York Mets, pleaded

SIDELINES

government ban on gambling.

For the Record

this season.

for a year, then replaced him with Molitor, Talk about studyiog breeding lines. When Jack Morris got old after one 21-victory year, he signed Stewart - not because he was still great but because he was still Stewart. For this year's stretch drive, he got Rickey Henderson.

What chance did Wild Thing have? There they were, all of them, the entitled ooes, the gilted Jays, arrayed against him. Henderson, Molitor, Carter, And if Carter's ball had gone foul, Alomar was on deck.

Mourn, Philadelphia, But don't ask too much.

d five hits and six runs: of the run back. Alomar doubled in the 10 batters he faced, seven reached bottom of the fourth, went to third, hase. He finished the Series with an on a ground out and scored on earned run average of 20.25. John Swart/The Associated Press Sprague's fly ball. Errors by second

two ninth-inning leads to the At-

lanta Braves in the Notional League

playoffs, although each time the

Phillies recovered to win in the 10th.

Then he was harmoned Wednes-

day, and he was nounded again Saturday night. Io those two games, he

"Mitch Williams has been our closer all year," said the Phillies' manager, Jim Fregosi, then added: Unfortunately, he didn't do the job tonight."

And Molitor hit the hall over the fence in the the fifth for his second home run of the Series. Yet the Phillies, as ever, refused to wilt. In the seventh, Stewart is-: Series' most valuable player after sued a leadoff walk to the No. 5:

andini singled to left. And Dykstra

The Phillies took the lead not long after Stewart departed. Cox

ter Kruk struck out. Hollins's e got ch's The ton. who e in . rik-

ng. the: <u>ing</u>

Tai-yuan in a three-run third inning Sunday as the Yakult Swal-lows beat the Seibn Lions, 5-2, to take a two games to none lead in the best-of-seven Japan Series, The-Associated Press reported.

The Central League's Swallows, seeking their first uitle in 15 years. and second overall, won the openjor leaguer Jack Howell hit a threerun homer in the top of the first+

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threw me a	ground ball through the middle
d I'm defi-	Duncan home to make it 5-5.
	walk to Daulton and Eisenreic
t base, had	infield single loaded the bases. 7
last year's	Blue Jays' manager. Cito Gast
American	went to the left-hander Leiter, w
the ball up	gave up Incaviglia's fly to White
ud. "When	medium-deep center before su
the ninth.	ing out Stocker to end the innin
st out. So 1	The Phillies were ahead, but
ing hit."	stage had only set for break
manalone	their hearts.

Swallows Up. 2-0, in Japan

Shinji Hata hit a two-run single against Taiwanese pitcher Kuo

Jim Eisenreich made it 3-1 with an RBI single off the Blue Jays' starter, Dave Stewart, in the fourth, but Ed Sprague's sacrifice in the bottom of the inning and Molitor's bases-empty homer in the fifth pot er. 8-5. on Saturday as former ma-Toronto in front by a seemingly secure 5-1.

comeback by the Phillies. The Blue Jays got a run-scoring triple from Molitor, a run-scoring, sacrifice fly from Carter and an RBI single from Roberto Alomar — the first of his three hits during a three-run first inning.

touch him."



seconds when Prost was delayed in Senna's teammate, Maki Hakleaving by the arrival of Hakkinen. After 22 laps Senna was ahead by 24 seconds, and no one came elose after that.

Irvine, driving a Jordan-Hart, finished sixth in his first Formula One race. He became the first driver from Northern Ireland 10 win Grand Prix points since John Watson in 1983.

Of Senna's outburst, he said,

Trouble strolled in shortly after

Williams arrived on the mound. He walked Rickey Henderson on four pitches. He got Devon White to fly out, but Paul Molitor - named the going three for five in this game hitter, Kevin Stocker, Mickey Mor-, and 12 for 24 in the six games -

singled to center. Then came Carter, muscled a 3-1 pitch in the second I knew his velocity had not been deck in right field. real good lately," Carter said. "And the only pitch be was getting over

the plate was his slider. "On 2-1, 1 swung through a slider. "On 2-1, 1 swung through a slider." er. With two strikes, I said, 'All I need is a base hit. He t

Carter, playing at first caught the final out of Series, and of this year's League playoffs. "I gave both those times," he sa you're losing going into it's tough to catch the las bad to make it the winn

All of that ruined a marvelous

INTERNATIONAL CLASSIFIED

(Continued From Page 6)

don't see what his problem is 1 didn't put him at risk. I didn't (AP, Reuters)

kinen, was third, 25.129 seconds hebind the winner. Hill was fourth. "I had a great start," said Senna. "Is was very important for the Prost, who has announced that this season will be his tast, will

Senna won once before, in 1988. A sudden downpour around the 15th lap proved to be the turning point. Prost had gone ahead of Sen-

ESCORTS & GUIDES

BELGRAVIA

ORCHIDS

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when he was being lapped. "The guy comes behind me like a hunatic," complained Senna. "He

Senna charged into the office of

Jordan's commercial manager, Ian Phillips, who saw the incident, said: "I have had to report Senna to the race stewards for a serious physical assault. It is a sad day when you see o great sportsman and a three-times world champion reduced to such cheap physical tac-

Prost already had cliuched this season's drivers' championship. but Senna is closing oo Damon Hill for second place. Prost has 93 points to 65 for Hill and 63 for

Senna, starting second, immedi-

Frenchman by 11.435 seconds berace." fore 151,000 Japanese fans at the "The crowd is something that's hard to experience outside of bere and Brazil," Senna said, "To give retire never having won at Suzuka. them a victory this year is a great

But moments later his expression hardcoed as he recalled o cat-andmouse game with rookie driver Eddie Irvine of Northern Ireland, who refused to let Senna pass easily

should learn how to drive like a professional."

Irvine's Jordan team an hour after the race ended. After a brief argument and a torrent of insults, S na threw a punch and knocked Irvine to the floor before he was pulled away by McLaren-Ford team of ficials.

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Steve Robinson of Wales retained his WBO featherweight title in Cardiff with a unanimous decision over Colin McMillan of England. (AP) Innes Ireland, 64, who drove in 50 Grand Prix races and was one of the (AP) last great characters of the sport, died following an illness in the Royal Senna. (Reuters)

(AP)

(AP)

(AP)

nwarded \$114 million by a jury in Boston that agreed with his claim that the NFL effectively forced him to sell the team. (AP) For investment informatio

team said.

play this season.

announced his retirement.

read THE MONEY REPORT every Saturday in the #1 Berkshire Hospital in England,

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BELLE EPOCH THE ESCORT SERVICE

Lic Dickerson, the second-leading rusher in NFL history, formally (AP) William Snilivan, the former owner of the New England Patriots, was tics."

The French Love Affair With 'La Pub'

PARIS - Each Sunday night, between 1.5 million and 2 million French men and women watch a television program which is not only preceded, followed and interrupted by commercials but is about commercials. The program is called "Culture Pub." Culture is the French invention we are all familiar with: pub is for publicite, or advertising, commonly referred to in its affectionate abbreviation, la pub.

The French really like la pub. possibly because they feel the consumer always is someone else: onescif is not

MARY BLUME

a vulgar buyer but a critic, a selector. While a 1989 survey showed that the French were not wild about advertising as such (76 percent viewed it favorably), they appreciate the profession of publiciste (it placed third in the same survey) and enjoy individual ads, seeing themselves as judges of aesthetic performance rather than as members of a manipulated market.

New ads are discussed in papers and magazines as if they were books or films. For 12 years, at the annual Nuit des Publivores, fans have gorged on nightlong screenings of up to 500 uninterrupted commercials. Moviegoers watch the 30-minute ad se-quence that precedes most films with as much attention as the feature that follows it and wouldn't dream of coming late enough to avoid it. "It's part of the

package," a French stock broker says. An adman named Jacques Seguela became a na-tional pundit when he did *la pub* for François Mitterrand's presidential campaign and another adman, Jean-Paul Goude, was chosen to produce the parade that celebrated the bicentenary of the French revolution. The French government owns 40 percent of a major ad agency (and used to own all of it), and in ad language such words as transtextuality are easily flung about, no surprise when la pub has been studied by such philosophers as Barthes and Baudrillard.

So why not "Culture Pub," especially as it offers 26 slick and informative minutes of ads commented on by Christian Blachas, a longtime advertising hand by Christian Blachas, a longtime advertising hand who wears pale clothes and verges on the surly, and ex-journalist Anne Magnien, who dresses dark and talks bright. It's good viewing and it's culture. Their use of the word culture should not seem pompous, Blachas says. "It means lifestyle or reflec-tion of our lives." The program began in 1987 as a mon they called "Order do Chen" of Shoeth Viewe

monthly called "Ondes de Choc," or Shock Waves.

"Jack Lang had already attached the word culture to cooking and fashion," Magnien says. "So we thought why not 'Culture Pub'?"

Blachas owns a publishing and consulting compa-ny and the pair's production company puts on not only "Culture Pub" but "Culture Rock" on another channel. They sold "Culture Pub" without too much difficulty in France's newest commercial station, M6. "The president of M6 thought a program about advertising might attract advertisers," Blachas says. "and we thought that with a program as specific as

ours we could get a wide base. The mid-program commercial break has become a

showcase. "Advertisers often like to use it to launch a new campaign," says the program's editor in chief, Vladmir Donn.

"Culture Pub" analyzes, with good graphics, a

rapid pace and a maximum of sass, new campaigns and also takes on such themes as the use of music in commercials, advertising in Quebec, current strate-gies to cash in 00 the disposable income of senior citizens, the ghastly American trend to "infomer-cials," the different ways in which the same soap powder is marketed across the world, and how India ircumvented prudish censorship in its commercial

for Yankee Doodle Ice Cream. Savvy and often sardonic, "Culture Pub" appeals to the French view of themselves as critics, not targets. As far as the team knows, there is no comparable television in other countries.

"We don't only talk about *la pub*," Magnien says. "We speak a lot about television programming and about other media." Among the themes they are working on is how wars are marketed to the public.

"For example, bow American public opinion was formed to accept intervention in Somalia," Magnien savs. "How certain wars are mediatized," says Donn. Why Yugoslavia and why not Angola?"

The team had just finished filming the Nov. 7 program on ads for the privatization of state-con-trolled companies, which they regard as one of France's main themes right now. For comparative purposes they showed the British campaign for water privatized in a state many of privatiprivatization and ads from an earlier wave of privatization in France during the first right-left cohabitation of 1987.

"The English water campaign is humorous, we don't know yet how to be funny about privatization," Blachas says. He does see an improvement since 1987: the first bank to be privatized then simply showed a massive door opening to the strains of The Magic Flute."

Since the French are less constantly assaulted by ads than Americans, the approach is more aesthetic than hard sell. There are taboos: no mention of death (which makes life insurance commercials a problem) or of money (American-style commercials showing lottery winners would be unthinkable). There is more nudity in French ads and much promotion (or men's underpants.

"Another taboo is politicians, you cannot use them in ads or mock them," Donn says. "On the other hand, the English and Germans have done some very funny politician ads." In general, Blachas says, the French do not like to face reality in their commercials: "Even with AIDS they didn't show the reality of things." The "Culture Pub" team likes American ads for

Levi's and Little Caesar Pizzas, admires British humor and finds Japan commercials much improved. Right now, they say, the liveliest ads are coming from northern Europe, with Holland, Norway and Dem-mark getting high marks. One favorite feature on "Culture Pub" is the adver-

tising history of certain brands such as the French breakfast drink Banania or Jell-O, a product happily unknown here. They also show a good number of old commercials, such as the one Agnès Varda made for Tupperware in the '70s in the style of her busband's film, "The Umbrelias of Cherbourg."

"People feel nostalgic about some commercials," Blachas says, and then produces the classic reference of French cultural respectability. "Commercials," he says, "are the madeleine of Proust."

In Fashion, Living on the Edge

r v word is win-win, the strategy of being able to fight two nonnuclear wars at the same time. This supplanted the "win-hold-win" strategy, designed to hold one war on a back burner until the other war is wou, then to win the first one. These locutions are based on the "no win" derogation of strategy of a generation ago, which in turn was entedeted by setting the strategy local in an exhibition of drunge: "midway between a dandy and a grunge." With less benuing than bawing, the lexicographer David K. Barnhart bas been tracking such new fashion terms as indicarrate local in the set of the

may be *intimidated, cowed, appalled* or even spooked by the lengthy work of a colleague (which is what a co-worker is always called), but the only term to use this worker is always called), our me only term to use this year is the present participle of *dount* (rooted in the Latin (or "tame"), as in "The subtext is *dounting*." In politics, *feckless* is still in vogne — the *feck* has

the same root as the middle of ineffective - though we've been getting a nice run of particus lately (better dangerous than feekless). Seamless is in, too, meaning "smooth," as in "a seamless presentation of the condition on the ground."

In music, Thomas J. Famularo signs on with the vogoe use of signature. Recent New York Times articles have commented on the musician Billy Joel "with his piano adding a personal signature" and a revival of the musical "On the Town," with "that exuberant signature love song to a town: 'New York, New York.'"

What are the words in fashion in fashion? More than anywhere, that is the field in which same-old-same-old — the vogue decogation of anything un-new on campus — is to be avoided. Life in the fast lane is on campus — is to be avoided. Life in the jast same is for slowpokes; to live on the cutting edge has been cut to living on the edge. People in the fashion world (which, to their credit, they don't call "the fashion community") wouldn't be caught dead using a word like seamless (which originated in the leg community), because the trend is toward taking metaphors from the anti-fashion world.

The linguistic question in fashion is: Have we come

at last to the post-grunge era? Grungy is a 1960s adjective defined by Robert K. Barnhart in his etymological dictionary as "bad, info-rior or ughy," perhaps a blend of grubby and dingy. It was back-formed into the noun grunge by rock musi-cians in Seattle like Nirvana and Pearl Jam in the late '80s to express their anomie-tooism. In Britain, also afflicted with punk rock, the discordance was translated into clothing: hobnail boots and bag-lady knits soon appeared on the catwalks of couture, the carefully designed sloppiness racing against the genuine anti-fashion statements of the youth culture. For a time, as the mass culture followed the clite culture following the grunge-rock subculture, frumpiness was next to

Hegelian antithesis followed. When Donna Karan held her Family of Grunge show in New York this year, Cathy Horyn of The Washington Post wrote: "In the general droop of things, sweaters withered from shoul-ders, sweat pants slid from waists. . . . Nothing new, and one suspects that grunge is already over and ont." We now have anti-grange and counter-grange — presumably to label any ontfit whose components

match - and the reaction to geek chic. Italian design-

By William Safire ... ers "have opted for a safe — just on this side of drab — WASHINGTON — At the Pentagon, the vogue word is win-win, the strategy of being able to fight the negative rest in the strategy of being able to

LANGUAGE

generation ago, which in turn was antedated by a slick "no lose" bet by gamblers. In academe, the vogne word is domning. A professor may be distinuided and the strategy of a lose of the strategy of means "appropriate for a street-smart person," ac-cording to the Barnhart Dictionary Companion, and fade is a man's hair style with the hair on the side of the head very closely cut.

Swerving out of the sluggish fast lane and right out to the edge, this department called Alice Morgaine, editor of Jardin des Modes in Paris, for her update on les mots justes for this fall. Last year. a key French word was godillots, for heavy army boots. Her husband, the author Daniel Morgaine, adds that the fashion word had a double meaning, having been the nickname of followers of General de Gaulle.

The godillots were accompanied by le n'importe quoi. "the anything goes look," in which the rule has been to mix but not match: long with sbort, lace or velvet with denim, the patchwork ambience of the confused ianitor

jantor. Now, reports Madame Morgaine, Europeans have la mode réfléchie — "the thoughful, reflective look," the opposite of a slapdash or impulsive appearance, in which frugal buyers invest in clothing that helps them

on several different occasions. How to praise the oew fashions? Glamour magazine's long-running fashion feature — Dos and Don'ts — promotes do and don't as nouns for good and bad styles. Neopuritans may be giving thanks next month for the return of the *Pilgrim look*, part of the trend toward religions motifs that has secular women picking up nuns' habits. Alison Moore commented recently in The New York Times Magazine, "Imagine how amazed the Pilgrims would be to discover, three centuries later, that their starched white collars and simple black robes were the beight of fashion for fall 1993." My favorite current fashion locution is all-Ameri-

can, snatched with great panache from everyday life. You know those half-automated carwash emporia that advertise an "all-clotb wash," where machines jiggle advertise an 'all-cloth wash,' where inactances hege gloppy lengths of wet obamois against your car as you ride through? I always feel, as those flat fingers of sodden material slop heavily against my windshield, that I am experiencing virtual reality inside a giant's lower intestine. At any rate, lengths of material hanging from the waist, looking like a slit skirt produced by a designer who couldn't stop slitting, now go by the name of a carwash skin. Fashion bas a future.

New York Times Service



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Advertising specialists Christian Blachas and Anne Magnien: They comment on new ads on M6's program "Culture Pub."

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"I wonder if the little guy had fun today

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